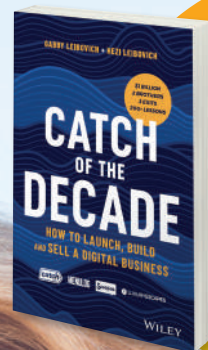


Australian Businesses for sale

Coast to Coast

SUMMER 2020

Dogged Determination Turned Pet Passion Into A Business Empire



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See page 131
for details

INSIDE THIS ISSUE

TOURISM UPDATE

Regional Tourism Rebounds
By More Than \$1 billion

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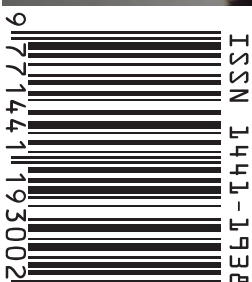
Catch Founder
Gabby Leibovich Shares
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Issue 348
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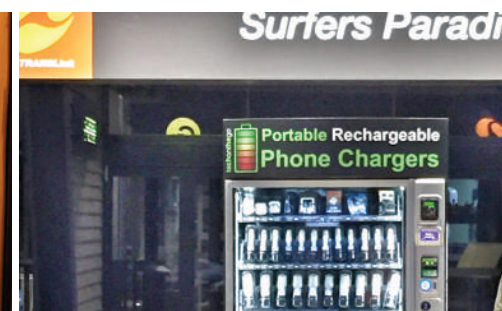


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Coast to Coast

Business Sales

OUR TEAM



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Art direction/graphic design: www.kmxn.design

CONTACT US

Office Hours:

Monday to Friday 9am to 5pm AEST

Email: enquiries@ctoc.com.au

Phone: 1300 793 792

Postal Address:

G14/1-15 Barr Street Balmain NSW 2041

View more listings on:

www.ctoc.com.au

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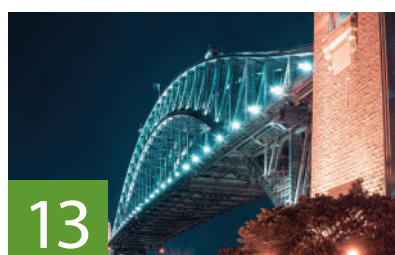
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Note from the Editor

As 2020 draws to a close, many are breathing a sigh of relief. Most people I talk to describe it as the worst year ever and they cannot wait for it to be over.

But was 2020 all bad? I would have to say no. It has been a year of challenges, for many a year of loss. But within challenge, there is always strength, resilience, and community.

The COVID pandemic and subsequent lockdowns pushed most businesses to the edge. For some, there will be no coming back. For others, however, it has forced a change of structure and goals, even diversification. And that makes businesses stronger.

Running a successful business is all about rolling with the punches, then getting back up again and doing it better. 2020 has forced business owners to look closer at their contingency plans, scrutinise profit and loss and appreciate the benefits of looking after your best staff.

2020 has made us all look at our current organisation, goals, and abilities. We have found better ways of doing things. And what we have learnt will strengthen our businesses moving forward.

Despite the turmoil of bushfires, COVID and lockdowns, people have still been buying and selling businesses. Start-ups have started and survived. And Australia as a whole has discovered a new independence from overseas trade.

Our Cover Girl Anneke van den Broek (Founder, Rufus & Coco) tells us that spending on pet products has escalated during lockdown and she is confident the trend will continue.

Gabby Leibovich, co-founder of iconic brands such as Catch of the Day, Scoopon and Menulog, has just published his book on building, launching, and selling a billion-dollar digital business.

And Federal Tourism Minister Simon Birmingham shares statistics proving that Australia's tourism industry is starting to recover from the combined effect of bushfires and COVID lockdown.

You can read all these stories and more in this issue of Coast to Coast Australia.

Treasurer Josh Frydenberg has announced an Economic Recovery Plan for Australia that will create jobs, rebuild our economy, and secure our country's future.

Since the start of 2020, the Government has provided \$257 billion in direct economic support. The 2020-21 Budget commits a further \$98 billion. This includes \$25 billion in direct COVID-19 response measures and \$74 billion in new measures to create jobs.

Under this plan, the Minister says the economy is forecast to grow by 4.25% next calendar year and unemployment is expected to fall to 6.5% by the June quarter 2022.

Remember the old saying, 'what doesn't break you makes you stronger'? As we move into 2021, there will be no magic wand to fix everything on Day 1. But we Australians are a tough bunch and can look forward to better times ahead!

Zoran Sarabaca

Your words

We just wanted to say thank you to Sophie for advertising our business for sale recently at Lock. Your business has been professional, efficient and so helpful through this process. We have appreciated your positivity and friendliness and we are more than happy to refer your services to others.

Tony & Josie

Today I have sold my online business with the help of Coast To Coast. It would be remiss of me not to say what a great help Tracey was through the whole sale process. From our first telephone conversation she was precise, helpful, informative and straight away grasped a real understanding of my business and desired objective. If you are looking to sell a small business, do yourself a favour and contact Coast To Coast. Many thanks Tracey.

Patsi Brown



Pet Supplies & Products in 2020 and Beyond

Would it surprise you to know that there are more than 29 million pets in Australia? In fact, we Aussies have one of the highest pet ownership rates on the globe.

Around 61% of Australian households own pets today; dogs are the most popular at 40%, followed by cats at 27%.

That would be music to the ears of anyone thinking of getting into the pet supplies and products industry in 2021. Even more reassuring is the fact that the pet industry in Australia is worth more than \$12 billion.

Whilst much of that revenue is generated through more traditional pet services and products, the last couple of years have seen a sharp rise in the number of start-ups. And some of those would most definitely fall into the niche market.

PUPPUCCINOS AND PUP CAKES

These days, if you're buying, say, a collar and lead, you are spoilt for choice. And if you're looking for something different, the sky's the limit! From personalised harnesses and doggy haute couture to puppuccinos and pup cakes, anything goes.

The huge increase in pet product profits comes down to several factors. More and more Australians now consider their pets to be family members and, as such, spend time and money on gifts for birthdays, Christmas, and other special occasions.

In turn, this change comes down to more awareness of good pet management and care.

Many of us now choose to make our pet-related purchases in specialty pet stores and consumers are demanding premium products for their fur-kids. In addition, a pleasingly high and growing number of industry retailers have teamed up with animal shelters

and now offer pet adoption services rather than selling pets from other sources.

Interestingly, the growing premiumisation of the industry has followed human health trends – for example, organic, non-GMO, grain-free, dietary supplements etc.

SURGE IN DEMAND

COVID-19 has also had a positive effect on both the industry and pet adoptions with a surge in demand for pets from animal shelters.

The good news for those buying a pet product or services business is that industry revenue is expected to increase by 3.4% a year during 2020 and 2021, and then by 3.0% a year over the five years through 2025-26.

One of the fastest growing arenas for this industry is online sales, allowing smaller, niche businesses to claim their section of the ever-growing market.

Where we live also affects the market. On one hand, high-density urban living has become

more popular, leading to an increase in demand for smaller pets, such as fish, birds, and reptiles. However, COVID has caused many people to rethink their living arrangements, drawing them out of the crowded cities to the countryside, where they can keep dogs, horses, and poultry.

So, what can we expect from this industry in the future?

Spending on our pets is set to continue increasing in line with our own health and fitness trends

- 61% of Australian households own pets
- Of those, 64% are female
- 65% of pet owners are from households with incomes of \$50,000 or more
- 70% of those aged 18-24 years old are pet owners
- 66% of those aged 40-54 years are pet owners
- More than three-quarters of families with children aged 6 years or older are pet owners

[IBISWorld 2020]

Spending on our pets is set to continue increasing in line with our own health and fitness trends. However, competition is likely to intensify as new businesses open. In addition, other pet services are also increasing their range. For example, most veterinary clinics now sell not only prescription food, but also a range of pet products, including toys and treats.

DUE DILIGENCE

Supermarkets, too, are fighting back by expanding their pet food ranges and other products and offering click-and-collect delivery options.

And Amazon launched its pet supplies category in the Australian market in September 2018 and will continue to expand.

The good news, however, is that pet ownership looks set to increase quite dramatically with more single households becoming the norm. Pets provide companionship and security, with dogs top of the list. Of course, as mentioned earlier, many of these dogs will be adopted as live animal sales from stores continue to fall.

If you are planning a move into the pet product and supplies industry, be sure to do your due diligence. Go for quality over quantity and try and find a point-of-difference that draws customers in. This may be a niche product or an affiliation with pet rescue.





Doggie Day Care Tale has a Happy Ending

When Leisa Lejarraga decided to sell her successful Doggy Day Care & Pet Services business in Townsville, it wasn't a decision that was taken lightly.

As a dog lover, experienced dog carer and businesswoman, running Happy Pawz was her dream job!

"I have always loved dogs and had previously worked in another doggie day care for nearly six years. After that sold, I decided that I wasn't done yet in the animal industry so I endeavoured to open my own up and run it the way I had always wanted to, making it into a family where dogs from all walks of life could come to play and learn to socialise in a safe environment," Leisa said.

"What made it successful was we were always about the dogs and

their owners. We were flexible to work in with our clients and we knew all our dogs inside out! We always strived to keep our prices on all our services affordable.

"We were the first doggie day care in Townsville to offer a pick-up and drop-off service to help those who were unable to utilise our opening hours. We found we never had to advertise; word-of-mouth from our very loyal clients/family members was all we needed to help us to grow.

"But, unfortunately, the time was right for my family to sell. My husband and I have always both owned our own businesses and with one little girl already, we wanted to grow our family and knew we had to part with one of our businesses in order to make that happen," Leisa told Coast to Coast.

When Leisa first put the business on the market, things moved

very slowly. But then she turned to Coast to Coast Business Sales for help.

"Yes, it took a bit longer than expected till we joined you guys and then it happened quite quickly; I'm not too sure if I was completely ready! It was good but it felt like I was letting go of one of my babies that I had created!"

Leisa says she chose Coast to Coast Business Sales because it was reasonably priced and offered maximum exposure to get the business out there and sold for the best price.

So, would she use Coast to Coast in the future?

"Yes, definitely, although I hope to not be selling another business anytime soon! But I would certainly recommend you to someone else who was looking into selling their business."

Thanks Leisa – and good luck with your future plans!



Australian Domestic Tourism Spike or Long-term Trend?

The impact of COVID on every aspect of Australian tourism cannot be ignored as we head into 2021.

International and, in many cases, interstate travel has been drastically reduced this year, with the overseas situation not boding well for next year.

The latter half of this year saw more people holidaying in their own backyards with areas such as the Sunshine Coast and Margaret River enjoying a surge of visitors.

That's good news for domestic tourism operators and accommodation, but the question is, can domestic tourism do enough to save the industry? Is it a spike or a long-term trend?

Tourism Minister Simon Birmingham announced new funding in the Budget aimed at encouraging Aussies to visit tourist attractions in their own areas, helping to boost local airports, restaurants, shops, and hotels.

GOVERNMENT PLEDGES \$250 MILLION

The Government has earmarked more than \$250 million for a Regional Tourism Recovery Package, which will include \$100 million for infrastructure projects that boost regional tourism.

More than \$50 million has been pledged to attract domestic visitors to those tourism hot spots that rely heavily on international travellers, such as Tropical North Queensland and Tasmania.

The IBISWorld tourism industry report shows loss of numbers and revenue across the board, although the forecast annual growth for 2020-2025 is sitting at 5%.

Over most of the past five-year period, tourism activity in Australia has increased, driven by cheap international airfares and a weaker Australian dollar. Transport providers, retailers, accommodation providers, and other tourism players have all benefited from the increased tourism activity and spending.

With the lack of tourism activity since March 2020, industry revenue is expected to decline by around 19.4% this year. But it doesn't stop there. The effects of the Australian lockdown, and the ongoing COVID restrictions in Europe and the US, will continue to affect tourism revenue well into 2021.

RECOVERY LIKELY TO BE STRONG

However, IBISWorld predicts that recovery is likely to be strong, and this will encourage increased investment across the industry for decades to come.

Industry revenue is projected to rise at an annualised 5% over the five years through 2024-25, to \$147.2 billion.

Indeed, the new The Western Sydney Airport, set to open in 2026, will be necessary to cater for future increases in air traffic to and from the country, the report says.

As mentioned earlier, tourism businesses have been well supported by government measures during the COVID-19 pandemic. For example, the JobKeeper Payment scheme has provided income to businesses to retain employees if they lost 30% or more of their revenue. As a result, employee numbers have not fallen as strongly as initially feared.

In saying that, even as the industry starts to recover, there is another issue that could become problematic for operators. In 2017-18, China overtook New Zealand as Australia's largest source of international visitors.

WHAT WILL CHINA DO?

The growth was the result of rising middle-class wealth in China, allowing Chinese visitors to spend more money on discretionary activities such as travel. It is also considered that Chinese visitors have the

largest tourism expenditure of any international market.

At the start of 2020, it was estimated that around 1.4 million Chinese visitors come to Australia each year and spend almost \$12 billion. Bans on overseas travel put pay to that, and the future is uncertain given the current relations between Australia and China.

However, The Financial Review reported in late October that Chinese travel agents are still showing a lot of interest.

Turning our attention back to domestic tourism, visitors most commonly visit New South Wales, Queensland, and Victoria, due to well-known attractions such as the Sydney Opera House and the Great Barrier Reef. However, the Northern Territory, Western Australia and Tasmania all exhibited strong growth in domestic tourist visitor nights over most of the past five-year period, due to successful tourism advertising campaigns that attracted interstate visitors.

WEAK DOLLAR A BONUS

With the Australian dollar anticipated to remain weak over the next five years, there's likely to be a further increase in domestic tourist visitor nights, as well as encouraging international visitors to travel to Australia.

This increased tourism activity will boost industry profitability, with tourism operators likely to benefit

from having a greater pool of potential customers. As we recover from COVID-19, we should see a rise in both the number of establishments and industry employees over the next five years.

IBISWorld also highlights a need for Industry players to enhance their digital presence and boost their technology capabilities over the next five years as technology becomes an increasingly important part of providing tourism services. For example, tourism companies – such as accommodation providers and travel agencies – should be building up their social media platforms. They should also be working with people on these platforms with a high number of followers on marketing and promotional campaigns to try to boost demand.

In addition, more tourism companies in regional areas are projected to provide easy payment options for domestic and inbound tourists by offering contactless payment options, such as Visa payWave and Alipay.

The government's Tourism 2030 project will most likely focus on improving tourism infrastructure, streamlining cumbersome regulations, and developing marketing campaigns.

There is also likely to be increased demand for ecotourism, which will provide significant opportunities for industry players, particularly those operating scenic and sightseeing tours.





Ask an Expert

Want to learn how to build, launch and sell a billion-dollar digital business? Find out here from someone who's already done it. Gabby Leibovich, the co-founder of iconic brands such as Catch of the Day, Scoopon and Menulog, kindly shares the secrets of his success for our readers.

The perception is that online business is easy, a passive way to make money. Is that the truth?

Not really. We worked super hard then, and still did, right up until we sold the business to Wesfarmers. We were hands-on owners. And we did it all, especially in the beginning. As the Catch business grew, a typical day for us would look something like this: upon waking, we'd check our emails. We'd drive to the office, be at our desks by 8am, solve the problems from the night before, attend a supplier meeting at 9am, juggle a thousand different balls, eat a hurried lunch at our desk, have more meetings with suppliers in the afternoon, head home at 8pm, have a quick dinner, kiss the kids, say hello to our wives, hit the desk for another few hours, get to bed around 1am and then get up and do it all again the next day. You could say we 'bootstrapped' it.

Many of the leading digital entrepreneurs got their start at Catch. And many stayed for years, some longer than you! What made Catch such a great place to work?

Our culture. We loved to party, celebrate, have a good time. We also knew that if people enjoyed work, they'd stay longer to hang out with their colleagues. It was a win-win. Nothing made us happier than seeing work mates play basketball at lunchtime, or have a drink in the café after work. We had loads of dress up days, and took any chance we could to celebrate an occasion.

What did you look for in an employee?

We looked for people with a 'big head' mentality. What that meant was, people who could step out of line and tell us the truth to help us build the business. I remember walking through the warehouse one day when a young staff member from the packing team approached me.

'Hi,' he said. 'My name is Soji and I would love to have some of your time to chat with you about my observations on the packing floor.'

The other 99 packers must have thought that Soji was mad, or

out of line, to stop the owner and bother him with his ideas and suggestions. I didn't think he was mad. I appreciated his bravery in speaking up.

Soji was one of a hundred packers walking kilometres every day to pack an order, and thanks to his willingness to 'step out of line' his ideas went on to help us implement a range of changes that dramatically improved our receiving and dispatch functions. It's this kind of 'Big Head' thinking we looked for, and encouraged in our team.





What would you recommend to those starting out to help them create awareness?

You have to tell everyone how good you are. No one is going to seek you out and showcase your success. You have to clap for yourself and hopefully the others will join in. We've just released our new book, *Catch of the Decade*, and I've been on LinkedIn every day shouting from the rooftops how good this book is. And it is! But I got the applause started and now everyone is joining in. In fact, we're at #1 on Booktopia. You have to believe in yourself and tell others about you how good you are. How else are they going to know if you don't tell them?

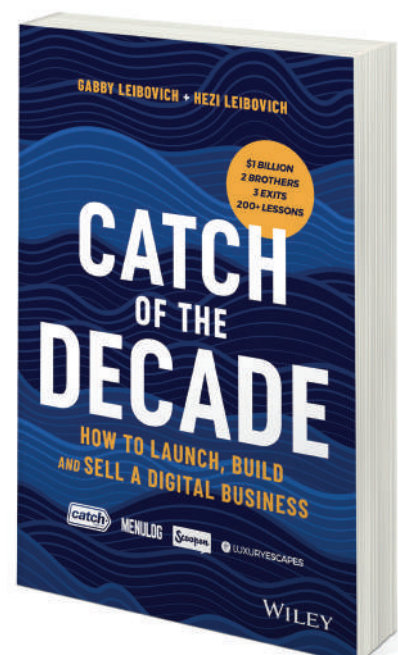
After nearly two decades working at the forefront of Australian business, it's clear that Gabby and Hezi Leibovich have pioneered the way forward for many other start-ups. They leave a legacy that empowers others to have the 'chutzpah' to get out there and do it for themselves.

Any final words Gabby?

Buy the book!

Buy it here:

<https://tinyurl.com/y4pf9mtx>





Australian Tourism on Slow Road to Recovery

Figures released by Tourism Research Australia (TRA) show Australia's tourism industry is starting to recover from the combined effect of bushfires and COVID lockdown.



Federal Tourism Minister
Simon Birmingham

Regional tourism rebounded by more than \$1 billion in June, with more than 5.4 million domestic visitors - an increase of over 2.35 million visitors in May.

However, Federal Tourism Minister Simon Birmingham said many tourism businesses, particularly those in the cities - and those popular with international visitors - were still doing it tough.

INCREDIBLE TOURISM LOCATIONS

“Regional Australia is home to many of our incredible tourism locations and experiences, and it’s encouraging to see Australians are

rallying behind our industry and taking regional trips,” Minister Birmingham said.

“This data demonstrates that Australians are willing and eager to travel where it’s safe to do so. We know many of our regions have been hit hard with the bushfires, drought, floods and now the COVID-19 pandemic, and the more economic and tourism activity that occurs, the quicker they can rebound and get back on their feet.

“We also shouldn’t forget the thousands of jobs with tour operators, event management companies, accommodation



providers, airlines or airports in our bigger cities who depend on international or interstate visitors.”

Urging Australians to consider a staycation or to organise an offsite business meeting, the Minister said the Morrison-McCormack Government’s \$250 million cash injection into regional Australia would encourage more Australians to travel and experience a home-grown holiday, boosting regional jobs and local economies.

The package includes a \$50 million Regional Tourism Recovery initiative to assist businesses in regions heavily reliant on international tourism and \$200 million for an additional round of the Building Better Regions Fund.

TARGETED SUPPORT FOR REGIONAL TOURISM

Deputy Prime Minister and Minister for Infrastructure, Transport and Regional Development Michael McCormack said the package would deliver targeted support for regional tourism.

“By investing \$200 million in an additional round of the Building Better Regions Fund we are investing \$200 million in securing regional Australia’s future,” he said.

“This Budget will set aside \$200 million for projects to boost local infrastructure in regional communities, \$100 million of which will be dedicated to tourism-related infrastructure.



“We know every dollar spent on building local communities is a dollar well spent and that is at the heart of our economic plan for a more secure and resilient Australia.”

Federal Tourism Minister Simon Birmingham said tourism regions had been hit hard by the COVID-19 pandemic and this would help them to bounce back firstly by attracting more Australians and then overseas visitors when our international borders re-open.

LIFELINE TO MANY

“Tourism is such an important job creator and driver of many regional economies. We want to make sure that our tourism regions are in the best possible shape on the other side of the COVID-19 pandemic,” Minister Birmingham said.

“This targeted new fund will support internationally dependent tourism regions to adapt their offerings, experiences and marketing to appeal to domestic visitors in the short-term and be in the strongest possible position to welcome back international tourists down the track.

“The Morrison-McCormack Government’s billions in economy-wide support has provided a lifeline to many in the tourism industry, sustaining hundreds of thousands of tourism businesses.

“Increasingly we are targeting sectors hardest hit, with this regional support sitting alongside our \$50 million business events program to get meetings, conventions and conferences up and running again, which is so crucial to the visitor economies of our capital and larger cities.”

Assistant Minister for Regional Tourism Jonno Duniam said: “Tourism will never be the same again, but there is opportunity in this challenge and the greatest opportunity is in our regions.”

To find out more about the help available for Australian tourism businesses, visit <https://www.tourism.australia.com/en/events-and-tools/industry-resources/resources-for-industry/coronavirus-information-and-resources-for-industry.html> and <https://www.austrade.gov.au/Australian/Tourism/Tourism-and-business/support-for-business>

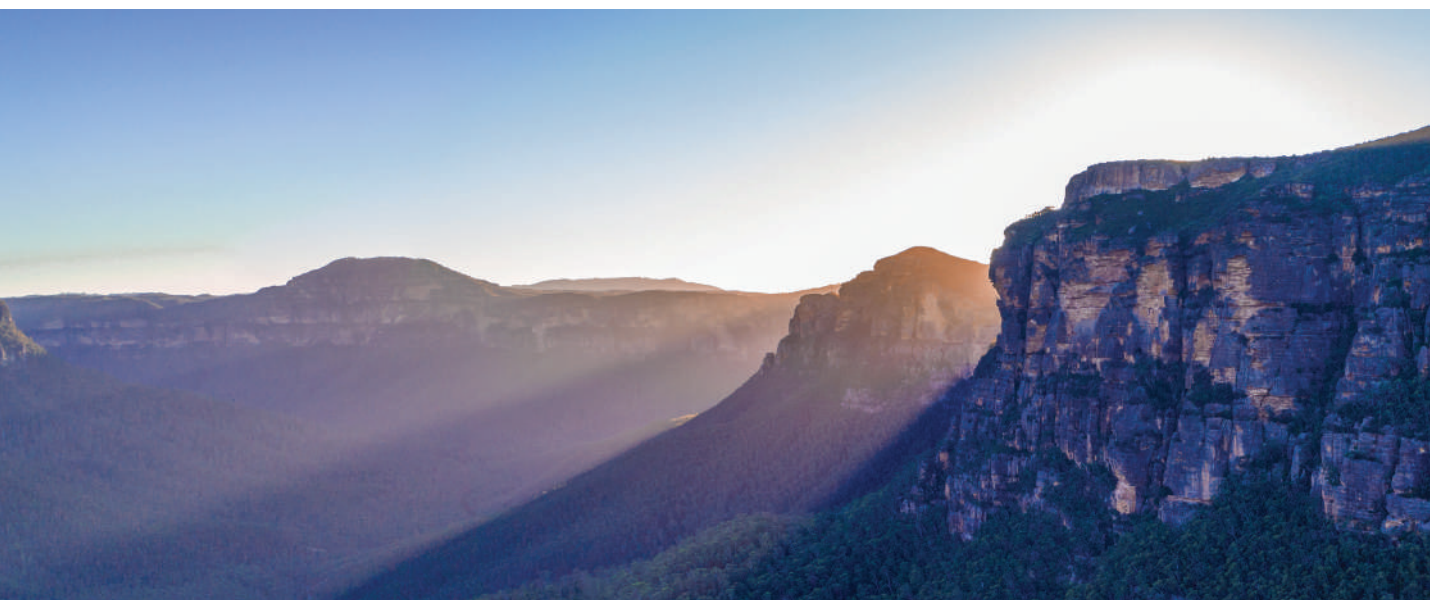
HELP FOR TRAVEL AGENTS

The Morrison Government will provide a one-off payment to assist travel agents in recognition that many continue to work hard processing consumer refunds, whilst unable to trade due to the COVID-19 pandemic.

“This one off payment recognises that travel agents are operating in an exceptional set of circumstances where most are having to refund last year’s income while continuing to work with no additional income,” Federal Tourism Minister Simon Birmingham said.

“Providing further assistance to travel agents in the current environment will help keep them afloat at a time when they are continuing to hold travel credits for consumers who have previously cancelled travel.

“This one off payment is in addition to our significant economic support for the tourism and travel industry during the COVID-19 pandemic which continues to assist hundreds of thousands of tourism businesses across Australia.”



Dogged Determination Turned Anneke's Passion For Pets Into A Business Empire



Whilst some industry sectors are still struggling to recover following COVID, others report that business is better than ever, both during and after lockdown.

Pet products and services - one of the fastest growing market segments in recent years – is one of those doing well.

We spoke to Anneke van den Broek, founder of Rufus & Coco.

Pet lover Anneke van den Broek, who founded Rufus & Coco in 2008, is not surprised that spending on pet products has escalated during lockdown. And she is confident the trend will continue.

“The global pet humanisation trend is alive now more than ever; 61% of Australians own pets and the average pet-loving household has four or more pets,” she said.

“For many of us, our pets are treated like humans, and as part of the family.”

The pet industry in Australia is worth around \$12 billion with 33% of that being spent on pet products.

“Research has shown that pet owners prioritise spending on their pets over themselves. Additionally, more is spent on dogs than nearly all other pets combined. Therefore, it’s no surprise that in current times people are also increasingly relying on their pets for emotional support.”

Working as she does with not only pet-loving customers, but also animal rescue, Anneke believes our pets play a crucial role in our lives.

BIGGEST INCREASE IN PET OWNERSHIP

“COVID will result in the biggest increase in pet ownership probably in my lifetime,” she said.

“Since March 2020, there has been a 45% growth in dog adoptions and a 20% growth in cat adoptions!”

“At the same time, people are at home spending more time with their pets, requiring more entertainment, new collars and leads. We even saw an increase in sales as people briefly hoarded cat litter – which is the cat’s equivalent of toilet paper!”

Back in 2008, Anneke was on a mission. With a background in management, sales, and marketing – and a passion for animals that runs in her family, she set out to fill a gap in the pet care industry.

“Having grown up with pets all my life, I was frustrated that I was unable to find high-quality, more natural, fashionable and affordable products,” she said.

“COVID will result in the biggest increase in pet ownership probably in my lifetime.”

“It was many years later that I was made redundant. This was a blessing in disguise, and knowing I wanted to run my own business, and with the firm belief that there was a market gap, Rufus & Coco was born.

SELLING OVER 4,000 PRODUCTS A DAY

“So, I made plans to launch a pet brand that people turned to for the world’s most inspired, original and trusted products. I wanted it to be easy and affordable for people to care for their pet’s health and happiness.

“12 years later, I am so proud to say that Rufus & Coco is Australia’s most awarded pet care brand and we are now available in nine countries, in some of the world’s largest retailers and selling over 4,000 products a day.”

Anneke was motivated to excel in business from an early age.

“Growing up, I always knew I wanted to run my own business and have a positive impact in the world. As a child, I used to pour over glossy magazines and admire the women in suits, trying to do just that in their own ways,” she said.

“Truthfully, my stay-at-home mother was always saying what she could or should have done and I thought, I don’t want to be like that.

STAND OUT FROM THE CROWD

“Throughout my corporate career, I always put in that bit extra in any job I did – going above what was expected of me, trying to stand out from the crowd. That got me noticed and I kept getting promoted – working my way through many of Australia’s leading businesses, including Carla Zampatti, David Jones, Blackmores, and Bonds.

“However, when I started Rufus & Coco, it was a longer and harder road to success than I could have imagined! In the beginning, I had a lot of naysayers and was doggedly determined to prove them all wrong.

“To be a successful entrepreneur, requires persistence and resilience in spades. Rufus & Coco was rejected by Woolworths three times before we successfully secured ranging! While the road was long and tough at times, it has been worth it to build a business that improves the lives of pets and their owners around the globe.”



“I always put in that bit extra in any job I did – going above what was expected of me, trying to stand out from the crowd.”



FAST MOVING CONSUMER GOODS

Working with David Jones for eight years was great training for running her own business.

“I worked my way through various roles in the marketing department – advertising, promotions, research and eventually, marketing manager. Around the same time, I started my MBA and decided it was time to grow professionally and learn something new. For me, the holy grail in marketing was in FMCG.

“I’ve always had a keen interest in health and wellness from a young age. So, when I heard that Blackmores was planning to move from being a manufacturing business to consumer-focused business, it seemed like the perfect challenge for me.

“Growing up, I lived in a household where if the dog got to the couch before you, you’d lose your spot.”

“It was a big step. I started as marketing manager with a team of 12 and within six months, I was promoted to marketing director managing a team of 40! All while completing my MBA.”

Anneke’s experience in the fashion and health industries paid dividends when she created Rufus & Coco.

“Nothing you learn is ever lost. It is not surprising that Rufus & Coco is a ‘health & beauty’ brand for pets given my background lies in human health and fashion. My passion, funnelled through my collected learnings and experiences, enabled me to create a truly unique brand, product, and service.

“I’ve also always had an entrepreneurial spirit. At six-years-old, I was selling mice to my local pet store for 40 cents each.

BUILDING A BRAND

“My love for animals started as a young girl. Growing up, I lived in a household where if the dog got to the couch before you, you’d lose your spot. At one time we even had a pet turtle who used to walk around through the house!

“My Dutch father also taught me from a very young age that I could do anything if I tried. This has really been my life’s mantra. I didn’t realise then, that my first business venture of selling mice would eventually lead to building a global pet care brand. But I do feel like I have been born to do this.”

A key part of the Rufus & Coco ethos is animal welfare, something Anneke passionately believes in.

“Did you know that pet ownership saves the Australian economy \$4.2 billion in health costs annually? Pets are proven to benefit our physical and mental health, and to bring communities together. This is why everything I do at Rufus & Coco, is aimed at improving humanity, one pet at a time,” she said.

“Over the years, as we have grown, so has our ability to give back to animals in need. Rufus & Coco partners with the Australian Pet Welfare Foundation. We strongly support their mission towards zero euthanasia of pets in shelters by donating a percentage of all sales within our I Give A Wag toy range.

“I’d like to take this opportunity to thank everyone who supported this cause by purchasing our toys.”

FIGHTING SOCIAL INJUSTICE

It saddens Anneke that many pets end up being surrendered because of the difficulty of finding pet-friendly rental properties.

“I believe it is a social injustice that not everyone has access to a pet. So, I spend time lobbying and acting as a public voice trying to remove barriers to ownership. Be it smaller barriers like time, effort, or care needs – and also bigger obstacles like renting with a pet, or pet friendly transport.

“Each year in Australia, 20,000 cats and dogs are euthanised simply because their owners’ rental or strata agreement say they aren’t welcome! It’s heartbreaking that many Australians have no choice

but to surrender their beloved pet to a shelter because of ‘no-pets’ clauses!

“Although 33% of Australians live in rented accommodation, only 4% of advertised rentals specifically allow pets. In the US, this is 60%! There is also no statistically significant difference in damage cost between pets and non-pet owners. At worst, the average difference in damage was \$40. Compared to the benefits in reduced vacancy and marketing costs this is minor. A tenant with a pet is proven to be more responsible and stay 65% longer!”

Anneke is so passionate about advocating for the rights of pet owners, she even has a blog post educating pet owners about this. It includes links and resources on how to negotiate or appeal a landlord’s decision and how to create a pet resume. Find out more here <https://rufusandcoco.com.au/blogs/blog/your-rights-as-a-pet-owner>

And it’s not just animals that Anneke likes to help. She also runs a forum connecting women in business and personally mentors four high-growth businesses.

ENDLESS SOURCE OF EDUCATION

“Jim Rohn says you are the average of the five people you spend your life with. There is no easier life hack than to change the people that surround you to ones that are living a life you aspire to.

“For me, I find support through incredible friends and the Entrepreneurs Organisation, which is a global network of entrepreneurs. I’ve been in EO for six years and the business has grown five times the size in this time. My EO group holds me accountable, inspires me and is an endless source of education and support.

“During this time, I established the Women of EO sub chapter - which aims to enrich, support and encourage the members lives professionally and personally. I am also incredibly honoured to have the opportunity to give back and mentor a talented group of five entrepreneurs who are all planning on scaling their business. Every day, I am inspired by what these business owners do in the community and so proud of the goals they have kicked.”

“There is no easier life hack than to change the people that surround you to ones that are living a life you aspire to.”





With 5.1 million dogs and 3.8 million cats in Australia, Anneke believes the sector will continue to grow and thrive. Together with the increase in pet adoptions and the trend of humanisation, she says there are lots of opportunities within the pet industry.

“As for products to focus on, I compel you to think: are you actually solving a need? Is there a real gap in the market for your product or service?”

And don't be afraid to innovate.

“We're passionate about designing products that are more natural and environmentally-friendly. And unless a product is performing better than those already on the market, we won't introduce it. Some of our unique products include the only elasticised kitty litter tray liners in Australia with degradable plastic, our biodegradable Do Good poo bags, made from corn starch powder, and our awarded Wee Kitty Clumping Corn Kitty Litter which is laboratory proven to offer unbeatable performance.

“We are a company filled with passionate pet lovers who understand the problems everyday pet owners face and are committed to solving them. Our colourful branding and ‘beasties’ (cat and dog character icons) are eye-catching and along with our grey packaging really set us apart on the shelves. We're also distinctly, and proudly, Australian!”

You can view all products at www.rufusandcoco.com.au.

The I Give A Wag toy range can be found on the website or at your local Woolworths. 5% of sales from this range are donated to the Australian Pet Welfare Foundation.

Helpful business links from Anneke van den Broek

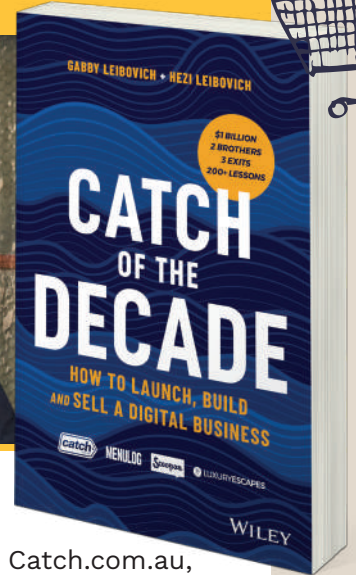
NON-GENDER NETWORKS:

- **Entrepreneurs Organisation:** <https://www.eonetwork.org/>
- **YPO:** <https://www.ypo.org/>
- **CEO Institut:** <https://www.ceoinstitute.com/>
- **Tec:** <https://tec.com.au/>

GENDER SPECIFIC NETWORKS:

- **Like Minded Bitches Drinking Wine:**
<https://www.facebook.com/groups/LMBDW/>
- **Business Chicks:** <https://businesschicks.com>
- **League of Extraordinary Women:**
<https://www.leagueofextraordinarywomen.com/>
- **Mentor Walks:** <https://www.mentorwalks.com.au/>
- **Meet Your Maven:** <https://www.meetyourmaven.co/>

The no.1 Australian business book you just have to read!



Hi there,

At last, the book we've all been waiting for from the founders of Catch.com.au, sharing their amazing story of building **Catch**, **Scoopon**, **Menulog**, and **Luxury Escapes**. Stories like these hit the market once a decade, so put this on your reading list! Available now at all good book stores November 2020.

"Gabby and Hezi were always the most looked-up-to duo in ecommerce and they truly taught me how to trade!" - Nick Molnar, CEO, Afterpay

The Leibovich brothers are pioneers of Australian ecommerce. You cannot afford to not read this book! - Christine Holgate, Group Chief Executive Officer & Managing Director, Australia Post

For the first time, the Leibovich brothers are telling their story, in their own words, and you'll learn how they got where they are today. Follow in their footsteps with over 200 bite-sized entries that are both inspirational and useful.

Pick up **Catch of the Decade** and get moving!



Available at all good bookstores!

booktopia

amazon

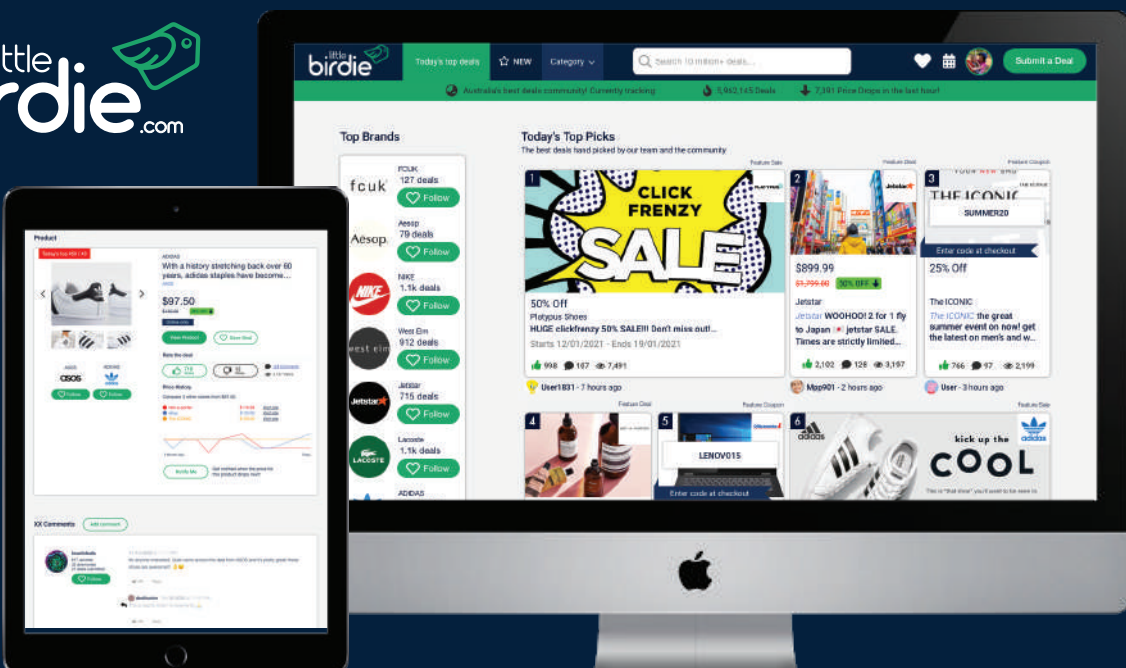
collins
booksellers

QBD BOOKS

DYMOCKS

CHECK OUT
THEIR NEXT
CHAPTER!

little
birdie.com





Businesses for Sale

**According to Deloitte, Australia is down but not out!
The multi-national professional services network says the country
will bounce back in 2021, predicting the GDP will increase 3.0%.
That means those looking to buy or sell a business
can proceed with confidence.**

Adapting to the New Normal

As 2020 draws to a close, it's time to take a big breath and look ahead to a better year in 2021. COVID may have created a 'new normal', but the world is adapting, and business forecasts are better than originally expected.

Deloitte's latest Access Economics Business Outlook is based on three assumptions:

- Australia manages to keep COVID cases low
- COVID restrictions are lifted
- International borders gradually re-open

If this happens, Deloitte predicts that household spending will increase 5.6%, business investment will go up 1.0%, and public spending will increase 4.7%. Australia also looks set to boost its export market by 2.7% during 2021.

No-one is saying 2021 is going to be easy – and Australia is in recession. International travel will be limited, and the number of migrants will not be what was expected. In fact, Deloitte predicts that our population will be nearly 600,000 smaller than thought before COVID.

The good news is that it is expected that more than 200,000 people will return to work during 2021, with a further 150,000 in 2022.

In addition, more people are looking at buying themselves a job by buying a business. It will be no surprise that online businesses are booming and, partially as a consequence, transport and storage businesses should see a 15% increase.

Interestingly, according to Deloitte, accommodation and food services look set to grow 30%.

And whilst international travel has taken a blow, domestic travel and related services should do well, thanks to Government investment and marketing.

Deloitte's Access Economics Business Outlook maintains there will be economic growth in all Australian states and territories in 2021, with the highest achievers being the Northern Territory at 5.1%, WA at 4.0%, NSW at 3.4%, and SA at 3.1%.



Tattoo and Post Laser Skin Care Products

National Opportunity



This all-Australian skincare range has successfully grown from a part-time business in 2016 to potentially an international organization, with a massive opportunity for future growth.

The business manufactures premium skincare products for the traditional and cosmetic tattoo industries, including laser tattoo removal. The product range is designed to improve the artist and client experience during and after procedures.

- Sold online as well as wholesale to 55+ retail outlets and 3 distributors
- Certified organic & naturally derived ingredients are used, backed by science, efficacy tested and accredited cruelty free
- Set up with payments through all major Credit Cards, PayPal, Afterpay, Apple Pay
- Automated shipping using Australia Post, Sendle - Couriers Please and Fastaway Couriers
- No fixed supplier contract obligations – product development all done, just need restock quarterly/ bi-annually
- Currently Sydney based but can be operated from any location in Australia
- Australian Made Campaign Accreditation and License arrangements (annual fee) provides easier export to international markets
- Marketing already in place with Website, Google, Social media and MailChimp Database
- Current Non-Disclosure Agreement with supplier and product development / manufacture & pricing will be transferred to new owner
- 2 weeks training included to help provide a smooth handover transition
- Currently owner-operated – no staff – enjoy the flexibility of working from home

There is also huge potential to grow the distribution through new stockists nationally and International distributors. The UK laboratory testing has already been processed and the entry point for one of the toughest markets, the EU skincare product approvals.

New stockists could include Tattoo Studios, Cosmetic Tattoo Studios, Laser Tattoo Removal Clinics, Chemists, Health Food Shops + Other retail outlets.

WEB ID BS145132

1300 793 792

Price: \$140,000 + STOCK

HERE IS THE BEST IDEA I KNOW ABOUT BUSINESS...

"In any business - there is no better idea than having a point of difference that enables you to out perform all competitors and makes growth and profitability an inevitable outcome"



Paddy Sweeney

Franchisor Stain Busters and inventor of the amazing products that has put them head and shoulders above all opposition

There are many components that make up a successful business. Over the last 30 years Stain Busters has created a business system that embraces every aspect of building a profit pumping successful business.

When you become a Franchise Partner it begins with first class training where we introduce you to 9 dynamic services that bring in the business. You become an expert in your craft.

The critical ingredient that drives your business is your Sales and Marketing Plan. Stain Busters have 28 different methods to bring in the business (most businesses have 6 or less), this dynamic plan creates a regular flow of business.

Full training and support is provided in working with your Sales and Marketing Plan as you build your client base.



WHAT WILL YOUR BUSINESS LOOK LIKE IN THE FUTURE?

People buy a business to create a significant income and often to build something they can sell for a significant profit. A Stain Busters franchise offers both options.

At the core of the Stain Busters System it is designed for you to apply yourself and progressively build the business so it will eventually work without you needing to be there most of the time. It's impossible to determine how long this may take. As a guide we suggest it's likely to be somewhere between 5 to 10 years. While this is the plan, it requires you to follow the proven procedures and processes that make up the Stain Busters System.

This approach opens up many choices around freedom to lead a lifestyle many seek and seldom find.

There is often a fine line between buying a job and buying a business where you grow into a management role rather than needing to go to work every day. Stain Busters is a business opportunity that is firmly focused on the latter.

FINANCE AVAILABLE

Part Financed by the Franchisor
ON A CASH INGOING OF
\$39 995.00

(Total investment \$99 995.00)



National

"The number 1 best idea I know in business is to have a "Point of Difference" that puts you head and shoulders above all competitors. STAIN BUSTERS HAVE THE "POINT OF DIFFERENCE"

Paddy Sweeney - Franchisor

STAIN BUSTERS IS A CARPET CLEANING AND ALLIED SERVICES NATIONAL NETWORK
FOUNDED IN AUSTRALIA AND HAS BEEN IN OPERATION UNDER THE SAME
OWNERSHIP FOR OVER 30 YEARS

A LITTLE-KNOWN SECRET

With a "Point of Difference" there is a fortune to be made in Carpet Cleaning

STAIN BUSTERS POINT OF DIFFERENCE

"WE CAN REMOVE STAINS OTHER CARPET CLEANERS CAN'T"

When we started we found there were many stains we couldn't remove, Paddy Sweeney set out to solve this by studying chemistry and over time developed products to remove virtually any stain. This provides an enormous advantage when it comes to growing a significant business.

WE ARE SEEKING FRANCHISE PARTNERS IN THE FOLLOWING AREAS

QUEENSLAND: Hervey Bay - Bundaberg - Rockhampton - Gladstone - Mackay
Townsville (2) - Whitsundays - Cairns

NSW: Sydney (4) - South Coast - Dubbo - Albury Wodonga - Port Macquarie - Tamworth

VICTORIA: Melbourne (5) **TASMANIA:** Launceston - Hobart **SOUTH AUSTRALIA:** Adelaide (2)

WESTERN AUSTRALIA: Perth (2) **NORTHERN TERRITORY:** Darwin

We have different finance options available to suit specific needs

CALL THE FRANCHISOR DIRECT ON 0419 553375 or

email patrick.sweeney@stainbusters.com.au



Web ID BS144717

STAIN BUSTERS CLEANING SYSTEMS

WWW.STAINBUSTERSFRANCHISING.COM.AU

WE'VE BUILT A BUSINESS ON THE STAINS OTHERS GIVE UP ON



Investment Opportunity in ESTABLISHED ORGANIC BEVERAGES AND FERMENTED FOOD MANUFACTURER – National



Are you seeking an exceptional growth ethical business opportunity which has growing demand and national expansion opportunities?

Our Queensland based certified organic beverages and fermented foods manufacturer has been established for almost 6 years. Our fermented products such as kefir drinks, apple cider vinegar, and sauerkrauts are famous premium artisan pro biotic health products. They are sold through stores, distributors and at markets. From their vision almost 6 years ago, the passionate owners have put tremendous work into the product development and the manufacturing warehouse and systems which are capable of high output and ready for serious growth.

- Distribution opportunities are on the table which present exciting potential.
- Proven business with fantastic branding and quality products
- Owners working only 3 days per week as a low-key lifestyle business netting over \$120k
- Emerging commodity and high growth industry
- At forefront of knowledge growth related to body immune systems and health and wellness
- Demand for probiotics in fermented product range is strong
- Ripe timing for expanding niche
- Fully developed systems, operations manuals and training
- Profitable with minimal time commitment
- Distribution opportunities to substantially increase sales volume
- Latest equipment and warehouse set up for next level growth

**Call Terry 0407 755 222
or email info@smeventurecapital.com.au**

WEB ID BS145315

1300 793 792

PRICE \$370, 000

Online Skulls and Skins Business

National Opportunity

Established 16 years – Australia's largest skulls and skins retailer

Skulls and Skins is an Online Business which can be run from home anywhere in Australia. It supplies ethically sourced animal skulls, skins, and horns from overseas.

- Customers include School Teachers, Interior Decorators, Students, Collectors and numerous special interest groups
- Sale includes a unique website, registered Domain name, list of suppliers, list of potential/past customers, instruction on permits and importing requirements
- The skulls and skins are all obtained from Government sanctioned and strictly controlled culling operations

This business has been operating as a hobby business for 16 years and now needs to be taken to the next level by someone with the energy and drive to capitalise on the potential. Just by introducing social media and investing dollars into SEO this business will increase as this business is unique and authentic in the products available for sale.

The owner says this is the largest, best established, and most exciting Online Skulls and Skins Business, being sold at a giveaway low cost.

This business is only for sale due to owner's health issues.

WEB ID BS145012

1300 793 792



National



Price \$16,500 + SAV (approx. \$20k)

Online and Wholesale Men's Skincare Label

National Opportunity

Australian Made – PETA Approved – Sold through Leading Retailers

From its launch in 2017, Woodsman Skincare has rapidly grown into a leading Australian-made cruelty-free Skincare Label for Men. Well-known within the local Australian Barber and Salon Market. Woodsman Skincare is also the exclusive supplier of handwash and moisturizer to Flemington Racecourse in the Members Club Stand and corporate enclosures.

- Moved into first Priceline store in December 2019 - now grown to 6 Priceline Stores across Australia, with potential to increase
- Fully developed product range and supply contracts plus affiliation with Priceline and other stockists
- Open opportunity to be introduced to Chemist Warehouse online platform
- Products include Moisturizer, Wild Rum Body Wash, Wild Rum Hand Wash, Organic Beard Oil

Woodsman Skincare Pty Ltd is priced to sell, offering a fantastic opportunity for the new owner to walk in, immediately make sales with the perfect platform to grow the business to the next level.

WEB ID BS145066

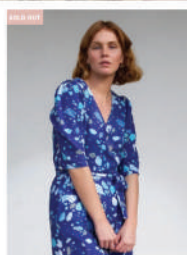
1300 793 792



Price: \$120,000



DIANA
\$199.00



ELEKTRA
\$229.00
Sold Out



Online Fashion and Accessories Store

National Opportunity

New Online Business with Endless Potential!



Jaunt is about the endless inspiration available in your own backyard. Inspired by picnics, beach walks and museum visits, this fun, practical label currently offers a bespoke wrap dress design in 3 fabrics. Follow the plan for future collections, or create your own designs with the help of trained pattern makers.

- Established late 2019
- Due for public release January 2021
- Some pre-sales to family & friends to test the products
- National Opportunity – Run from anywhere in Australia!
- Work from home – No Lease to pay
- Sale includes Website, Branding, established supply chain for designing/making products, Instagram handle secured but no marketing done as yet
- List of influencers & marketing assets ready to go
- Clientele is women aged 19-55
- Around 10 hours per week to work on production, post orders and manage marketing but more time would grow the label faster
- Find out more at: <https://shop-jaunt.com/>

This business would suit a creative type who wants to inspire women to seek joy everywhere.

Arrangements are in place to work with a pattern maker who designs the products, sources the fabrics and liaises with the workshop.

There is endless potential with this idea to create picnic rugs, hats, scarves and other accessories, or to add a children's range. You could team up with an artist to create special theme fabrics, a travel writer to provide day-tripping tips or a chef to share their best picnic recipes. You decide where you want to take Jaunt!

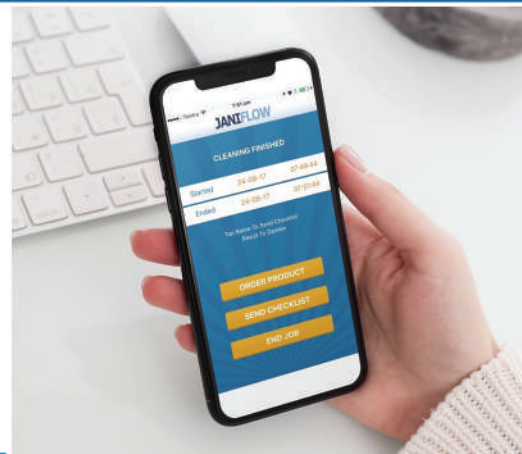
WEB ID BS145443

1300 793 792

Price: \$19,000 + \$20,000 Stock



National



Cleaning Franchise Opportunity \$5000 of Guaranteed Contract Work a Month National Opportunity



Make up to \$80/hour – Contracts handed to you on a plate!

Since franchising the business in 2014, nearly 100 franchisees have joined Urban Clean, establishing a national footprint across Australia. Targeting the profitable commercial cleaning market, this is a franchise that really delivers and will even hand you an initial \$5,000 per month of contracts.

- Proven system to win as many cleaning contracts as you can handle
- Extra monthly income with after-hours flexibility
- Comprehensive training program so you can deliver an outstanding service
- Ongoing training and support with onsite training, webinars and workshops
- Access to custom-made software and technology such as Janiflow
- Low overheads – make between \$30-\$80 per hour per job
- Professional accounts and invoicing support; Access to all systems and manuals
- Growth opportunities: grow your business and become an Urban Clean Branch
- Add additional services, such as carpet cleaning, window, tile & grout cleaning
- Accelerate business growth by purchasing inbound contract cleaning inquiries
- No experience needed – the training provided is equivalent to a nationally accredited Certificate 3 in Asset Maintenance

An Urban Clean franchise is suitable for a wide range of buyers. Work it after-hours to boost your current income or grow your franchise into a full-time business and reap the rewards. If you're ambitious and willing to learn, you can use Urban Clean's highly successful sales system to win extra contracts.

Your complete business start-up package has everything you need, including an initial \$5,000 per month of cleaning contracts won for you, Franchise agreement legal costs, Comprehensive manuals and operational procedures, Accounting and invoicing support, Branded uniforms, business cards and stationery, training and much more.

WEB ID BS142877

1300 793 792

PRICE: \$31,700 plus GST



Turnkey Health and Wellbeing Subscription Box Business

High Growth National Opportunity!

Are you passionate about the wellness industry and looking for an established home-based business to drive profits into your own pocket?

The Goodie Box is an online subscription box service that delivers monthly boxes filled with new and exciting food/wellbeing products. All products are sourced directly from Australian suppliers (at no or minimal cost) and independently reviewed to make sure they get The Goodie Box 'tick' of approval.

In addition to generating revenues from the monthly subscription service, The Goodie Box has also built the foundations of a big-data market analytics business. With a highly-engaged and growing customer base that suppliers can use to test the acceptance of their products.

- Earn a semi-passive income from the comfort of your home
- Strong digital marketing will rapidly increase future subscriptions
- Relocatable anywhere in Australia
- 4,500+ Insta followers and 1,200+ Facebook followers
- Health and Wellbeing is a high growth industry
- Turnkey business with established social media influencer networks
- Very easy business to run by owner operator with training and assistance provided
- Established in 2019 and already showing strong interest and sales

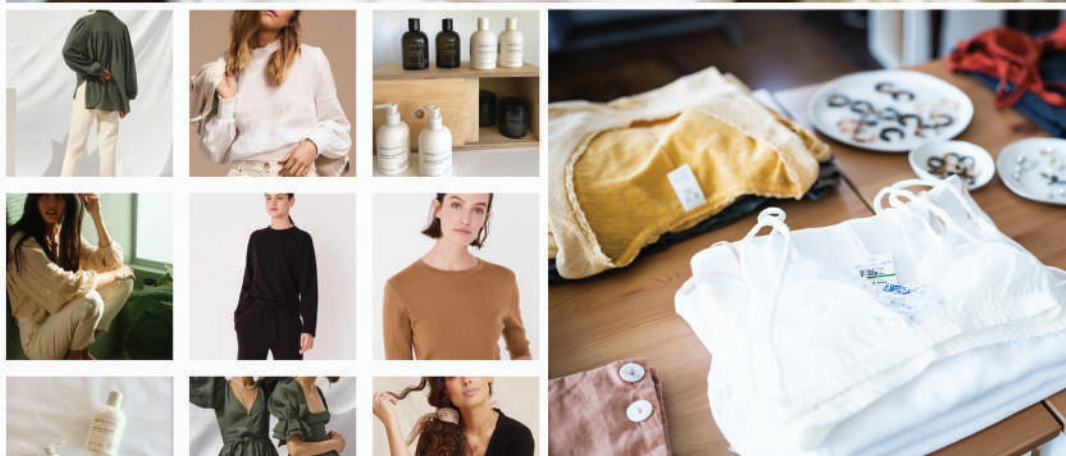
The Goodie Box has unlocked many upstream monetisation opportunities including market analytics and consumer testing that suppliers are willing and ready to pay for. All that is needed now is a team with the passion and commitment to take this business forward and accelerate its national growth.



WEB ID BS145390

1300 793 792

Price \$85,000 Negotiable



What started life as a bricks-and-mortar fashion shop has now become exclusively online, offering unlimited potential to a savvy buyer keen to grow the business.

Turnover for 2019/20 (during COVID) was \$238,000 (ex GST) with a gross profit of \$87,000 (ex GST) from the bricks-and-mortar store and online sales. Online sales alone currently range from \$2000-5000 pm but have not been maximized as the website was mainly used to drive customers into the store.

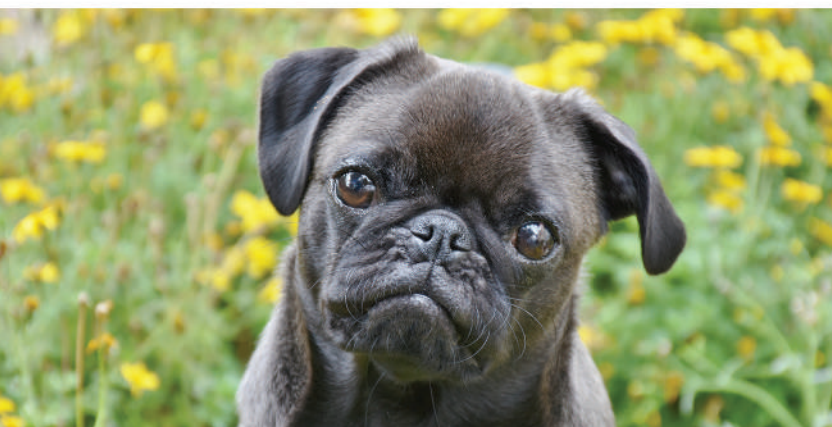
- Staple Store has been profiled by high profile influencers and Outland Denim just completed a photo shoot using Staple Store apparel.

It is the perfect business opportunity for someone who supports small batch, slow makers and wants to provide more sustainable options for their customers.

The potential for this business is unlimited. The concept is strong and, with some marketing expertise, there is no reason why it could not expand internationally.

1300 793 792

Price: \$49,000 + Stock



Bark Busters In Home Dog Training Franchise National Opportunity

Bark Busters is a Global company established for over 30 years and is the largest dog training franchise in Australia and the world. Owning a franchise gives you the guarantee of a proven franchise model with financial and lifestyle benefits.

Bark Busters franchisees are highly trained behavioural therapists, that put owners back in control of their dogs through one on one in home services. Plus offering other services such as Freedom and flexibility to be your own boss, with good income potential to motivated owner.

- Full comprehensive training and ongoing support provided from an experienced management team.
- Exclusive protected territory and 24/7 call centre.
- Fully managed Bark Busters website and access to all documents required to run your business via a global CRM platform.
- Specialised marketing planning and access to Social Media experts at your fingertips.
- Bark Busters own branded product for sales and bulk buying power.
- Dog training is a massive industry which will continue to be in high demand.



New and existing Franchises available www.barkbusters.com.au

Buying an existing franchise ensures you hit the ground running with an established customer base and goodwill built up over many years.

Bark Busters Resale Franchises for sale:

- Sunshine Coast Resale \$60,000 – Established for over 20 years, established clientele and exclusive territory, selling due to illness.
- Adelaide East and Hills \$40,000
- Adelaide North West and Yorke Peninsula \$40,000
- NSW Penrith Blue Mountains POA
- NSW Hills West Hawkesbury POA
- NSW Campbelltown POA

Bark Busters New Franchises for sale:

- Victoria - Metro from \$28,500

WEB ID BS145459

1300 793 792

**Make a massive difference in the lives of
dogs and their owners and INQUIRE TODAY!**



National



Elite Carpet and Upholstery Dry Cleaning Franchise

Multiple Territories Available Nationwide



Elite Carpet Dry Cleaning is a nationally recognised brand name with a reputation for providing quality and service excellence. As an established franchise system since 1984 Elite are the specialists in Carpet Cleaning, Upholstery Cleaning, Carpet and Upholstery Protection treatment, Rug Cleaning, Flood Restoration, Mattress Cleaning and Stain Removal.

If you would like to be your own boss and set your own hours this franchise opportunity is not to be missed. With Elite you can achieve the perfect work-lifestyle balance with decent income, great support and plenty of customers.

- Comprehensive training and continued ongoing support
- A proven business system that really works
- A high margin – low overhead fee structure that allows you to maximize your profits
- Low capital expenditure and low maintenance costs no, together with flat monthly fee, no commission on turnover, no leads' fee
- Territories are exclusive and generous in size, as much as 160,000 population in big cities
- Grow your business without extra fees regardless of how many vehicles being operated
- Great franchise community who are willing to share and help each other
- Quality products and additional services to give your business a significant boost
- Direct access to Operations Manager and Director
- 13 15 80 phone number automatically sends leads to your phone
- A highly optimised website helps funnel sales leads your way
- Income guarantee and vendor finance available for application

Elite has 30 territories nationally in operations at the moment, and current franchisees have an average 13 years of tenure, among them the top three have been with elite for 36, 30 and 26 years. Elite's franchise system could be the best you can find.

WEB ID BS143845

1300 793 792

Price: From \$25,000 depending territory size/location



Family Owned Civil Water Truck Company for Government and Civil Construction Projects

National Opportunity

This water cart business has grown multiple times over the last seven years and is currently working on the Newell Highway Project Alliance throughout NSW.

Configured in all facets of civil construction, the business has a fleet of vehicles and assets, currently employing six employees (inclusive of the owners). This light and flexible business structure operating throughout Regional NSW offers endless possibilities to grow for ambitious business owners on a national scale.

- Assets valued at \$500,000
- Company owns all assets and equipment outright
- Projects secured for at least two more years
- Guaranteed additional work and turnover if next owner acquires more vehicles
- HR & HC licence required and all other training provided
- Rental business model of equipment in place with great returns
- Replicable business model with potential expansion
- Transmission of expertise, knowledge and methods of water carting to the next owners

- Working on government projects and for very large civil construction companies
- Covid-19 completely unaffected
- Asking price \$978,000 including assets valued at \$500,000, and Work in Progress

Working on government projects and for large civil construction companies, this business has "secured tenders" for at least another two years, lots of assets, reoccurring rental income from different assets, unique expertise, customized watering systems and great returns! Set to grow interstate and even nationally!



WEB ID BS145181

(02) 9817 3331

Price: \$978,000 including assets



New South Wales



Population
8.092 million



Area
801,150 km²



Largest City
Sydney



GSP Per Capita
A\$83,745 (June 2019)



Price: \$149,000 + GST

Manufacture and Installation of Blinds and Screens

Narellan, NSW

Amazing family owned established business specialising in the manufacture and installation of blinds & screens.

TLC Blinds & Screens specialises in; plantation shutters, roller, venetian, roman and pleated blinds, vertical and panel glide blinds, canvas, acrylic and sunscreen awnings. Plus an extensive range of 'Invisi-Gard' and 'Alugard' security safety doors and grills.

Offered for sale for the first time the opportunity includes: Business good will, client database, 25-year transactional history, phone number, email, show room, kitchen, office desks & all computers. There is also a range of impressive manufacturing equipment, which can be added onto the purchase along with available stock.

This business has been a strong performer from an income and turnover perspective, showing strong numbers year after year. The owners are happy to provide a generous hand over/training period to ensure a smooth transition while also offering ongoing support and consultancy into the future.

NAI Harcourts

To find out more please contact:

Agent: Nigel Montgomery | 0413 193 849
nigel.m@propertypeople.net.au



WEB ID BS144982

1300 793 792

Patisserie-style Coffee House and Café - Camden, NSW

Best Location – Winning Formula – Huge Growth Potential!

Established in July 2018, GCM@Camden quickly became the go-to Coffee House and Café in the area, thanks to its simple yet unbeatable formula. Boasting a wide customer base catering to All demographics, the café's quality offer coupled with an amazing experience is the Point of Difference in an extremely competitive market on Argyle Street.

- Fantastic space - Seating capacity 150 (75 inside & 75 outside)
- Coffee Kgs averaging 46 Kg weekly, peaking over 50+ Kgs weekly thru June-Aug
- Traded strongly through COVID with a 23% increase in Coffee Kgs and sales over 4 months, compared to same period year before
- Current lease runs till July 2024 with a 3-year option – negotiable
- Trading hours are flexible & can range from 5am to 10pm, 7 days a week if desired
- Opportunity to look at Night Trading with the addition of a Liquor License
- 4-5 casual staff a day spread across hours of operation
- 2-week transition period offered to new operators if required

There are so many reasons to seriously consider this business and expanding the menu would see instant results and profit as sales increase accordingly.

NAI Harcourts

To find out more please contact:

Agent: Nigel Montgomery | 0413 193 849
nigel.m@propertypeople.net.au



WEB ID BS145187

1300 793 792



Price: \$239,000



Leasehold Fast Food / Fish and Chips Takeaway Inverell, NSW

Hucker's Tucker is a thriving Fast Food / Fish and Chips takeaway shop located in the CBD, with a healthy turnover and very little competition.

The go-to takeaway for locals and tourists, it's the only takeaway specialising in fish and chips in town.



- Established for over 20 years in same main street location
- Ideal business for a couple with excellent profits
- Famous and very popular for its unique family recipe for batter and gourmet burgers
- Easy to operate with good staff in place
- Serves all the favorite hot takeaway food - specialising in gourmet burgers, fish and chips
- Customers comprise 80% locals + 20% tourists
- Highly visible main street location with easy customer parking
- Very clean and neat premises with good signage
- 5 years remaining on lease – Rent is \$2,100 + outgoings per month

Long list of assets, including Large Industrial Walk-in Freezer, 6 Door Industrial Fridge, Multiple Fryers, Stainless Steel Benches and Sinks, Oven, Microwaves, Sandwich Maker, Milkshake Maker and more

One-week handover period after settlement for smooth transition.

Hucker's Tucker has traded normal hours throughout COVID and turnover has increased. The new owner might wish to exploit future opportunities by extending opening times to open Sunday nights, adding a coffee service, or introducing Grab and Go hot/cold boxes.



Waterfront Reserve FREEHOLD Caravan Park Sussex Inlet, NSW

A Life Changing Lifestyle - Commercial OPPORTUNITY!

This is a business with a lifestyle opportunity, located on the water's edge of beautiful Sussex Inlet Estuary. With waterfront access on two sides and fully maintained crown land reserve.

- 31 Semi- Permanent van sites with great built-in income
- 3 Luxury 2-bedroom cabins
- 5 on-site vans for short term rent
- 6 sites for visitor caravans
- 3 sites for camping and tents

There is a very inviting camp kitchen, BBQ areas, updated amenities block with laundry. 15 kilowatts solar system. Boat ramp and private jetty. Residence home is a renovated 3-bedroom home with private alfresco entertaining and NBN. All of this located on approx. 1.5 acres. A very up to date and modern park in arguably the best position on Sussex Inlet and looking into St Georges Basin. Badgee Park has 5-year park accreditation by Shoalhaven Council to June 2024.

EXPRESSIONS OF INTEREST

View property: <https://vimeo.com/371518382?ref=em-share>

Contact Agent: Loren Keller
Phone 02 4443 3222 Mobile 0481 371 572
Email loren@ozcomrealty.com.au





FREEHOLD Caravan and Camping Park

Lightning Ridge, NSW

Ready for an outback lifestyle change that offers a steady income working from a home base, then check this out!



Crocodile Caravan Park is offered for sale as a walk-in walk-out FREEHOLD opportunity. The business has 3 income streams comprising of accommodation, laundry open to the public and gas refills. Set on just over 1 acre with a 3-bedroom residence and office for the owners.

- Conveniently located in town within walking distance to supermarket, pub and post office
- Accommodation comprises of 13 grassed powered sites, 6 self-contained ensuite cabins, 5 self-contained standard cabins and 6 onsite caravans with permanent annexes – guaranteed income from 4 permanents
- Swimming pool, fully equipped camp kitchen, storage shed, separate male and female amenities block
- Huge power savings from the 100 solar panels installed
- Extra income derived from open to the public laundry, comprises 9 washing machines (7 new) and a commercial dryer
- The park also offers a gas refill service which also adds to the income
- Popular park with rave reviews on Google and rated number 2 on TripAdvisor
- Fully furnished, air-conditioned 3-bedroom home with attached office

Lightning Ridge is about to get even busier with the approved development of the Australian Opal Centre. The two-storey complex will cost around \$33.4m and will comprise of permanent exhibitions, education facilities, a cinema, gallery, open vault, library, scientific laboratory and underground gardens.

Now is the time to secure this property and business that will reap the rewards with this development during construction and ongoing tourism.



Price: \$65,000

Iconic Food Kiosk in Tourist Hotspot Ellenborough Falls, NSW

Perfect Tree-Change - 1st time sold since 1984

Based at the legendary Ellenborough Falls in the stunning Mid North Coast hinterland, this well-known food kiosk could now be yours! Operating since 1984, now's the time to grab this bargain and grow it to its full potential.

- Own the building and lease the land from local council
- Renewable 5-year lease - \$741 pa (paid till June 2021)
- No Competition - Only food outlet within 50 km
- Current trading hours are 10am-4pm Fri, Sat, Sun + every day during school holidays
- Famous for its home-made savoury pies, pasties, cakes, tea and hand-pressed coffee
- Food prepared and cooked on the premises
- Brand new Goldstein commercial stove recently installed
- Owner operator with no additional staff and local casual help when required
- 8.4m x 4.8m building with secure block walls, bullet-proof glass, iron roof bullnose over 1m concrete slab, secure lock-up area for gas bottles
- No power at site – all run on LPG
- All assets/equipment included in the sale

Ellenborough Falls attract thousands of visitors and locals all year round, especially now that people aren't travelling overseas.

Kiosk could easily open every day, continue to cater for groups and special interest clubs and exploit new opportunities such as Eco Tours and more.

WEB ID BS145046

1300 793 792



Freehold Seaside Post Office with Beautiful Home & Pool

Wow, it doesn't get much better than this! 2 easy-to-run profitable businesses plus residence with a pool, just footsteps from the beach and close to all local facilities. Just 30 minutes from Coffs Harbour, it's the perfect ready-made business and lifestyle.

- Established National Brand business offering essential services and a proven income
- Post Office operates 5 days a week, 9am to 5pm
- Offers a variety of Australia Post products and services plus giftware, souvenirs and more
- 390 PO Boxes (all full - room for more) and 296 counter deliveries
- Sale includes an Independent Rural Roadside Mail Run for the Woolgoolga area under a 5-year contract
- Currently also running a small nursery (not included in the sale) the business presents many opportunities to add on additional income streams and increase profits e.g. coffee shop
- Turnkey business with Australia Post training provided, all required processes and systems in place and all equipment
- Sale includes a large, fully renovated 4 bedroom home - 879m2 block

Easily run by two people - one operating the mail run in the morning and one running the Post Office. Buy yourself a proven income with potential for growth and plenty of free time to enjoy a relaxing seaside lifestyle.

WEB ID BS143989

1300 793 792



Price: \$1,250,000 + SAV



New South Wales



Red Rooster Franchise Store

Orange, NSW

High Volume Store with Drive-Thru – Gross Net Sales \$1.6m

Red Rooster is one of Australia's most popular fast-food outlets, an Aussie icon franchise with over 360 stores nationwide. Serving their famous roasted chickens, chips, burgers, wraps, sides, salads and soon to be introduced fried chicken.

- Fully upgraded, modern free-standing store with drive-thru
- Great location in takeaway food hub with excellent street signage and easy access
- Offering inside dining for approx. 32 people and takeaway
- All equipment, coolroom and freezer serviced and well-maintained, new \$10k warmer installed
- Currently run by 3 shift supervisors and owner oversees operation
- Ideal for a couple to run and reduce staffing costs
- Established delivery service with current staff plus Menulog and Door Dash
- Rent \$16,330 per month - Long lease in place – 8 years remaining with 10-year option
- 12 weeks Training provided by Franchisor and handover period to be negotiated with owner
- Fried Chicken soon to be introduced to this store (Feb – March 2021), sale price doesn't include fried set up cost approx. \$70k, if business is purchased during or after fitout the price of business will be adjusted accordingly.

This is a great opportunity to purchase a well-known fast-food chain that will provide a good income to owner operators and ensure longevity, make it yours today!



WEB ID BS2407

1300 793 792

Price \$590,000 negotiable
(+ Fried Set-up \$70k if applicable)



Labour Hire and Recruitment Business Parramatta, NSW

A superb leasehold business opportunity in Parramatta that offers a solid income from Day 1. All set up and ready to go, this would suit a variety of buyers.



- Historical Turnover \$1.2M+
- 2019 Turnover \$1.8 million
- Business established in November 2011
- Excellent office location
- Provides Labour Hire and permanent placements
- Includes all computers, fixtures and fittings - except the payroll computer which will be required to pay all debts before the sale date
- Business hours are 8am to 5pm, Monday to Friday
- One month free handover with new buyer
- 30-40% average turnover increase on turnover since March this year

Perhaps you're already located in the area, or you're looking to move there soon. With no special skills required this could be your perfect business.

This is a great time to move into the recruitment industry. Research proves that demand for this service is growing. With both the current owners moving on, this is a serious sale with interest high, so make your move today.



Freehold Post Office on the North Coast Nimbin, NSW

Ready for a Lifestyle change? Looking for a Secure Income for the Family?

This business ticks all the boxes you need to make a move.

Retail post office located in the heart of Nimbin CBD on the beautiful NSW North Coast. Selling freehold and business as one package, purchasing the business only can be negotiated with an option to purchase freehold in 12 months' time.

- Prime location on main street in town, servicing locals and visitors
- Weekly net profits to owner operators \$2,000 to \$2,500
- Full postal services plus bill payments, issue money orders and banking needs
- Retail stock includes stationery items, express post items, gifts and mobile phones
- Freehold premises with an area of approx. 1000 sqm
- Mail sorting area with excellent layout, retail space and 650 private mail boxes (98% full)
- Local mail run included in the sale
- 3 Mail sorting contractors work from the post office which is reimbursed by Australia Post monthly
- Trading only 5 days a week – Monday to Friday leaving your weekends free to enjoy with the family

Nimbin is an iconic tourist destination, a unique and significant town in the Northern Rivers region of NSW. Situated in the lush hinterland just 1 hour and 15 minutes from the beaches of Byron Bay. The town offers a great lifestyle with all facilities required close by.

This business has continued to trade during Covid restrictions as an essential service and has spiked in sales and parcel deliveries. This is the perfect business for a couple escaping the city!



WEB ID BS143080

1300 793 792

Freehold & Business \$750,000 negotiable



Art and Custom Framing Business

Artarmon, NSW

Turnover: \$600,000 – \$1 million + Works with Sydney's top interior designers

Artact delivers highly creative and cost-effective art and framing solutions for homes, businesses, artists, galleries, and design professionals. Based in Sydney since 1993, this family-owned business has provided a friendly service that is truly unmistakable.

- Services include Original Art & Print sales, Picture Framing, Mirrors, Picture Hanging, Home & Office Consultancy
- Highly regarded in the industry & working with Sydney's top interior designers
- 220m2 premises with Gallery & Office upstairs, Workshops downstairs
- Plenty of parking with 5 parking spaces available
- Long standing suppliers – 30-day account
- Domestic / Corporate Client database from 2000
- Excellent reputation, word-of-mouth referrals and repeat clients
- Lease \$5,800 pm + outgoings \$1,260 pm
- Staff include 2 framers + 1 casual as needed
- Training 3-6 months neg. in use of framing equipment

- Would suit married couple or partners
- Interest in interior décor & art an advantage
- Professional Website: www.artact.com.au
- Hyundai iLoad delivery van included in the sale

Framing workshop includes computer Mat Cutter, Cassese Underpinner, Large Brevetti Mitre Saw, Fletcher Glass and Board cutter, Morso Manual Guillotine and silent running compressor plus airlines to all parts of the factory. Gallery includes gallery lighting, hanging system, large art drawers and benches, workstations.

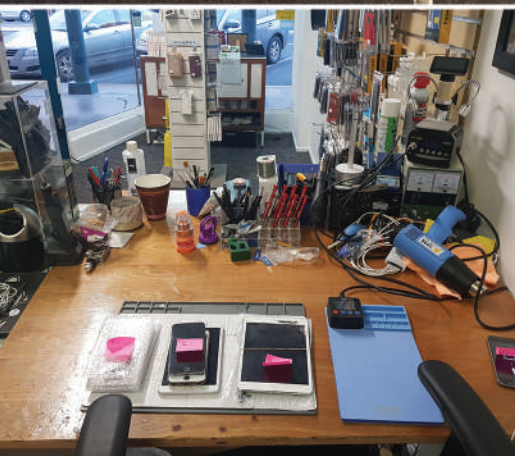
The current owners have run the business together with additional staff, opening Monday to Friday. They say it would be advantageous to open some Saturdays. Reluctantly, they are now retiring, making this an excellent business for someone looking to buy themselves a job or extend their interest in art and/or interior design.



WEB ID BS144891

1300 793 792

Price: \$150,000



Phone Repairs and Accessories Store – Casino, NSW

Turnover: \$141K+ - No Competition - Franchising Potential

Step in and run this successful business yourself or sit back and enjoy a good passive income. The choice is yours, but you'd better be quick!



Offering phone repairs and accessories, this business is ripe for expansion or franchising. The business repairs all devices including iPhones, iPads, Samsung Tablets, Samsung Phones, HTC, Sony, Huawei, Oppo and more, and attracts a steady volume of customers year-round.

- \$141,000 revenue & \$85,000 gross profit in 2019 to 2020 financial year
- Over \$10,000 worth of stock + over \$3,000 in assets
- Extensive clientele – Everyone has a mobile phone!
- Established August 2017 by current owner
- Street front CBD store in prime location - lots of foot traffic
- No competing businesses - Sole repairer for Casino & the entire rural catchment area
- Very low overheads
- Great knowledgeable staff willing to stay on
- Direct links to overseas manufacturers/suppliers who provide wholesale prices
- Plus high-tiered wholesale accounts with local Australian suppliers who stock repair parts
- 3 staff members, all currently casual
- Lease currently month-to-month - \$165/wk
- New buyer can negotiate with owner – willing to provide 3, 6 or 12-month lease
- Modern fit-out with plenty of wiggle-room to improve and expand

- Premises include staff bathroom, kitchenette, plenty of storage space.
- Lockable security cabinets repurposed for secure phone storage
- Website included - Very good reputation
- Minor knowledge of repairs or ability to repair electronics a bonus but not mandatory
- Full training provided to ensure a smooth handover to a new owner

This excellent business has thrived in 2020, despite COVID and lockdowns. The current owner only spent \$280 in total on advertising yet generated the revenue listed above! The owner works roughly 8 hours a month in the business, doing the accounting, quarterly BAS, wages etc.

The business would suit someone wishing to buy a well-paid job, or alternatively someone who is just looking to trim it up into a neat and tidy passive income requiring very little input. There's huge potential for franchising and expansion here, by expanding product lines and services, and boosting advertising budget.

WEB ID BS145376

1300 793 792

Price: \$35,000



Leasehold Butcher Shop in the picturesque Orange Region – Molong, NSW

Turnover Approx. \$10K/week – Only Butcher Shop in Town!

If you're a qualified butcher looking for quality of life for you and your family, this long established butcher shop in a friendly country town would be perfect.

Being a small local shop, it is easy to run and your customers are like good mates!

- Butcher Shop for more than 30 years
- Excellent leasehold premises @ \$220 per week – Long lease
- Main shop with prep area out the back and large cool room
- Conveniently located in the Main Street
- Only Butcher Shop in town – limited choice of meat from local supermarket
- Long list of assets and equipment inc. shop mascot, Cracklin Rose the Pig
- Marketing through The Molong Express Newspaper and Molong Meats Facebook Page
- Local customers + meat trays supplied to a nearby town bowling club as they do not have a butcher locally
- Currently run by a qualified butcher & his partner
- 2 weeks handover period for a smooth transition
- Selling due to health issues and the owner wishes to retire

There's no shortage of loyal customers in this friendly country town and this business has been the local butcher shop for over 30 years.

Everything is made on the premises other than some Filo products, frozen fish, beef jerky, local eggs, and locally produced olive oil.

Just over 4 hours' drive from Sydney or a 30-minute drive from Orange, Molong is bursting with heritage charm and rural hospitality. The surrounding countryside is stunning and home to many vineyards and wineries.

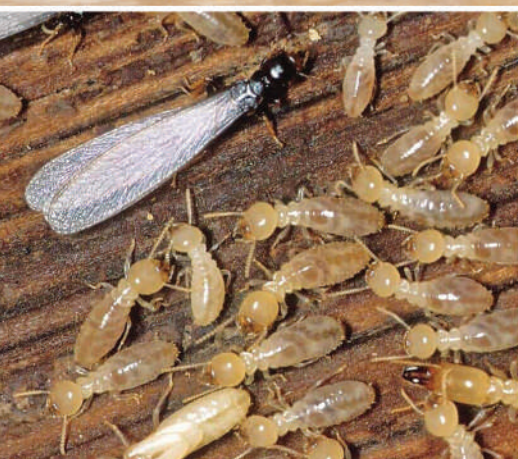
This business would ideally suit an individual or partnership with a passion for sourcing and selling high quality meats and serving the longstanding local community.



WEB ID BS145456

1300 793 792

Price: \$60,000 + Stock



Termite Inspection Business

Avoca Beach NSW

Turnover: Approx. \$47000 - Regular long time clients – Work from home

Opened in 2000, Ace Pest Control is now selling the termite side of the company only, with established customers and a healthy turnover.

With growing demand, there's potential for ongoing new client work for termite leads and termite treatments.



- Very profitable with ongoing work
- Includes client database for termite inspections plus some general pest sprays e.g. cockroaches, webbing spiders, rats & ants
- Domestic termite inspections & general pest spraying from Pearl Beach to Wyong
- All local Central Coast work - work from home
- Hours: approx. 1-1.5 hours per client – currently no weekend work
- Very low overheads with only a small amount of chemical needed
- Pest control licence required

- Selling due to a personal health issue with ongoing back problems
- Current owners will sign an agreement not to do any future termite related work

This is an excellent opportunity for someone already in the industry to increase their business or someone working for a company wanting to go out on their own.

The current owners say the asking price would be easily recouped within one year, with the ability to make much more due to termite treatment and future termite inspections, which would be forwarded as they come in.

WEB ID BS144948

1300 793 792

Price: \$40,000



Price: \$227,000 + SAV (Est.\$8,000)

Subway Franchise – Fletcher, NSW

Opportunity for an astute buyer to own a Popular Franchise in a busy growing suburb of Newcastle.

Multi-unit owners are downsizing and selling their well-established Fletcher store. Ideal franchise for a husband and wife team. Good profits to owner operator/s with potential to increase with hands on management.

- FY 21 Turnover on target for \$500K+
- Established in same location for over 7 years
- Located in modern neighbourhood shopping centre
- Positioned on the external face of the centre with outdoor seating
- Lease in place until Feb 2023.
- New 10 year lease can be discussed
- Monthly rent \$4,806 + gst includes all outgoings and promotion levy
- Shop fit-out is like new, only 7 years old
- All fixtures, fittings, equipment and small wares included in price
- Well-trained staff in place willing to stay on
- Low transfer fee includes training and support from Subway Franchisor
- The goodwill and assets of the business are available for \$227,000 - Stock will be charged separately and is estimated at \$8,000

The business is not only in a great location in Newcastle, but comes with everything needed to continue running this sought after franchise from day one. Suits owner operator/s to give this business a hands on approach to boost profits.

WEB ID BS145441

(02) 9817 3331



Subway Franchise

Newcastle University, NSW

Located on Campus at Newcastle University this business offers a fantastic opportunity, an excellent lifestyle and a fantastic return on investment.

Multi-unit owners downsizing, selling their well established store at Newcastle University's Callaghan Campus. Ideal franchise for a husband and wife team. Good profits to owner operator/s with potential to increase with hands on management.

- FY 21 Turnover on target for \$380K+
- Established in same location for 13 years
- Operates 4.5 days Mon – Fri only - No evening/night trading
- 2 weeks closure over Xmas / NY period - No public holiday trading
- 2 person operation, simple to manage
- Lease in place until Oct 2024 - New lease anticipated
- Monthly rent \$2,917 + GST includes all outgoings and promotion levy
- All fixtures, fittings, equipment and small wares included in price
- Well-trained staff in place willing to stay on
- Low transfer fee includes training and support from Subway Franchisor
- The goodwill and assets of the business are available for \$183,000 - Stock will be charged separately and is estimated at \$8,000

The business is not only in a great location in Newcastle, but comes with everything needed to continue running this sought after franchise from day one. Suits owner operator/s to give this business a hands on approach to boost profits.



Price \$183,000 + SAV (Est. \$8,000)

WEB ID BS145439

(02) 9817 3331



Quality Steel Building Supplier

Southern Sydney, NSW

\$247,000 Earnings to Owner 2020 - Owner operated with sales of close to \$1mil in 2020

The business supplies, garages, carports, sheds and other steel structures, all building is outsourced – owner works from local office.

- Excellent revenue/cash flow with an established with successful trading history
- Substantial profits and good growth over the years
- Systems and procedures in place
- Steady business monthly/yearly
- Fantastic location and well-presented workplace with fantastic exposure
- Good list of regular contractors
- Quality product with very reputable brands
- Excellent client base plus strong local trade
- Strong marketing opportunities
- Firm commitment to offer high standards
- Good growth potential and offers a Work/Lifestyle balance
- Price includes all stock, equipment, fittings, software and goodwill

The owner is keen to see a smooth transition of ownership and will offer two weeks of training after settlement to the new owner. Ongoing phone and email support can also be offered if needed.

The business is returning the owner a very good income averaging approx. \$240k pa. This is a very good opportunity for a first time business buyer to purchase a business where all the hard work has been done and is ready to be taken to the next level, or someone who is already running a similar business and wishes to expand through acquisition.

WEB ID BS144876

(02) 9817 3331



New South Wales



Price: \$440,000

Highly Rated Commercial Cleaning Business – Sydney, NSW

This business has a full management structure in place with earnings to owner averaging nearly \$800k pa last 3 years. Main clients are Strata, Offices, Schools, Retail Facility Management and Car Parks. The business provides Commercial work only (no domestic work).

- Long established with successful trading history
- Substantial profits - Turnover \$4mil plus in 2020
- Steady business monthly/yearly and good revenue/cash flow
- Growth potential with some aggressive marketing
- Good team of employees with systems and procedures in place
- Excellent premises and location / desirable lease terms available
- Excellent client base with substantial database
- Work/Lifestyle balance (could run under management or semi management)
- Very good reputation with excellent reviews
- Many years of work to create solid foundation for future growth
- Present owner's ongoing support (would stay on as part-time)
- All plant and equipment to operate the business is included in the price

The business is an excellent opportunity for a similar style business to bolt on to their existing operation and recognize immediate growth. It could also suit an active investor who is prepared to put some hours into the business; they could see this as a great investment opportunity.

WEB ID BS144534

(02) 9817 3331



Price: \$2.6 Mil + Stock (est. 20k)



Price: \$149,000 + SAV

Excellent Equipped Metal Fabrication Business – Central Coast, NSW

Asset and Stock Value Only, Income to Owner \$115K

Established 3 years ago by the current owner, this Metal Fabrication business is equipped to complete all metal fabrication tasks. Despite having repeat customers the vendor has chosen to sell for asset and stock value only to facilitate a quick sale.

- Good premises (180m2) in industrial estate
- Low rent \$1800pm and Parking onsite
- Well designed workspace for efficient operation
- 5 day operation, no weekends
- Sales approx. \$6K per week
- P&E, Tools, Jigs, Polishers etc valued at \$155K+
- The vendor is anticipating that the buyer will be an experienced fabricator (or structural engineer) and that a 2-week handover will be sufficient
- A deposit of 10% of the selling price will be required with the balance at settlement
- The Assets of the business are for sale for \$149,000.
- Stock is an additional cost and will be valued at settlement (approx. \$15K)

The vendor intends to work in Project Management and this is likely to result in him managing projects for a number of existing customers. This is likely to benefit the vendor as fabrication work from these customers (and new ones) could be 'funneled' to this business.

WEB ID BS142739

(02) 9817 3331



Bicycle Sales and Service Business

Tamworth, NSW

Well established with good products - Income to owner \$150K

Started by one of the current owners 4 years ago this business has experienced consistent growth in sales and now produces a very healthy income for a working owner. The business operates from modern premises that benefits from off street parking and is the only one of its type in town that offers customers the choice of 5 bike brands

- FY20 Revenue \$720K+ and GP 40%
- Excellent premises with fair lease terms
- Income from equipment sales and maintenance
- Small number of staff required
- Solar (cost \$17K) fitted to roof saves \$4-5K in bills
- The owner will provide a 2 week handover after settlement
- The business has been priced to sell and all stock is included in the listed price

This business has been very reasonably priced to facilitate a quick sale. Enjoy a pleasant lifestyle business that has maintained strong sales throughout the Covid outbreak. The opportunity will appeal to a cycling enthusiast and there is sufficient income for the business to be run under management and return a healthy ROI for the buyer.



Price: \$185,000

Inc. Goodwill, Assets + SAV (plus GST)

WEB ID BS144492

(02) 9817 3331



Manufacture and Installation of Aluminum Windows, Screens and More! – Grafton, NSW

Established 20 Years and Excellent Reputation - 2020 Profit to owners \$309,707.

Business manufactures and installs Aluminum Windows, Door Fly Screens, Security Screens, Mirrors, Shop Fronts (Crimsafe), Shower Screens and Shelves. The business also repairs existing windows, attends Insurance Work and provides free measure and quotes.

- Business is Licensee –Bradnams Windows and Doors and Crimsafe
- Covid Proof – Profitable throughout Covid
- Excellent turnover and profitability
- Growing region in terms of population and business, unfolds many growth opportunities
- Business employs 5 Full time, 2 casuals and 1 Part time Employees
- Current website / Facebook page and presence in local news paper
- The region/area has the largest Gaol in Australia, employing around 600 people, great investment boost to the region

Training and support for a new owner/s for 4 weeks for an agreed wage from 9am – 2:30pm, 4 days a week. Business is suitable for entrepreneur looking to expand and grow.

WEB ID BS144911

(02) 9817 3331



Impressive Telco Infrastructure Services Business – Sydney, NSW

Returns to the owner over \$420k in 2020 and Avg. sales over last 5 years \$1.3mil

Providing fibre optic and telecommunications cabling services to a long list of quality clients, many offering repeat work over the years. Supplying services to the Electrical Contracting, Telecommunications and Public Broadband industries the future looks solid considering the Government's desire to boost the economy and provide stimulus in these areas.

- Good revenue/cash flow and substantial profits
- Established 20 years with successful trading history
- Steady business monthly/yearly and excellent potential for growth
- Good team of employees with systems and procedures in place
- Long standing reputation in the industry for quality work
- Excellent client base with substantial database
- Business to business no general public sales
- Strong marketing opportunities
- Could be an opportunity to run under a semi-managed structure or to 'bolt on' to existing structure

The owner has expressed his interest to stay on with the business with a more focused role, possibly in Operations Management or Project Management. This could be discussed during the sales process.

WEB ID BS143767

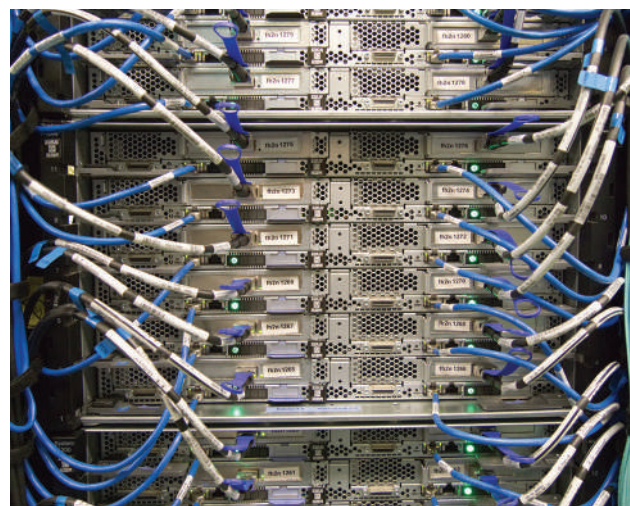
(02) 9817 3331



New South Wales



Price: \$350,000 + SAV (\$150,000 - \$180,000)



Price: \$590,000 + Stock and Equipment



Price: \$840,000 (+GST if applicable)

'White Gloves' Cleaning Business Central Coast, Newcastle and Hunter Region, NSW

Established for over 22 years this business performs display home cleaning and maintenance services to a number of the regions' major residential building companies. Services are also provided to some Over 55's villages.

- FY20EBITDA \$276,000+
- Long term growth in revenues and profits
- Owner works in business 25 hours PW
- Long term well trained employees in place
- Work confined to Central Coast, Newcastle, Lower Hunter
- Easy management
- Ongoing repeat work with 'set and forget' roster
- A refundable deposit of 10% is required prior to Due Diligence with balance due at Settlement
- Minimum handover of 2 weeks to introduce all clients, staff and provide training on standards maintained and business administration

This is a fantastic business that is positioned for further growth as a result of the significant amount of development in residential housing on the Central Coast and in the lower Hunter region. A new owner willing to grow the business by the introduction of new services or expansion into the Sydney market could develop this business significantly.

WEB ID BS145221

(02) 9817 3331



Price: \$160,000 + SAV (Est. \$8,000)

Subway Franchise – Elmore Vale, NSW

Sales have been growing since 2018 (2018 +10%, 2019 +17% and 2020 is still tracking up even with the 3 month closure due to COVID).

Multi-unit owners are downsizing so here is your opportunity to purchase a well-established store in Elmore Vale.

- FY 21 Turnover on target for \$450K+
- Established in same location for approx. 7 years
- Located in renovated neighbourhood shopping centre
- Positioned on the external face of the centre with outdoor seating
- Lease in place until April 2021 plus 7 year option to 2028
- Monthly rent \$3,862 + GST includes all outgoings and promotion levy
- Shop fitout is like new, only 7 years old
- All fixtures, fittings, equipment and smallwares included in price
- Well-trained staff in place willing to stay on
- Low transfer fee includes training and support from Subway Franchisor
- The goodwill and assets of the business are available for \$160,000
Stock will be charged separately and is estimated at \$8,000

The business is not only in a great location in Newcastle, but comes with everything needed to continue running this sought after franchise from day one. Suits owner operator/s to give this business a hands on approach to boost profits. Will not last long at this price, enquire today!

WEB ID BS142885

(02) 9817 3331



Unique Indoor Children's Entertainment Facility

Newcastle, NSW

Multiple income streams and opportunity for growth.

This facility is the only one of its type in Newcastle, NSW's second largest city. The city is undergoing major rejuvenation and transition to higher density housing, a move that will see greater demand for the services provided by this business.

- Multiple income streams
- No direct competition
- Excellent reputation
- Valuable community service
- Strong Social Media following
- Forecast owners income of \$230K+ for FY21

The owners will provide a 2-week handover at Settlement and provide an appropriate non-compete clause in the Contract of Sale. There is significant opportunity to grow all facets of the business with an aggressive approach to marketing and implementation of online sales.

The business assets and goodwill are available for sale for \$300,000. Stock will be valued at cost price and charged separately. It is anticipated that stock value will be around \$65,000.

WEB ID BS145186

(02) 9817 3331



Successful Flooring Business For Sale – Regional NSW

Revenue Up and Net Profits Up! Increasing sales with Profits \$270k +

This family-owned business has run for 22 years under the same owners, within a NSW Country Town. Here is your opportunity to step straight into owning a nationally recognised brand leader, where the hard work has already been done!

- Strong staff team in place, floor finisher/installers
- Good 3 x 3year lease available
- Highly visible location, excellent showroom and ample parking
- Exclusive products and addition of Blinds, Shutters and Awnings
- Opportunity to increase the profits if the owner is the installer
- Build on existing relationships with local builders
- Benefit from the strength of group buying power

This is an outstanding opportunity to be apart of the flooring retail group that proudly dominates the country, with a huge 140 stores nationwide! If you are looking for an exceptional business, a renowned brand, an opportunity that offers additional benefits, support and resources from the buying group, and like the idea of a \$270,000 + net profit this business is for you!

WEB ID BS143157

(02) 9817 3331



New South Wales



Price: \$300,000 + SAV



Price: \$280,000 inc. Stock



Price: \$110,000 WIWO + SAV

Well-known and Profitable Hair Salon

Orange, NSW

Projected turnover 2019/20 \$646k with expected profits to be over \$150k to owner.

This salon has been established for 10+ years, with an excellent reputation and a good client base.

This business is now ready for sale as a turnkey opportunity and has remained strong and profitable during the COVID pandemic and will continue to grow.

- 7 working stations, 3 head basins, 7 Parlux hairdryers and a 3 seater leather lounge with 3 single seat leather chairs in the reception area and staff room
- Currently employs 8 staff including the owner who only works part-time
- 2 full-time and 5 are part-time with 1 casual
- Owner is willing to remain as either an employee or contractor if required
- Rent is \$2092.95 pm and a new 3 year lease can be negotiated
- Parking at the front and undercover parking nearby

With a prime town centre location, the salon has high exposure to passing traffic as it fronts a busy road.

WEB ID BS141262

(02) 9817 3331



Outstanding Busy Coffee Shop

Orange, NSW

Returns to owners \$165K plus with T/O \$787k plus.

This Business has been serving the City of Orange since the mid to late 1970s it has stood the test of time and remains the oldest and most popular Coffee Shops in Orange.

- Prime Location in Shopping Center with very high foot traffic.
- Simple cafe to operate with only several light meals and coffee
- Indoor and outdoor seating and plenty of parking
- Fully equipped and a new lease on purchase
- Suitable for a husband and wife team
- Trading Hours are Mon to Fri 9am – 5.30pm, Sat 9am – 4pm Sun 10am – 4pm
- Owners happy to accommodate any necessary training required

No expense has been spared when putting this space together, tastefully decorated cafe, with an ergonomic flow in the kitchen that would suit any astute cafe operator, chef or budding restaurateur.



Price: \$95,000 WIWO

WEB ID BS143921

(02) 9817 3331





Victoria



Population
6.49 million



Area
227,444 km²



Largest City
Melbourne



GSP Per Capita
A\$76,801 (June 2019)



Price: \$250,000 incl assets



Price: \$45,000 + SAV

Garden and Property Maintenance

Apollo Bay, VIC

2020 Turnover \$255,949 – Up \$77K from 2019

Why wouldn't you buy this rapidly expanding business? Established 15 years ago, it's profitable, home-based, and showing strong growth. It's also located in the seaside town of Apollo Bay, offering an enviable lifestyle and plenty of time to enjoy it!

A tourist town with lots of holiday homes, lawn mowing, and property maintenance are highly sought-after services.

- 160 properties managed with a mix of real estate and private jobs incl government clients
- Lifestyle and work flexibility; your own hours and days
- Low overheads with good profit margins
- Long list of assets incl Hino Tipper Truck, Toro Zero Turn Mowers, Tandem Trailer, Stihl power tools and more
- Predominately owner-operated with sub-contractors used when busy
- Training and handover support

Owner has built up Frogga's Mowing from a handful of clients to 160 properties. Currently all bookings come through word-of-mouth and repeat customers, so there is potential to advertise if you wish to grow the business further.

Working in the fresh air with some of the best views around, you are buying yourself a job with services that are constantly in demand. You could even expand the business to cover neighbouring suburbs.

WEB ID BS144551

1300 793 792



Organic Pizza and Ice Cream Take Away

Belgrave, Dandenong Ranges VIC

Successfully trading through COVID-19 restrictions with continued takeaway and delivery sales. This is an urgent sale due to the owner running another business.

This well established organic pizza and ice-cream shop is in a prime position next to a busy Woolworths, with ample parking and easy customer access. Offering a healthy alternative in take away food the business caters to a growing and loyal customer base using organic and high-quality ingredients.

- COVID weekly turnover of \$1000 to \$6,000 for trading 5 nights only, thanks to delivery and takeaway sales
- Due to restrictions the business is currently operating at reduced capacity
- Opportunity to extend trade and operate under management
- Low weekly rent of \$265 plus approx. \$4500 annual outgoings
- Lease expires December 2022 with a further 2 x 5 years
- Website and online ordering in place
- Quality \$200,000 fit out including purpose built cool room
- 7 casual employees plus owner/operator

The current owners are selling as they have another business to run and are ready to hand over the reigns to a new owner.

This business is ideally suited to an owner operator/family or someone looking to get into the food industry without the expensive start up costs.

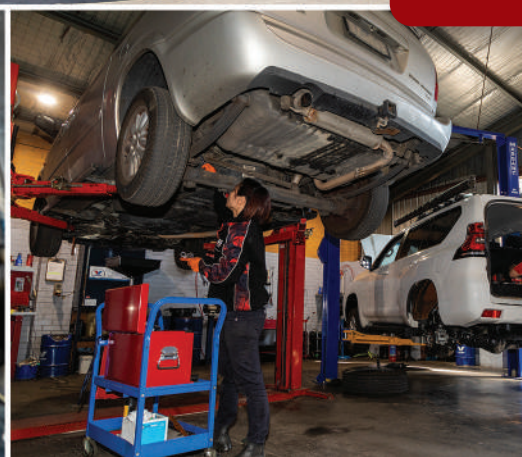
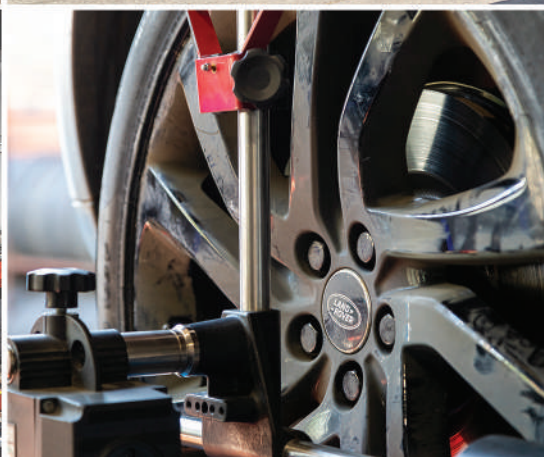
WEB ID BS8242

1300 793 792





Victoria



Automotive Mechanical Repairs, Service and Parts

Vermont, VIC

Turnover approx. \$450,000 pa - Repco Authorised Service Centre



This well-known and respected mechanical business has been around for 40 years and comes with a solid customer base and list of assets.

As a Repco Authorised Service Centre and Authorised Hayman & Reece Tow Bar Dealer, there are multiple income streams plus the potential to use the rear workshop as a body shop and RWC centre.

- Established about 40 years – Current owner for 8 years
- Annual turnover approx. \$450,000
- Leased 3 x 3 x 3
- Premises approx. 280m2 with a large storage shed, rear parking + air conditioned offices upstairs
- Excellent list of assets including 2 x 2-post hoist, scissor lift hoist wheel aligner, tyre-fitting machine, belly lift hoist, air conditioning equipment, 3 computers, engine scanner associated workshop tooling
- Benefits of Repco franchise marketing
- Long-term customer base

- Staffing: 1 F/T + 2 casual office
- Trading hours: Monday to Friday - Saturdays by appointment
- Minimum 2 week change over
- Current owner relocating

This would be an excellent investment for a trade qualified mechanic looking to buy their own shop or an established business owner looking for a second shop.

The current owner says this has been a very good business, with the potential to add more services and increase income.

WEB ID BS143410

1300 793 792

Price: \$125,000 + SAV



Property Maintenance Business for Body Corporates Melbourne, VIC

Average Turnover: \$90 - \$100k - Can be run from any home location in Melbourne



This established mobile business offers guaranteed work every week with great clients already in place.

Be your own boss and enjoy excellent working hours, finishing by lunchtime most days and working just 3 or 4 days a week. Or you could cash in on the demand for services and grow the business to full-time.

Servicing the Melbourne area, the business offers property maintenance for Body Corporates, mainly gardens and maintenance work with some cleaning.

- Established in 2016, One-man operation with 30 jobs/properties (consistently increasing) per month to service
- Mowing, trimming, pruning, whipper snipping, blowing, vacuuming, mopping, cobweb removal and general maintenance also occasional garden re-vamp jobs
- Low overheads being a mobile service + tax benefits of home-based office
- Low running costs - achieved by changing to largely lithium ion tools
- No need to advertise - Body Corporate companies provide quoting – extra work
- Word-of-mouth referrals due to reputation in the industry
- No staff required - Owner Operator
- Optional vehicle - 2014 Fiat Scudo Van (Turbo diesel, low mileage) + 6m x 4m cage trailer
- Equipment recently updated with quality Japanese or European. All equipment is regularly serviced at a qualified mower service centre - can be verified with a service history

The current owner has been running the business on a part-time basis and now, due to health issues, must sell.

Owner will provide a smooth transition period to introduce the new owner to clients to ensure work expectations are met.

WEB ID BS144969

1300 793 792

Price: \$90,000 with van or \$76,500 without van



Victoria



Corporate Passenger Transport Business Melbourne, VIC

Perfect Bolt-on Opportunity for Existing Bus Company

Launched in 1994 – and located just 7 minutes from Melbourne Airport, Travelon Corporate Transport offers good growth potential, or would suit an existing transport company.

Travelon grew to have 8 minibuses and 2 Statesman VHA Sedans but currently has just one bus and one VHA Volvo – hence last year's turnover was \$21,000.



- Depot in Keilor East close to Melbourne Airport
- Able to provide ground transport all over Victoria, Canberra & NSW
- Customers include Corporate Clients, Crown Casino, Melbourne Arts Centre + regular clients
- Only sub-contractors – no employees in Sydney, Melbourne & Canberra
- Advertising through website, Google & Facebook
- Requirements are a Bus Accreditation & Driver License
- 7 days' training will be provided

Total assets are:

- 1 x 2005 Toyota Commuter minibus + colour-coded silver luggage trailer – low KMs + luxury trim 2 years ago
- 1 x 2007 Volvo XC90 SUV with VHA license from Safety Transport Victoria

The current owner is a sole trader and ready to retire. He is not advertising or operating at present.

However, there are many opportunities for growth here, by restarting advertising, contacting former customers, and re-establishing contracts with the US Consulate Travelon worked with the Consulate for 20 years and even carried Bill Clinton twice!

WEB ID BS144966

1300 793 792

Price: \$55,000 + GST



Onsite Café in 22 Level Residential Apartment Block Melbourne, VIC



No Rent for 12+ Months – Free Utilities – Captive Audience of Customers

Are you looking for a hospitality business that guarantees operating and producing a good income even through a Pandemic and lockdown?

This business offers a couple a no risk business venture which will provide a good income and continued growth. The best is yet to come with this business as it was only opened in December 2019.

Onsite café in a residential 22 level apartment block, with no competition and a captive audience of 1000 residents, plus hotel guests and staff this business is growing in popularity since its recent conception in December 2019.

- No RENT TO PAY negotiated until 31st December plus a further 12 months being finalized
- Free Services also provided by the committee include electricity, water, cleaning, marketing and security
- Serves coffee and pre-packaged food under a Class 3 Food Permit
- Captive Audience with 400 rooms - 1000 residents, hotel guests and staff
- In-house App for easy ordering and delivery room service

- Huge potential for growth by approaching other businesses in a 1km radius
 - All new equipment and fixtures included in the sale
 - Very easily run by a couple with a good income
 - 2 weeks' training provided for a smooth transition
- The business has not only been trading during COVID restrictions but also steadily growing due to its captive audience location. This investment offers good growth potential, such as using the courtyard for alfresco dining, further growth of Uber Eats and delivery to local businesses.

WEB ID BS144622

1300 793 792

Price \$35,000



Licensed Macedonian Restaurant

Northcote, VIC

Turnover: \$1 million-plus pre COVID

Named 'Top New Restaurants' in 2019 by Broadsheet, Le Lee is a Macedonian restaurant serving traditional cuisine.

One of the busiest and most popular restaurants in Northcote, Le Lee offers excellent growth potential by adding Takeaway, Catering & Functions.



- Established March 2019
- Pre-COVID turnover \$1 million+
- Located in the heart of the eclectic High Street in Northcote
- Liquor License
- Main room with bar & seating for 50 - Fireplace room with seating for 12
- New fully enclosed courtyard with retractable roof, bar, seating for up to 34 or 60 for cocktail function
- 3 rooms upstairs with an option to sub-lease
- 65% local customers + 35% Macedonians
- 12 years lease – Rent \$3450 p/m + outgoings around \$5K
- Offered as is, with all equipment, stock & crockery, value around \$300k

- Sales & marketing in place
- Staff: Owner/Manager + 2 F/T & 6 casuals
- Currently trades Wed-Sun evenings – could be extended to 7 days + lunches
- 2-4 weeks' training provided
- Owner moving interstate

This business would suit someone with a passion for good food and dining, that can walk in and trade successfully from Day 1.

Already showing an excellent turnover, Le Lee offers several growth opportunities, such as extending trading hours, opening for lunch, offering a Takeaway Service, and catering plus booking more functions.

WEB ID BS145336

1300 793 792

Price: Offers above \$300,000



Price: ALL OFFERS CONSIDERED

Popular Takeaway Restaurant

Narre Warren, VIC

One of the Finest Takeaways in Town!

Don't miss out on this fantastic opportunity to own a well-established and popular Take Away Restaurant with fantastic high-traffic location and plenty of parking. Highway Eats serves a variety of food, including burgers, wraps, kebabs and more, and has a reputation for offering top quality food at competitive prices.

- Best location with easy access via a Service Road
- Very large dining area and kitchen
- Monthly rent: \$4750 – Bodycorp: \$650
- Long list of assets, including kebab machines, hot plate, fryers, new drink fridges, freezers, coffee machine and more
- Marketing through Facebook and Website promotions
- Online ordering system set-up - www.highwayeats.com.au
- Customers of all ages – very busy with young people at night
- Staff: 1 F/T + 3 casual
- Opening hours can be changed and/or extended
- Liquor License + Takeaway liquor license
- Late hours trading license + outdoor seating permits
- Nothing to spend - Just walk in and start making money
- The current owner will provide a full handover and training
- Selling due to one of the partners having health issues

The business would be ideal for an owner operator, a couple or a family that have a passion for food and people and can grow this business to the next level for maximum profits. This is an amazing opportunity not to be missed!



WEB ID BS145168

1300 793 792

Established Wholesale Food Distribution Business

Bendigo / Shepperton

Regular Daily Runs - Well Established Customer Base

This well-established Food Wholesale Business supplies small goods such as boxed meat, cheese, ham, bacon, pantry, and frozen products to a variety of customers in and around the Bendigo area.

This business has continued to be successful despite COVID and has operated during the lockdowns. There is so much room to expand this business to include more products from other suppliers or step into the lucrative online home delivery service.

- Set daily runs plus weekly run to Shepperton and surrounds
- Established for 15+ years
- Currently run Monday-Thursday – no weekends
- Shared premises located in an industrial estate in East Bendigo
- Assets include 1998 Isuzu truck with refrigerated unit thermo king cooler T-600R & 2008 Toyota Hiace Van refrigerated EEZ FREEZ unit

The business is currently owner-operated but could be run under management as it is a very easy business to run. The long-term prospects are great and there is so much room to expand this business. The options are endless: expand the current customer base to include deliveries on a Friday or expand the daily runs to include other areas outside Bendigo.



WEB ID BS144895

1300 793 792



Price: \$230,000 plus stock



Stunning FREEFOLD Property with Accommodation Income Yanakie, VIC

Lifestyle Home or Accommodation Business – Comes with Everything Included!

If an 'escape to the country' is what you need right now, Tombolo Lodge may be just what you're looking for!

Located at 'The Gateway' to Wilsons Promontory, this outstanding home is located on approx. three-quarters of an acre with an abundance of infrastructure, providing everything you need to relax and enjoy the beautiful surrounds.

The home is ideal for a large or extended family and is currently being operated extremely successfully as short stay accommodation.

- Comfortable country-style residence with spacious verandahs overlooking the private yard
- Peace and tranquillity, walking distance to General Store, Café, sporting facilities
- Comprises 5 bedrooms, 3 bathrooms, En suite to master bedroom, 2 kitchens, 3 separate living areas
- Wood cladding and conditioning, NBN via wireless to the local tower + 4.95kw Solar Power System
- 27m x 9m high shed with 3-phase power + mezzanine, offering further possibilities for home-based business (STCA)
- Chicken run, fruit trees, veggie garden, 92,000-litre water tank

UNDER CONTRACT

The property is listed with everything including future bookings featured on Airbnb, a Superhost and rave reviews, popular with tourists and travellers to the area.

The location is perfect for exploring the Prom Country region, renowned for its natural beauty, unspoilt beaches, beautiful bushwalks, native flora and fauna, unique galleries, boutique wineries and fresh local produce.

WEB ID BS142566

1300 793 792

Price: \$775,000 WIWO



Leasehold Florist Showroom and Garden Bayside, VIC

Low rent – Strong foot traffic – Average turnover \$155k

Established in the early 1990s – and rebranded 5 years ago – this successful florist offers plenty of potential to add more services and increase turnover.

Located in the heart of the local shopping village, it has the highest rate of foot traffic amongst its competitors.



- Extensive showroom and store front, work area plus large garden
 - Additional storage, back office and kitchenette
 - Loyal local Bayside area customers + great corporate clients inc. real estate agents
 - Great location with strong foot traffic
 - Low rent - \$2,200 pm (inc. GST). Outgoings approx. \$400 pm (inc. GST)
 - Lease terms: 2 x 2 x 3 (5 years remaining)
 - Some competition in the local area but plenty of business to go around
 - Marketed through website, multiple relay network participation, social media + online advertising during peak periods
 - Google optimised website with high level of SEO, recognised as top results when searching the area
 - Owner-operator with casual help during peak periods
 - Currently trading 9am-5pm Tues-Sat - can operate 7 days with casual staff
 - Negotiable training / handover period
 - Inspections will be by appointment ONLY
- This excellent business would appeal to a range of buyers, including someone looking for a creative outlet, who is sick of the corporate rat race and seeking personal growth.
- There are several future opportunities to explore, such as expanding into weddings and corporate and developing subscription services.

WEB ID BS145326

1300 793 792

Price: \$95,000



Professional Dog Grooming Business Melbourne, VIC

Attention dog lovers and dog groomers, and those seeking a new lifestyle for their “new-normal”.

If your heart's beating a little harder thinking about this, then this is the business for you.

Just imagine yourself turning up to this lovely inner Melbourne suburb, ready to run the most established professional dog-grooming salon in the area.

You'll be pleased that your team of experienced groomers professionally and happily handle a constant stream of dogs - all breeds and sizes. Even though you may choose how often you want to be there, at the end of each day you'll know for sure that you've been the one responsible for helping make all that joy happen.

- Under Management, Income to owner \$70K+ pa
- Established over 20 years ago with a fantastic location and excellent exposure
- Systemised customer focus and extra care meaning they keep coming back – so much so bookings are in until April next year
- Easy to manage customer service and bookings, with database of clients
- Documented operating procedures mean you will know exactly how to maintain the high standards of service
- Bright, clean and comfortable retail showroom complements the professional equipment and work stations in the work area
- A friendly and relaxing culture encourages professional interaction with both employees, furry friends and customers
- Referral relationships fully established
- Owner can assist with training and handover on mutually agreed terms

With further opportunities to put your mark on it, bring your energy and passion for owning a grooming business to this opportunity and enhance the business... and your life!



WEB ID BS145367

(03) 8560 0524

Price: \$180,000 + SAV (Approx. \$20,000)



Price: For Sale Via Expression of Interest

Iconic Yarra River Cruise Business

Melbourne, VIC

A very rare opportunity to own and take this well established iconic business into the future and to the next level if you so desire. Melbourne River Cruise is one of Melbourne's most recognised business as it is the largest transport, tourism and hospitality waterways vessel operator on Melbourne's Yarra River.

- Major and multiple sources of revenues and tourist streams along the river
- Transfer of passengers to many events such as the Australian Open and Spring Racing Carnival, Christmas and New Year's Parties etc.
- Extensive network of booking agents in Australia and overseas
- Fleet of 7 vessels offers for group sizes of 30 to 180 passengers with combined capacity to accommodate 890 passengers per trip
- All vessels are fully licensed to serve food and alcohol
- Vessels are specially constructed to handle the unique cruising environment of the Yarra River and its low bridges and meet certified standards of the Australian Maritime Safety Authority
- Existing management team with experience employees in place
- Substantial assets with replace cost of fleet of vessels in excess of A\$12,000,000

This business offers serious multiple long-term and significant growth opportunities for an astute visionary investor/owner to take over this Melbourne icon or enhance this business potential and take it even further to the next exciting level.

WEB ID BS143513

(03) 8560 0524



Growing Pet Food Manufacturing and Wholesale Business – Regional, VIC

Revenue above \$1.1 million at 50% Gross Margin for FY2020.

An established business with a quality brand offering a range of products that are proven and well received by caring dog owners seeking quality natural food with no added chemicals, preservatives or colouring.

- Approx. \$300,000 of adjusted profit to a part-time working owner in FY2020
- Products manufactured include cooked meals, raw foods, and dried dog treats
- Premium quality meat using all-natural ingredients, fresh vegetables, pasta and rice
- Proven recipes to produce products in commercial quantities
- Environmentally friendly packaging where the containers are returned and re-used
- Premise is registered with Primesafe and uses a quality assurance program with SGS
- Production factory with long term lease of 3+3+3 years available
- Fully setup production environment with substantial freezer and cool room storage
- The business traded exceptionally well during the recent COVID19 lockdown with demand growing over the period
- Training will be provided and experienced employees available

The current owners have maintained this business at a size to allow them to have the time for other business interests. With a solid proven foundation, a new owner can easily maintain this business at its current size with passive growth or grow the business to the next level.

WEB ID BS144200

(03) 8560 0524



Price: \$1,250,000 plus Stock

Established Profitable Cleaning Business Offering A Flexible Workday

Melbourne, VIC

Operate From an Office With Regular Customers.

This is an established residential cleaning business with customers mainly in Melbourne's inner western suburb including Essendon, Moonee Ponds and Yarraville.

- The business is part of a successful franchise with a proven business system that specialises in premium residential cleaning, with reputation for delivering the highest standards
- Business owner's focus is on managing the business with all cleaning tasks undertaken by trained employees
- Highly systemized with unique system that organises and streamlines the cleaning tasks for cleaners whilst ensuring quality of cleaning that meets the high expectation of customers
- Cleaning tasks are undertaken by a team of trained and friendly staff (cleaners)
- Business operates 5 days a week during office hours
- Flexibility to support a family friendly lifestyle such as school drop-off and pickup
- High profitability with strong cash flow
- Established customers generating good income for the business
- Extensive assets including 2 vehicles (used by cleaners), equipment and office setup

This business has all the systems and processes are in place to allow you to control the workload and income. The business is suitable for those seeking a profitable business that is easy to operate and allows flexibility during the day.

WEB ID BS143634 (03) 8560 05241



Specialised Refrigeration Manufacturing Business

Melbourne, VIC

Established 35 years in niche market - Sales LFY circa \$3 million

There are 2 separate specialist divisions servicing unique markets, with a major focus on providing specialised units to major hospitals, medical centres, and research laboratories. Also recognised as one of Australia's leading suppliers of commercial refrigeration products either sourced overseas or manufactured specifically to customers' requirements.

- Manufactured for commercial use only, not for the retail market
- All staff are experienced tradesmen, many have been with the business since it commenced
- Huge range of units in the marketplace, many custom-built and sold to customers Australia Wide
- All sales and manufacturing carried out against specific orders, no stock lines
- Any units sourced from overseas (mostly European) are carefully selected for quality and performance
- Owner retiring, happy to remain part-time to assist with changeover

If you have been looking to acquire a long-established manufacturing business recognised as a leader in its field you should investigate this opportunity.

WEB ID BS141228

(03) 8560 0524



Victoria

Price: \$165,000



Price: \$1,550,000 + SAV and WIP



Price: \$250,000 Inc. Assets + SAV (est. \$5,000)

Heritage Specialist Roof Repair Business – Box Hill South, VIC

Consistent annual returns and Income to Owner FY 2020 \$134,500

The Roof Dentist is a heritage roof repairer that has created a profitable niche market with its services. It is for sale as a going concern with all assets included in the sale. It has a qualified team of licensed experienced staff who carry out general roof repairs, replacement roofing to heritage listed properties, leakage repairs and modern roof restoration throughout Melbourne's eastern and southeastern suburbs.

- Established for over 36 years
- Diverse and loyal customer base
- Market leader in Heritage repairs
- 4 working vehicles in good condition, equipped with tools
- Easily transportable to a different location
- Solid track record with long-term real estate agency clients
- Vendor terms could be considered to an approved qualified buyer
- 10% deposit, the balance on settlement.
- Owner will provide a seamless hand-over and introductions to key clients and suppliers

This is a great opportunity for a tradesman or a mature age apprentice who is about to complete their training and looking to branch out to become self-employed. Alternatively, it is a viable "bolt-on" for an existing business in the building industry that is looking to increase its services and expand its customer database. The owner is planning to retire and believes a buyer with reasonable marketing and business skills could expand the operation to the next level.

WEB ID BS7862

(03) 8560 0524



Established Service Business with Showroom For Sale – Melbourne, VIC

Revenue in excess of \$3.1m with Income to Owner above \$500k.

This long-established service business operates from a showroom close to Melbourne's northern metropolitan growth corridor. The business specialises in the supply and service of heating and cooling solutions for both domestic and commercial customers.

- Prominent modern showroom and warehouse
- Very profitable business with annual revenue in excess of \$3,100,000 pa
- Well established with majority of businesses generated via word of mouth
- Ideally located close to market and service a growing base of domestic and commercial customers
- Tier 1 dealership for major heating and cooling brands
- Commercial customers include major retirement villages, independent and public schools, industrial plants and builders
- An existing team of experienced employees will be available to handle both domestic and commercial installation projects
- Good pipeline of projects
- Potential to grow services and contract maintenance – Scope to add extra trade services to take advantage of the customer base and growth location

After operating the business for close to 20 years, the current owner is ready to move on. With an established history and portfolio of customers, this business is ideal for an individual or a "bolt-on" for an established heating/cooling/electrical/solar/plumbing business seeking to secure a quality business that is well positioned for growth at this desirable location.



Price: \$1,250,000 plus Stock

WEB ID BS144671

(03) 8560 0524





South Australia



Population
1.7 million



Area
979, 651 km²



Largest City
Adelaide



GSP Per Capita
A\$65,960 (June 2019)



Luxury B and B - The Retreat at Stirling

Adelaide Hills, SA

Offered to the market as a working B&B and residence, The Retreat at Stirling is a highly successful and top-rated luxury accommodation property, and more.



A remarkable opportunity for those wishing to live the dream and have your very own B&B style venture—right where you live—The Retreat offers accommodation of three apartments, expansive office space, large indoor swimming pool and facilities, plus a spacious principal residence.

Currently generating an excellent return, a separate business leases the office space, the pool is rented out for 37.5 hours per week, and all three apartments have excellent occupancy rates. There is tremendous scope to build further on the success of this ever-popular Hills escape.

- Highly renowned B&B style accommodation with excellent occupancy rates
- Beautifully appointed throughout with a substantial principal residence and three self-contained apartments
- All three apartments are luxurious with a French Provincial style and private courtyards
- Well patronised indoor swimming pool housed in an atrium pavilion
- Purpose-designed office with kitchenette and powder room with flexible tenancy
- Sited on well over two acres of low-maintenance park-like grounds which offers the perfect blend of style, privacy and luxury

Brilliantly located, The Retreat is the perfect base for guests to stay while enjoying day trips to famous Adelaide Hills wineries, pubs, restaurants and historic villages. Located adjacent the renowned Stirling Golf Course and the Heysen Trail, Cleland Wildlife Park and Mt Lofty Botanic Gardens. Close to the cosmopolitan Stirling Village, with its delightful coffee shops, shopping, and all community services. The property is only two minutes' drive from the beautiful Stirling town centre and just twenty minutes' drive to the Adelaide CBD.

Matt Kenny: 0448 820 101
Matt.Kenny@toop.com.au

Toop&Toop®

WEB ID BS144251

1300 793 792

Price: \$2,350,000 – \$2,500,000 Negotiable



Cafe and Takeaway in the Beautiful Adelaide Hills

Aldgate, SA

Continued trading with takeaway and delivery services during COVID-19 restrictions.

Don't miss out on this excellent opportunity to acquire a well-established and popular Pizza Pasta Café in the Adelaide Hills. With only 20 minutes to the Adelaide CBD this business is in a stunning location with a constant flow of locals and tourists visiting the area.

The cafe offers both Dine In and Take Away options, with a consistent demand for home delivery, and has a variety of delicious Pizza and Pasta selections on the menu.

- Established for 32 years and owned/operated by the current owner for 12 years
- Established menu includes both Traditional and Gourmet Pizza and Pastas
- Trades 6 days PW: Tue – Wed 4pm – 9pm and Thur, Fri, Sat, Sun 11.30am – 12pm
- The premises are 86 sqm Inside with a Courtyard of 20 sqm
- Leasehold business with a new lease negotiable with the landlord
- There is a current liquor license in place
- Staff includes 8 team members who are willing to stay on
- Two Weeks training will be provided to ensure a smooth handover
- All equipment is included in the sale

The current owners have successfully operated the business over the years and now wish to retire after 40 years in the hospitality business. With a healthy turnover for 2019/20 being \$280,000 this business will provide a good return on investment to a new owner.

The business has continued trading throughout Covid-19 Restrictions with take away and deliveries, which have increased, so turnover is very much on par with last year.

Set in a beautiful location this is the perfect opportunity to own a successful cafe without the set-up cost. With well-trained staff and systems in place the business would suit either a first time business owner or even a well-experienced operator.



WEB ID BS143947

1300 793 792

Price: \$99,000 ONO



Manchester and Linen Retail Store

Port Lincoln, SA

Turnover \$330,000 – Potential to further grow the Online store.

Located in a prominent position in the busy Porter Street Plaza, Manchester Fair is an excellent leasehold opportunity with good growth potential.

Opened nearly 14 years ago, the business is well-known with an excellent reputation and plenty of traffic.

- Fantastic clientele
- Leasehold premises 170m2 plus upstairs storage
- Sells a wide range Manchester and linen including sheets, cushions, quilts, tablecloths, quilt covers and more
- Surrounded by other businesses, including a Florist/ Gift Shop, Fruit & Veg Store, Butcher, Bakers Delight and House & Kitchen
- Stockist of well-known brands, including Logan & Mason, Linen House, KAS, Onkaparinga, Alastair's
- Good suppliers base & frontline buying group
- Extensive list of fixtures and fittings
- Website and Social Media Accounts
- All Marketing through Facebook, Instagram and also TV, Radio
- Staffing comprises Owner/Manager + 1 P/T staff member doing 15 hours pw

- Currently trading 5.5 days a week
- 2 weeks training + handover

The current owner, who started the business, says it's been a pleasure to run as buying nice things makes people happy! She works 30 hours a week, but a new owner may choose to extend the opening hours and/or put a manager in place. It is very flexible.

A website/online store has already been established, and there is huge potential to grow that side of the business and give it a fresh new look.

This would be a perfect family business for mother/ daughter or a couple. The owner is looking to move onto something else and is ready to hand over this successful well-established business to a new owner.



WEB ID BS144827

1300 793 792

Price: \$50,000 + GST plus Stock



COMMERCIAL CLEANING FRANCHISES WITH KLEENA CLEANERS – South Australia

Proven Franchise System – Financial Freedom – Support to your Success is in our Best Interest!

FRANCHISES AVAILABLE THROUGHOUT SOUTH AUSTRALIA FROM \$8,000 + GST

This is your opportunity to own a successful and very profitable business with the support of a proven franchise system. Just ask our team of 40+ franchisees currently benefitting from financial freedom and a flexible lifestyle.

We look for motivated, hard-working people who have the desire to get ahead. It is with the help of people like this that our business can grow, and mutual success is achieved.

Kleena Cleaners Area Managers are committed to our franchisees success and are trained in full business procedures to teach you everything you need to know about the Commercial Cleaning industry.

Established for over 30 years with a reputation for delivering professionalism and high-quality work is why our company is highly sought after by businesses. Therefore, our team members are hand-picked through our vetting process.

Successful Applicants will benefit from;

- Low start-up cost from \$8,000 + GST
- Established client base to hit the ground running
- Comprehensive Training in the most efficient commercial cleaning methods
- Administration team manages invoicing and accounts for you
- All marketing and ongoing promotions ensures continued growth
- Full support every step of the way to your financial freedom
- Meeting programs, newsletters and easy access to on the spot advice
- Keep you up to date with new equipment, cleaning products and chemicals
- Uniform and photo ID card supplied

CHANGE YOUR LIFESTYLE AND HAVE BETTER CONTROL OVER YOUR INCOME.

**Call to arrange an
appointment today**

**08 8363 4488 or
email info@kleena.com.au**





TWO TITLES - Freehold Cabin and Caravan Park plus Residence - Port Pirie, SA



Freehold Business and Property comprises TWO TITLES:

- Caravan Park with 6 overnight cabins, 3 long-term cabins, 20 overnight unpowered sites and 16 long-term caravan accommodation.
- Three-bedroom brick veneer residence for owners or long-term rental

Located in the coastal town of Port Pirie, 240kms North of Adelaide. Conveniently situated on the outskirts of town, but only minutes from the main shopping precinct. The two properties enjoy spectacular views of the Southern Flinders Ranges and are surrounded in natural beauty.

On-site facilities include a solar heated swimming pool and spa, BBQ are with outdoor tables and chairs to soak up the beautiful surroundings. Amenities block with with 1 token washing machine and 1 token gas dryer.

The business provides a good income for a family and easy coastal lifestyle. Regular weekly income from permanents and booking system in place for tourists and travellers.

The accommodation park has been working towards a GREEN FUTURE by 2022, entirely powered by renewable energy including storage capacity batteries.

The accommodation park already has installed solar energy panels, solar streetlights and heat pump for hot water. The goal is to have the Hillsview Cabin and Caravan Park totally off the grid by 2022. As to be named the first accommodation park in Australia to do so. Thus, Zero Power Bills with Huge Savings to the new owners.

Port Pirie is a vibrant and progressive place to work, live and visit. Beautiful beaches and river to enjoy boating, skiing, fishing, crabbing and relaxing. Surrounding areas and towns provide wineries, antique shops, bush walking, 4WD adventures and more. The region is a popular tourist destination with Port Pirie being the gateway to all its attractions.

Owners are retiring after 30 years and are offering their much-loved accommodation park and private residence as a complete lifestyle package.

WEB ID BS144130

1300 793 792

Price \$675,000 negotiable

Exciting Ladies and Men's Hairdresser in Southern Suburbs

Adelaide, SA

Owner/Operator return of over \$100,000

A very busy hairdressing salon in a small but vibrant shopping centre. The business has been established for over 40 years and with current owners for over 20 years with the last ten years operated under management.

Well laid out salon with 9 cutting stations, 2 wash chairs and 2 barber chairs. A welcoming entrance and customer service area leads into the salon. A back office and private staff area complete the shop layout. The mix of clientele is 55% ladies and 45% men and the salon operates a no appointment system.

- Very consistent revenue
- Well known throughout district
- High visitation shopping centre
- Good visibility from car park
- Long term staff
- Nothing to spend
- Two week handover period

This is an excellent entry-level business for owner/operator or can continue as a managed operation. The owner is ready to retire so come and talk with us.

WEB ID BS144526

(08) 8472 3331



South Australia



Price: \$180,000 + SAV

The Famous Cornish Kitchen on the Copper Coast – Yorke Peninsula, SA

Booming summer coming up – get in now to enjoy the benefits!

One of the absolute, go to bakeries in the little Cornwall of SA. The Cornish Kitchen serves arguably the best Cornish Pastry in Australia and has featured in many of the travel programs and magazines so popular with the travelling public. And with Covid, the travel plans of Adelaideans must surely be to Yorke Peninsula and the Spencer Gulf.

Get a piece of the action with this well located and knitted out cafe and bakery. Everything is in place from the commercial grade kitchen through to the country style cafe and great staff.

- Very consistent trading and revenue
- Well known throughout district and beyond
- Highly visited shopping strip
- Car parking at the door
- Long term staff
- Nothing to spend
- Asking price includes plant & equipment, IP and goodwill with SAV

A suitable handover period is available to allow for a smooth change of ownership. This business is ideal for a husband and wife partnership seeking the joys of living and working in rural SA and right on the coast of pristine Spencer Gulf.

WEB ID BS144585

(08) 8472 3331



Price: \$195,000 + SAV



Price: \$385,000 + SAV

Mouth-Watering Pizza Restaurant

Robe, SA

Return to owner of over \$200,000

Robe is the picture post card of the south east of SA with a growing local population and a booming tourist market. This pizza business is right on the main road in the middle of town.

Located in a delightful rustic building, the business operates a thriving take away business as well as having an 80-seater restaurant. The expansive courtyard seating area is a great experience.

An enviable reputation for great food and service, this restaurant is a must for tourists and locals alike.

- Easy operation with terrific staff in place
- Long lease in place
- Growing revenue
- Huge reputation
- Delightful location
- Indoor and outdoor seating
- Suitable handover period available for smooth transition

This business is in Robe so there is nothing more to say. If you looking for a sea change, there would be nowhere better than Robe.

Great schools, great beaches, great fishing. Give me a call!

WEB ID BS144949

(08) 8472 3331



Amazing Office Furniture Business

Adelaide, SA

Under management with return to owner of \$300,000

There is a definite shift to working from home for many people now due to Covid and the kitchen chair is just not stacking up. Sitting in any of these ergonomically designed office chairs and your back is saying thank you. Add an electric desk and working from home has never been better.

This business has a substantial market with many government departments and private companies amongst its new and repeat customers. There have always been cash sales but this market has exploded in recent months with the best sales month ever recorded in June.

- Under management
- Largest range of office chairs of any retail business in Australia
- Growing online sales
- In house OT specialist for workplace assessments
- Showroom and warehouse under one roof
- Trading 5 days a week

Comprehensive training and handover will be provided by the current owners during handover.

If you are seeking a business for a passive income this would well suit you or you could work in the business and see an even greater return. Your call.



Price: \$860,000 + SAV

WEB ID BS145034

(08) 8472 3331





Australian Capital Territory



Population
418,440



Area
2,358 km²



Largest City
Canberra



GSP Per Capita
A\$104,928 (June 2019)



Flatpack Assembly Franchise Resale – South Canberra

Turnover 2019/20 - \$242,594 – Major contracts in place!

Are you looking to buy yourself a job and escape the uncertainty of employment? This successful franchise is available at a great price and would suit a family, siblings or group of mates.

Southside Flatpack Constructions has grown every year since opening in 2017. It has not only survived COVID but is on-course to further grow turnover for 2020/21.



- Part of the Flatpack Assembly Services (FAS) Franchise
- Contracts for clients such as Ikea, SpringFree, ClearLight, Bunnings and Rebel Sports
- Jobs are automatically created in our Job Management software, and allocation is managed by our Customer Experience team at Head Office
- Allocation is based on your availability
- Business can support between one and four (or more)
- Set your own hours and be your own boss
- Increase or decrease your income as you desire
- Work on your own, or with a partner, employee or contractor to turn over more revenue
- Successful marketing through Franchisor & Social Media

- The businesses currently has two vans – both or only one can be included in the sale
- Equipment includes 2 Sets of Tools: Tool Bag & Boxes, Drills, Impact Driver, Trolley, Assembly Bench, Android tablet to run Job Management software, Square Point of Sale, Polo shirts, Jackets, Hoodies (many new) and more!

Flatpack Assembly Services has developed its own web interface, which suppliers such as Temple and Webster and Zanui are using on their own websites. This allows online purchases to 'click through' from purchase to assembly, to price it and book the visit in one seamless experience.

The current owner was looking for a passive income with both of his boys operating vans for 3.5 years but they have recently moved on. He has a full-time job outside the business so the incentive to remain has gone. This is an opportunity not to be missed!

WEB ID BS145203

1300 793 792

Price: \$50,000 WIWO

Vibrant/Energetic Coffee Shop in the heart of Canberra City's Public Service District – Canberra, ACT

Mingle Espresso bar is alive and active, with an electric atmosphere in a prime inner city location serving amazing coffee and food. This coffee bar has established a very strong following by providing SUPURB COFFEE within a captured market on London Circuit and surrounding offices towers and apartment buildings.

- Loyal Customer Base
- Low Monthly Rent and 6 plus 3 year Lease Agreement in place
- Minimal hours required by owner
- Incentivized management team
- Trading only Monday to Friday, with NO TRADING on Weekends, Public Holidays, Easter Holidays and 3 Weeks at Christmas Time
- Well trained and dynamic staff and management team in place
- This is a dream hospitality business, with profits to owner over \$150,000 pa
- Training and support is available from the owner with extensive industry knowledge – an expert in his field!

If you enjoy a lively buzzing atmosphere then step into the Mingle World filled with energy and great people who pride themselves on delivering great coffee, great food and a great atmosphere. Earn a good income and have fun at the same time. Don't let this opportunity get away!

WEB ID BS8665

(02) 6249 8486



Wholesale Bakery and Coffee Cafe Canberra, ACT

Over 100 Active Wholesale Clients with deliveries across Canberra!

This Landmark Bakery is located in the South Side of Canberra and has been operating for over 16 years and is a well-known and highly visible business. The business has a strong Wholesale client base and delivers to 100 plus customers daily (55% of Sales). The Cafe offers an easy menu, good coffee and range of fresh bakes daily (45% of Sales).

- Business Turns Over between \$1.3 Mill and \$1.5 Mill a year
- 2018 Projected Profit \$150,000
- 2017 Profit after Add Backs \$ 130,000 / 2016 Profit after Add Backs \$ 140,000
- Selling as a going concern including reassignment of lease or otherwise as can be negotiated with Landlord
- Over 120 wholesale clients on books with 100 placing regular orders for daily delivery
- All Assets and Equipment included in the sale. (Replacement value is estimated between \$150,000 and \$200,000)
- All staff in place and experienced in their role
- The business is mostly self-managed at this stage however would require a new owner to grow and prosper well into the future
- Full handover is offered by owner to ensure Staff and Clients are well settled.

This business is ready for a new owner to come in and expand on its current foundation. Spare capacity will give this bakery plenty of room for sales growth. Also, if you have a flair for the coffee and cafe trade, your stamp on this business can only make sales go one way.

WEB ID BS9277

(02) 6249 8486



Australian Capital Territory

Asking Price: \$289,000 + SAV



Price: \$290,000 plus Stock



Very Successful Fishmonger For Sale – South Canberra, ACT

Adjusted Profits of \$202,000+ Opportunity Awaits!

This business is located in a prime shopping centre in South Canberra. The business offers a range of products including fresh fish, frozen products, oysters, live products, molluscs and shellfish, primarily sourced from the Sydney Fish Markets.

Established in January 2016, the business has increased sales by over 6% for two of the past three years. It has an established client base of older and family clients that enjoy seafood, with customers from local and surrounding suburbs. The successful sales growth demonstrates a strong reputation for excellent products and service in over four years since it began.

- Strong and growing profits
- Highly popular, well established seafood business anchored by Woolworths and 25 speciality stores with huge traffic flow and exposure
- Serving fresh fish and seafood 7 days per week
- Repeat customers weekly
- All equipment unencumbered and part of sale price
- All equipment in excellent working order
- No debtors and all sales are retail to walk-in customers
- Also included is shop van in sale price
- Excellent business to invest in for the opportunity to enter one of South Canberra's most popular areas
- Great opportunity if you are looking for a well setup business with great profits
- The present owner will offer support through transition
- The shop, with all equipment, is set up to continue running immediately after sale

The present owner has offered to provide additional support for a month, post settlement, and to be on call after that for support. It is anticipated that this will be sufficient to support the transition. The business is suitable for a fishmonger, or an investor with retail experience who will retain the present staff.



WEB ID BS144487

(02) 6249 8486

Price: \$283,000 excluding Stock



Successful Cafe in a High Traffic Location

Canberra, ACT

HUGE growth potential with a new entertainment venue next-door!

This Cafe sits in one of the busiest locations in the Canberra Centre with a very strong and loyal customer base. The Canberra Centre is the ACT's premier destination for retail, dining and entertainment and is surrounded by public service office buildings. This provides a very reliable and steady stream of traffic.

As an independent business (not franchised) it has the freedom to operate as it likes and is not restricted in any way. The cafe is also surrounded by very high traffic flow retail outlets.

- Profit to owners \$155K+ pa – Canberra
- Highly visible kiosk style café with seating for 35+ at table and chairs
- Children's playground next to the cafe brings steady customers
- Surrounded by popular retail outlets
- No close by cafe style competition
- Easy to operate business
- 11 years of consistent trading in this location
- Vendor training will be provided and ongoing support when needed

A new Kingpin Leisure Entertainment business nearby brings increased traffic flow within 30 metres of this cafe.

This business is highly visible and ideal for either an experienced cafe owner or newcomers who want to enter the hospitality industry. It's a prime location with plenty of passing traffic and no immediate competition make it ideal for someone who wants to work for themselves.



Office Furniture and Maintenance Business Primarily with Government Clients – Canberra, ACT

This Renovation and Maintenance Services business provides a range of office fit-out renovation and handyman services to a public sector client base. The business is the preferred supplier for Australia's Parliament House (all four departments) and serves a large number of government clients.

The business has been in operation for over 25 years and has successfully grown on its reputation. Government departments make up approximately 95% of the company's turnover and growth.

- Business built on reputation
- Staff embedded with Government clients
- Long term Government client relationships
- Very experienced and knowledgeable staff
- Long term and stable staff group
- Preferred supplier for client Government departments
- Well run and efficient company
- Highly respected in the local office furniture industry
- Solid record of strong financial returns

Training and transition management for new owner to Government clients is offered by the present owner, who is retiring.

The business is ideal for an office furniture company who focus on quality product and service. The business is highly prized by its present Government clients who offer strong demand and potential for growth and efficiency gains.



WEB ID BS145018

(02) 6249 8486

Price: \$406,860 includes Plant & Equipment



Queensland



Population
5 million



Area
1.853 million km²



Largest City
Brisbane



GSP Per Capita
A\$ 78,790 (June 2019)



Little Big Sport Franchises Available – QLD

**Exclusive Territory and Starter Pack
Priced from \$25,000 + GST**

Little Big Sport is a play and game-based, structured soccer program for ages 2.5 to 10, where the emphasis is on having fun! Our passionate, experienced and qualified coaches provide the perfect pressure-free environment for kids to learn fundamental soccer skills and techniques.

- Currently established on the Gold Coast, Northern NSW and Melbourne (2500 children across 140 venues weekly)
- Voted best children's activity on the Gold Coast
- Franchised territory has potential to coach at up to 60 venues, all year round
- Our programs are run at kindergartens, childcare centres, and school ovals
- Supplement income with soccer parties, merchandise sales, inflatable field hire, game days and tournaments

Looking for Franchisees to take over an Established Area or New Territory

**For more information visit
www.littlebigsport.com.au**



Your Franchise Package includes;

- **Training:** 5 day in house and on the job training on the Gold Coast (accommodation included) as well as ongoing training
- **40 Weeks of structured coaching session plans/coaching manuals** tailored for 4 age groups
- **Access to our Little Big Sport specialised attendance** and automatic invoicing and payment system, which greatly minimises and eases administration tasks
- **Website/Software and I.T:** Customer database, invoicing and accounts, reports, finance, scheduling and attendance
- **Little Big Sport Manuals** (online) which include: Sales, coaching, marketing tools, admin and customer service, program development, hiring and training employees
- **8m x 12m Inflatable soccer field** – great for marketing and events
- **A Starter Pack** worth \$9000 consisting of coaching equipment and uniforms, player merchandise and rewards, and marketing material

Web ID BS144152

1300 793 792

**Multiple Territories
for sale from as little as**

\$25,000



Bob Jane T-Marts - Tyres, Wheels and Car Batteries

Kingaroy, QLD

Turnover: approx. \$2m – Upgraded Facility – Long List of Assets!

One of the largest floor area T-Marts in Queensland and boasting a turnover of around \$2m a year, this profitable business is a sound investment.

Established and run by the same owner since 1994, Bob Jane T-Marts Kingaroy has only one other major competitor in the area. The freehold belongs to the current owner, who wishes to offer the buyer a long-term lease based on current values and trading figures.

- Facility was upgraded in 2014
- Services include Selling & Servicing Wheels, Tyres & Batteries for all Passenger, Commercial & 4WD – trucks, tractors & machinery, including Mobile Service Truck
- Positioned on the outskirts of town on the Bunya Highway, close to all major facilities
- Easy access for trucks, trailers etc
- One of the largest floor area T-Marts in Queensland
- Workshop well equipped with modern maintained equipment
- Almost all sales marketing handled through the T-Marts system
- Most tyre products bought through T-Marts plus many other major suppliers
- Long list of assets, including sign-written Toyota Hilux 4x2 Dual Cab & 2-tonne Isuzu breakdown truck
- Extensive database of customers, including private, corporate fleets & major companies
- Trades Mon-Fri, 8am-5pm, & Sat, 8am-12pm
- Currently runs with 6 staff – some admin / payroll duties outsourced
- All necessary licences & permits in place + MTAQ member
- Requires approval through Bob Jane Corp + 24 weeks' on-the-job training

This is a very well established business, which is yet to reach its full potential, making the reduced price a bargain. An energetic owner-operator would reap the rewards in a long-term secure industry.



WEB ID BS144885

1300 793 792

Price: \$175,000 + SAV



Leasehold Bakery & Café in Prime Seaside Location

Rainbow Beach

Currently grossing approx. \$20,000 p/w – No direct competition – Coastal lifestyle

Ed's Beach Bakery is described by the many returning customers as the MUST STOP SHOP for tasty pies and sausage rolls on the way to and from famous Fraser Island. Located in beautiful Rainbow Beach – the Gateway to Fraser Island, this popular and successful business offers an excellent turnover, good profit margins and a great mix of customers.

- Well positioned in the Shell Service Station complex
- Customers include locals plus tourists visiting Rainbow Beach and Fraser Island
- Rent approx. \$4200 p/m – 5-year lease due to be renewed 31 March 2021
- Staffing: Husband & wife team + casual staff on roster
- 2 weeks training period for a smooth transition

Whilst COVID has had some effect on this business, it is still currently grossing around \$20,000 p/w, due to its great location, minimal competition and excellent reputation.

Trade is expected to increase over the holiday season due to the amount of accommodation already booked in the area, with more tourists holidaying within

Australia, especially in popular locations such as Rainbow Beach and Fraser Island.

The patrolled surf beach, famous coloured sands, Double Island Point and many other attractions bring plenty of tourists to the area.

Visitors stop at the servo to fuel up before taking the barge to Fraser Island, calling into the bakery to buy bread, rolls, pies, coffee and drinks. Easter, Christmas and school holidays are always very busy times of the year.

In addition, Tailor Season from August to October, the 9-day Rainbow Beach Family Fishing Comp in July and other events happening in the town throughout the year also attract many people to the area.

Owners wanting to retire to spend time with family.





Automotive Workshop With Residence On 5 Beautiful Acres in the Heart Of The Whitsundays



SECURE INCOME...RACQ CONTRACT...GREAT LIFESTYLE

FREEHOLD 5 Acre Property for the Family with Good Income from established Mechanical Repair Centre just 5mins to the Beach and Gateway to the Whitsunday Nature Playground.

Business Walk in Walk out

The perfect opportunity for a qualified motor mechanic to purchase a strong business with a 30-year reputation and no immediate competition in the area.

- Walk in Walk out - Fully equipped 5 bay workshop with additional 7 bays undercover including 2 hoists
- Office area, spare parts room, storage area, oil shed and unlimited parking
- RACQ Roadside Service Contract and Authorised Inspection Station
- Includes RACQ service vehicle, customer loan car, car trailer and enclosed box trailer

Freehold Property:

- Set on 5 fully fenced acres with 4-bedroom, 3-bathroom air-conditioned residence
- Wrap-around verandahs, in-ground saltwater pool with undercover BBQ area
- Double garage, enclosed veggie garden, ride-on mower, town water and dam

Location:

Located in the heart of the Whitsundays at Midge Point, property 5 mins from the beach and school bus stop at the end of the street. Situated 30kms from Proserpine, 60kms to Airlie Beach and 100kms north of Mackay. Property is a 15min drive from the Tassel Aqua Farm Project, other large developments could also be in the pipeline.

For more details, please contact:

Geoff Bailey on 0408 186 187

or visit: <https://midgepointworkshop.format.com>

WEB ID BS142919

1300 793 792

Business Price: \$195,000
Freehold Property: \$500,000
Total Lifestyle Package Price \$695,000 WIWO



Commercial Laundry and Cleaning Services

Middlemount, QLD

FREEHOLD Commercial Premises - Run Under Management – Contracts in Place

A rare find to buy a business that guarantees income from day one!

BJ's Services has been established for over 15 years, with an outstanding reputation for quality and reliability which has secured laundry and cleaning contracts with the mining companies. Services provided include cleaning, builders clean, vacates, and laundry agreements in place.



- Currently run under management and still highly profitable to owners
- Excellent manager and staff in place (8 in total)
- Freehold 2,086sqm property with commercial laundry and car bay
- 24 x 12m shed is set up as the commercial laundry with office area, 2 linen rooms, fully stocked chemical room, ironing room, bathroom, kitchen and extra storage room
- Includes Washing machines 27kgs x 3, Dryers 27kg x 3, Roller iron, Steam irons x 2, computer, printer/fax, desks, lockable cupboards and more
- Comes with 3 vehicles – 1 x 2008 Hyundai Van fully equipped for town cleaning, 1 x mine site compliant vehicle for cleaning on the mine site's and another vehicle for laundry pick-up and delivery

- On-site comfortable managers quarters to live in
- No rent to pay as you will own the premises
- Increase in turnover since COVID outbreak

This freehold business is on offer as a walk-in walk out deal. This successful and highly lucrative business is ready for new owners. All the hard work has been done by the current owners who are ready to completely retire now.

If you are looking for a secure income and a good lifestyle in Queensland then this business is the right move for you, inquire today!

WEB ID BS145017

1300 793 792

Freehold Property & Business \$650,000 WIWO

Online Property Management and Sales – Cardwell, QLD

Cardwell Real Estate is an online business for property rentals and sales in the Cardwell region. The business is currently managed by a real estate team in Tully, but the demand and potential to increase services in the area is now apparent and requires a dedicated savvy entrepreneur to reach its full potential.

Cardwell Real Estate is ready to take from just being online business to opening a much-needed office in town. A Real Estate office will grow this business immensely with its presence, as there is little competition in the area.

- Low risk business opportunity in coastal lifestyle location
- Minimal overheads currently with a starting return on rental income
- Huge potential to grow the business online and open an office in town
- Very little competition in the area for rentals and sales
- Potential to introduce holiday lettings and valuations
- Coastal waterfront location and lifestyle for a family
- Sale includes established rental listings, website www.cardwellrealestate.com.au and corflute signage

Cardwell is a coastal town surrounded by natural beauty halfway between Tully and Ingham. From the Coral Sea to the beautiful rainforests and National Parks this is truly a lifestyle location you dream about. Mission Beach and Innisfail are just a short drive to the north and Hinchinbrook Island is a quick boat ride away.

This is a great opportunity to take a low risk small entity and turn it into a successful business in the dream location.

WEB ID BS145020

1300 793 792



Price \$24,000

3 Mobile Food Vans with Permanent Runs – Redcliffe, Brisbane

Established for over 31 Years – Weekly Takings \$17,000 + No Weekend Work

Herbert's Hot Food was established in 1989, servicing businesses and work sites in the Redcliffe area and providing a good income to a husband and wife. The 3 mobile food vehicles have permanent runs and dedicated staff with food prepared in a fully approved commercial kitchen. Herbert's Hot Food is always in demand as employers like food trucks coming to their workplace as it keeps staff on the premises. No standing around waiting for customers as they are waiting for their food.

Well-run business with over 31 successful years in operation by a Husband and Wife team + 4 staff. EPICURE TAFE Redcliffe Peninsula

- Most food is prepared in the commercial health approved kitchen, with suppliers providing pies, cakes, and milk products
- Includes 3 sign-written vehicles 2003 Mazda 2000, 2005 Mazda 2000 + 2010 Hilux, all with complete fitout and removable backs
- Large cold room, freezers, ice machine and storage all included
- Operates Mon-Fri, 7.30am to 1.30pm. Excellent hours for drivers with children
- Owners are ready to make a change after 31 years, so this your opportunity to buy a good business that is consistent even during COVID restrictions.

Training will be provided, and the current owners will stay for one week after handover.

WEB ID BS145071

1300 793 792



Price: \$230,000 + stock on hand (approx. \$7,300)



The Ultimate Tropical Lifestyle Package

El Arish, North QLD

Turnover: \$1.19m + - FREEHOLD 43 Acre Property and Thriving Home-Based Business

This is an unbeatable opportunity to buy yourself the ultimate lifestyle package, where you can live and work from home with all the hard work already done. Situated amongst lush green hills on the Bruce Highway, this is the **ONLY** wholesale fruit and vegetable business between Cairns and Townsville.

Package includes:

- Pocket Produce (wholesale business)
- The Pocket (retail business)
- Situated on a stunning 43-acre property with pavilion-style, 4-bedroom, 1 study, 2-bathroom home.
- Fully fenced and grassed for livestock or ready to grow small crops – all with a permanent crystal-clear rainforest creek.

Pocket Produce Wholesale Business:

- Services most cafes, restaurants, islands, hospitals, nursing homes, schools, childcare centres and service stations between Cardwell and Babinda
- Fully HACCP (food safety) certified
- The sale includes 2x refrigerated trucks, 1 x 1.5 tonne forklift, 2 x cold rooms and attached processing room, packing tables, materials and tools (e.g. scales), all office equipment, processing machinery, (robo coup processor and cryovac machine)

The Pocket Retail Store:

- Opened in early 2015 as a sideline business to Pocket Produce and since has continued to grow in popularity
- **ONLY** retailer of fresh produce and take away espresso coffee located on the highway between Innisfail and Cardwell
- Sells fresh produce, honey, espresso takeaway coffee + locally made chocolate, pickles and baked goods
- Excellent social media marketing + registered with Mission Beach Tourism

With the current customer base, lack of competition and exciting growth opportunities, this package is a sound investment for the astute buyer. Continue to operate as is or bring your own flair and imagination to continue to grow and expand. The possibilities are endless!



WEB ID BS145101

1300 793 792

Price \$1.3M Negotiable WIWO



fernwood FITNESS



Queensland



Fernwood Franchise – Brisbane, QLD

Run Under Management - Turnover averages \$1.2 Million+



Become part of one of Australia's largest and most successful groups in the rapidly growing health, fitness, and weight loss industry. With 70 clubs throughout the country and active growth occurring, Fernwood is an Australian-owned franchise providing women's only services.

The importance of health and fitness is becoming increasingly recognized by governments, health organizations, medical professionals and the public. Fernwood has regularly been awarded the prestigious CANSTAR 'Most Satisfied Customer - Gyms Award'.

- Excellent opportunity to enter or expand into this dynamic industry
- Prime metropolitan franchise territory that would be otherwise impossible to secure
- Premises consist of approximately 1600m2 air conditioned (newly replaced) floor area – one of the largest in the Fernwood Network
- Located within a large shopping precinct only 15 minutes from Brisbane CBD
- Positioned on a major traffic thoroughfare, with prominent and extensive signage
- Premises accessed via a sealed underground car park – great during inclement weather and secure for 24/7 operating premises
- Services include Personal Training, Small Group Training, Group Fitness, Reformer Pilates, In-club challenges, child minding etc
- Equipment is professionally maintained and in excellent condition
- Most members on 12 or 18-month contracts and Direct Debited fortnightly
- Plenty of potential for growth with space and facilities to cater for a 60% increase in club membership
- Fully staffed, including a Manager

Future potential includes branching into the expanding Wellness area, including Fernwood's new Empower Program, the expansion of their FIIT30 offering, Weight-loss and Wellness.

National support team and marketing, including brand-building and call-to-action activities coordinated by the Fernwood marketing team.

Franchise training is provided by the Franchisor in their Melbourne training facility (with two weeks onsite at a Fernwood club) plus the existing Franchisee and Fernwood support staff will assist with local club-based training prior to hand-over.

WEB ID BS144959

1300 793 792

Price: \$495,000 + SAV (approx. \$5K)



Commercial Freehold and Business in Paradise

Mission Beach, QLD

Living and Working in Paradise...

Living: With all that's going on in the world now is the perfect time to change your lifestyle and start living the life you deserve. Relocating to Mission Beach is the first step to making that change, and offers a lifestyle envied by many and enjoyed by few. No traffic lights, numerous white sandy beaches, calm blue waters, Dunk & Bedarra Islands just minutes offshore, spear fishing, boating, sailing, reef trips, heavy tackle fishing, magnificent sunrises, rainforest and beach walks, the activities are endless and you never stop enjoying them.

Working: Commercial Freehold and Business - Cassowary Coast Tyre and Mechanical

Solidly built block, brick, and steel commercial building comprising a workshop, spare parts storage area, and lunch/waiting room of over 300m² with a small mezzanine level (with room to expand substantially) + a further 110m² office, service counter, and showroom, and a second 58m² (9.6m x 6m) steel shed suitable for storage or sub-letting. Would suit auto electrician or a number of different businesses.

Freehold Price: \$825,000 WIWO



Large 1905m² corner allotment in a prime location situated on the main road into Mission Beach offering great exposure, + well established and busy mechanical workshop and Bridgestone Service Centre for Mission Beach.

This property is fully fenced and located in a light industrial zone, and has all services including 3 phase power connected. The workshop and showroom have been built towards the front of the lot making it ideal for further development offering huge future potential and is just a couple of minutes' drive from the heart of Mission Beach.

Leasehold Business available for separate sale with large plant & equipment inventory, including over \$170,000 of stock/parts - \$275,000 WIWO.

This is your opportunity to make this lifestyle a reality.



Contact Agent:

Grahame Anderson – Sales Manager

Ph: 07 4068 8110

Mob: 0418 230 617

grahame@andersonsrealestate.com.au

WEB ID BS145137

1300 793 792

All-Natural Baby and Toddler Food Manufacturer – Brisbane, QLD

Online and Home-Based Business in Niche Market

Bib & Spoon is an all-natural baby food and toddler meal company, creating convenient and healthy products for busy and health-conscious parents. Currently servicing Brisbane, Gold Coast, Toowoomba, Sunshine Coast with huge potential to expand throughout Queensland as very little competition in niche market.

- All recipes, equipment and machinery included to produce high-quality, locally-sourced, snap-frozen baby food – no nasties
- Trademark and Shopify website www.bibandspoon.com.au
- Owners currently work 6-10 hours a week in the business
- Social media (Instagram 13+k followers, Facebook 1k+ followers)
- Automated emailing list (800 contacts)

Very little marketing currently being done, a savvy entrepreneur would take this business to the next level. Endless opportunities, such as extending the current menu, expanding into all areas of Queensland and interstate. There is also a long list of potential stockists for the products, including small grocers, daycare centres, large supermarket chains (Woolworths, Coles etc), play centres, cafes etc.

Selling due to husband's job interstate relocation.



WEB ID BS145135

1300 793 792

Beachfront Takeaway Sushi and Hot Food Bar – Mooloolaba, QLD

Mooloolaba Esplanade on the Sunshine Coast – Long-term Potential

Where better to run a Takeaway Sushi and Hot Food Bar than Mooloolaba Esplanade, a hot tourist destination as well as a popular beach visited by locals on the weekends.

Established in 2019 as a spin-off business to working shops in Townsville, Miss Sushi Mooloolaba survived a disastrous fire season and COVID and is achieving sound growth plus 5-star reviews from customers.

- Excellent location in beachfront precinct with busy traffic in normal years
 - No competition in the precinct for this style of cuisine
 - Council foreshore improvements due to start soon
 - 70m2 shop plus 64m2 covered footpath dining area overlooking ocean
 - Featured on Facebook, TripAdvisor, Google, Menulog + other delivery services
 - Selling due to stress of running 3 shops in diverse locations
- Now's the time to take over this excellent business and take it to the next level. Despite COVID, the business has succeeded, and the long-term prospects are good. Mooloolaba is a growing city in a popular region. Council is investing in many improvements in the immediate area, including parks, BBQs, and other public attractions, drawing even more visitors to this busy location.



WEB ID BS144706

1300 793 792



Price: \$35,000 WIWO



Price: \$290,000 WIWO



Jim's Cleaning Franchise Domestic & Commercial

Hervey Bay, QLD

2020 Turnover: \$158k-plus - Established clientele – Trusted name

The name alone should be enough to make you put in your best offer for this successful business! One of the longest running franchisors in Australia, Jim's is the name customers know and trust.

If you're looking for a consistent income with regular clientele, low overheads, no rent to pay and the tax benefits of a home-based business, read on!



- Home-based business running a mobile service, low overheads and tax benefits
- -Can be operated from any location on the Fraser Coast
- Servicing Hervey Bay region with 2,000 homes in the Urangan area
- Consistent income with long established regular clients on weekly, fortnightly and monthly rosters
- All cleaning equipment in good order (no vehicle included but optional extra)
- Well-known trusted brand and reputation
- Excellent support from long-established Franchisor
- Flexibility to work your own hours to suit your lifestyle
- Requires general cleaning skills, good customer service and motivation to market/grow the business.
- 1 weeks' training in Melbourne at Jim's training centre + Handover period for smooth transition

Established for 6 years, this business has shown continued growth to be a good income-producing business for a family or couple. There's potential to grow the business by employing staff to accommodate the ever-growing demand and increase services provided eg bond cleaning. No restrictions in the area.

WEB ID BS145205

1300 793 792

Price: \$50,000 + stock

Freehold Land, Building and Butcher Shop – Collinsville, QLD

Only Butcher Shop for an 80km Radius - Established over 45 years

Fletch's Butcher Shoppe is well-known in Collinsville and surrounding districts as the only butcher shop, offering excellent products and service.

Bought by the current owners 20 years ago, this well-priced package gives you the lot, including a great Main Road location opposite the Collinsville Plaza, easy and convenient car parking, room to expand and no rent to pay!

- Ideal business for husband and wife or family team
- Good levels of profitability and established supply lines
- Excellent loyal, repeat customer base – domestic and trade
- Optional Extra: 2016 Mitsubishi Fuso Refrigerated Truck \$52,000

Customers include local community, clubs, schools & sporting bodies, hospital (under contract), Collinsville IGA & surrounding areas e.g. Cattle stations, Mt Coolon, Bowen River Hotel. Also supplies BBQ packs for local mines AND increased trade from the Carmichael project rail line

There are several opportunities for future growth here, with 2 mines in the area, and many projects proposed for the Collinsville District. Collinsville is ideally located, 85km from Bowen and 160km from Airlie Beach and the beautiful Whitsundays.

WEB ID BS145327

1300 793 792



Price: Freehold + Business - \$250,000 + stock

Modern Leasehold Café – Mission Beach, QLD

On a Mission Café offers a fabulous Main Street location just footsteps from the beach, strong local support and an enviable lifestyle.

Totally renovated by the current owner – and one of the only air-conditioned cafes in North Mission - there's no shortage of local and visiting customers here!

- Modern Australian café with inside and outside seating
- Outstanding coffee reputation and popular with the locals
- Strong takeaway sales with potential to offer night deliveries
- Walking distance to beach
- Great lifestyle business - very easy to run – perfect for a couple
- 4.9-star reviews on Google, excellent word-of-mouth + organic reach from Facebook page
- All assets owned
- Closest cafe to weekend markets
- Owner selling due to moving interstate

Locals love this place! And due to COVID, lots of Queensland tourists are visiting the area. There's great potential to boom when the borders open.

Boost your profits by extending trading hours to open at night, offering a delivery service and late-night takeaway deliveries.

WEB ID BS145295

1300 793 792



Price: Offers over \$50,000



Unique Leasehold Café with Water Views

Victoria Point, QLD



The Wishing Well Café is set in a tranquil location overlooking the Bay Islands on Southern Morton Bay. It is one of only 5 or 6 establishments that offer a fully catered High Tea, which is extremely popular due to the location and the quirky undercover garden area with the well.

Featured on TV, the well was built during WWII by American troops stationed at Victoria Point to provide a fresh water supply to the locals. The original well still exists beneath the now, false bottomed decorative Wishing Well.

Premises include Front of Shop with service counter + seating for up to 8 people; Undercover Outdoor Dining area seats 50 – 60 people; well-equipped Kitchen; Dry store and refrigeration area + rear storeroom.

- Offers dine-in full table service and takeaway breakfast and lunch menu
- Potential to open in the evening, which would increase trade immediately with little effort
- Popular for themed events, which are pre-booked with attendees paying prior to the night.
- Great support from the local community and regular customers from surrounding areas
- Unique café with excellent service, wonderful food and a perfect location
- The business has been in the same location in one form or another for over 40 years
- Leasehold premises @ \$2101.89 pm – 6 months on current lease with a 5+5 option available
- Customers include 35% Regulars, 25% Locals, 20% Tourists, 15% Business Professionals + 5% Walk-ins

During COVID, the owner opted to provide the community with a variety of prepared meals ready to eat or freeze for later. This became immensely popular and helped the café through the first few months of the pandemic. The café is now back to near full trading and is as busy as it was last year.

Whilst there are other cafes in the area, none have the location, views and uniqueness offered by this venue.

The Moreton Bay region is one of Queensland's must-see tourist destinations due to its stunning location, many attractions, and vibrant events. Millions of visitors flock to the area every year, spending around a billion dollars at cafes, local businesses and with tourism operators.

WEB ID BS144055

1300 793 792

All Reasonable Offers Considered



Value Add Synergy. Waste, Resource and Recycle Depot Townsville, QLD

Property 2041m2 | 180 Enterprise St Bohle Qld | Zoned Medium Impact

A synergy to many other enterprises, this strategic property in the industrial precinct, has excellent proximity to the City and arterial roads and is primed for Townsville's industrial growth.

The serviced property includes the recycling equipment and administration facilities to process and turn various types of waste into a revenue stream. AMR's Mud and Dirt Recycling Service and Vatsonic's Vacuum Trucks have operated from the property for many years and the secure fenced property is offered complete with graded hardstand, many site improvements and recycling equipment. An extensive list of plant and equipment includes near new well-maintained hydro vacs, drain cleaner, tipper, excavator, and skid loader. The full list is available to approved interested parties.

- TCC Approved Fill Transfer Station
- Waste, Mud & Dirt and Soil Recycle
- Resource & Revenue
- Depot for Vacuum Trucks in the Townsville Region

Offices, Plant & Equipment Including;

- 3 X 2018 Isuzu FTR Hydro Vac
- 1 X 2018 Isuzu FTR Hydro Vac/ Drain Cleaner
- 1 X 2009 Isuzu FRR 500 Tipper
- 1 X 2017 Kubota 5t Excavator
- 1 X 2004 Caterpillar 226B Skid Loader

Sale Price \$1,270,000

For further information and to receive a full list of equipment or to inspect the property, please contact exclusive agents:
Greg Banks mob 0408708154 from NQ Realty

nqrealty



Freehold Café and Gift Shop – Biggenden, QLD

Best Renowned Coffee Shop in the Burnett Freehold Walk in Walk Out

FREEHOLD Premises with established business of 12+ years. Located on main road with excellent street exposure to the high volume of passing traffic. Renowned as the best coffee shop in the Burnett, well supported by locals and travellers.

This is a great opportunity to buy a great business with huge potential to expand and increase turnover by extending trading hours including reopening Sundays, which was previously very successful.



- Freehold 2023m2 Allotment with well-maintained building (re-painted, stumped and wired)
- Inside and verandah dining totalling 48 seats
- Conference room seats 14 and another 24 outside in garden area
- Air-conditioned, disable access, office and polished timber floors
- There is room to add a fully self-contained unit for a residence in the unused section of the house
- Main road frontage with excellent signage for high volume of passing traffic
- Large shed, amenities block, rainwater tank and town services

Due to genuine reasons owner doesn't work in the business, good staff in place but profits will increase for owner operators as previously structured.

Escape the city and enjoy a tree change in the charming country town of Biggenden, 85kms west of Maryborough in the North Burnett region.

Being sold FREEHOLD walk-in walk-out including Building, Land, Business, Fittings, Fixtures and stock.

WEB ID BS145070

1300 793 792

Price: \$350,000 WIWO negotiable

Laundry and Distribution Business – Seventeen Seventy, QLD

The business does laundering services and hire of commercial linen for holiday rentals, resorts, motels and caravan parks, reseller of paper and takeaway items, chemicals and toiletry to local schools and businesses, reseller of Neverfail waters, AB cleaning supplies and Pacplus Wholesalers.

- Business sale includes land of 40 Acres approved for commercial use
- Two Bedroom House plus Studio Residence included
- Estimated Value of property \$640,000
- Estimated Assets Value \$480,000
- Business employs 3 casual employees
- Average annual turnover \$815,000
- Business operating since 2004 with solid repeat and loyal customer base
- All manuals and job descriptions are in place to assist incoming owner
- Current owners will provide full training, which will include introduction to all customers and processes

This business would be a fantastic opportunity for someone wishing to change their lifestyle. Business not only provides income to future owners but also fantastic opportunity to invest in land and raise family in fantastic surroundings.



WEB ID BS144785

(07) 3088 6639



Price: \$1,140,000 + Stock (\$160K approx.)

Freehold Florist and Modern Café

Maryborough, QLD

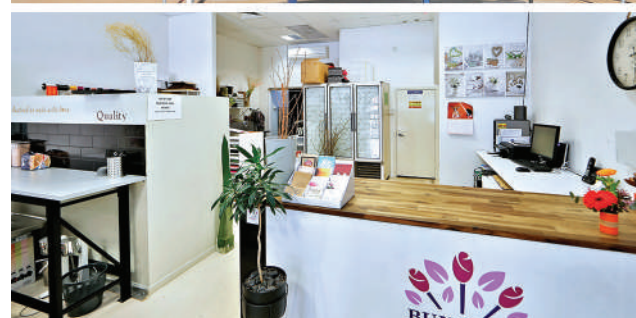
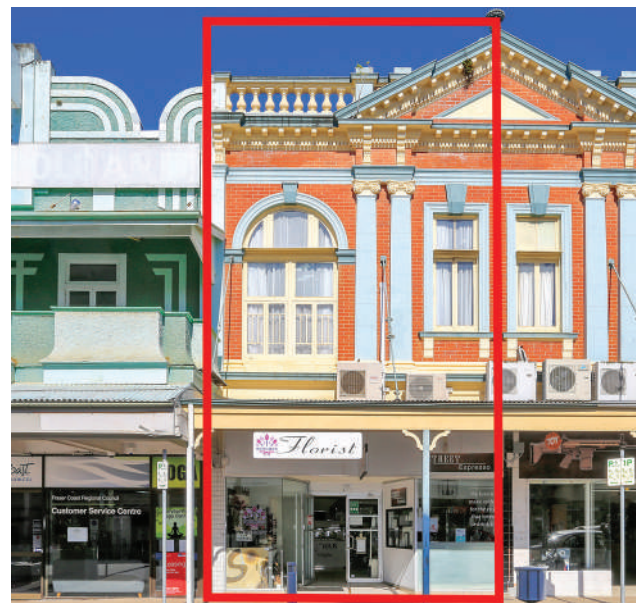
Lifestyle Package and Super Investment Opportunity

Bunches Australia is a well-known florist and espresso café located in a busy shopping precinct on the main street of Maryborough. Being offered as a FREEHOLD Lifestyle Package this is the perfect escape to a thriving regional city in the Fraser Coast region. Owning the building gives you the opportunity to benefit from paying rent to your own Super Investment Fund.

Commercial two storey building, fully renovated including new roof, wiring and plumbing. Dual access to the building and parking for up to 4 vehicles at the rear. Land size approx. 263m2. Downstairs features a modern shop fitout and upstairs a large kitchen, two office rooms, full bathroom and lounge area.

The building houses the only florist in town, which has been serving local families and businesses for over 30 years. The florist supplies flowers for all occasions, gourmet chocolates and gift hampers to local customers and to staff members at schools, Government departments, Hospitals and all local businesses. Also housing an Espresso Café with a unique footpath servery to capitalise on the high volume of foot traffic. Serving coffee, cakes, sandwiches, drinks, and a gourmet chocolate bar for the local population and tourists visiting the region.

Owners retiring, everything in top shape for new owners make it yours today!



Freehold Price \$424,000 + SAV
(includes building & business)

WEB ID BS145400

1300 793 792



Price: \$1.7 million WIWO

Rural Services and Supplies Agribusiness plus Land, Sheds, Vehicles & More – Crow's Nest, Qld

This is an excellent freehold opportunity approximately 45 minutes from Toowoomba. It offers multiple income streams, including rural merchandise, produce and landscaping (\$1,468,878) and steel fabrication (\$135,212), plus a tenanted mechanical business. Turnover: \$1.65 million p/a.

- Sale includes 6030m2 of freehold land with approximately 1440m2 of sheds
- 144m2 shed on a 3-year lease, tenanted by a mechanic at \$1279.67 per month
- Trading hours are currently 8am-5pm Monday to Friday, and 8am to noon on Saturday
- Member of Australian Independent Rural Retailers
- Vehicles included: Hino 8-tonne Tautliner, Acco 8-tonne tipper, Mitsubishi 8-tonne Flat Top, Nissan Patrol Ute, New Holland Skid Steer and 2 forklifts
- The business is offered WIWO with an extensive list of Vehicles, Feed Mill Machinery and Fabrication Machinery included in the sale. Please scan the QR Code to see full list

This is a family-owned and run business with a daughter working in the office and a son in the welding workshop. Both are willing to stay on. There is also a boilermaker in the workshop that is willing to stay on. The new owner would need another person in the office, as well as a truck driver.



WEB ID BS142665

1300 793 792



Price: \$65,000 WIWO negotiable

11 Room Motel with Manager's Residence - Gladstone City, QLD

Location, Location...Close to Airport, Marina, Cruise Terminal, Cafes, Restaurants, Shopping

The Siesta Villa Motel provides short-term and temporary accommodation to travelers, tourists, workers, and to locals and their family members and friends. Gladstone is considered the gateway to the Southern Great Barrier Reef. It is popular among boating/fishing enthusiasts and a popular departure point to reef islands (Heron Island, Wilson Island, etc.) and chartered fishing tours.

- Small motel with only 11 rooms, easily managed by 1-2 staff
- Large undercover carport area, swimming pool, BBQ area and laundry
- Manager's residence - large kitchen, lounge room, 3 bedrooms, bathroom, toilet, plenty of storage
- Lease 2 years + 5-year option
- Located within walking distance of shops, cafes, restaurants, pubs, sporting venues
- Close to cruise terminal and marina - departure point for Great Barrier Reef islands
- Guests are about 50% online bookers (booking.com, Expedia etc) and 50% direct bookers (phone bookings, walk-ins)

In the past, nightly rates have been over \$120+ per night and often full occupancy. As borders reopen and international travel resumes, bookings are increasing again. As future plans and projects in the Gladstone / CQ region arise high demand for worker accommodation is guaranteed.



WEB ID BS145409

1300 793 792



Japanese Restaurant in Beachside Suburb

Sunshine Coast, QLD

Net Income to Owner Operator Low Season \$3,000+ and High Season \$4,000+

Kouyou Japanese Restaurant is located in the busy Peregrine Market Village shopping complex, close to popular Peregrine Beach for locals and tourists.

Successful business established for 2 years, owner selling due to moving overseas with family.

- Easy to operate, good stable and steady income stream
- Dining inside and outside, as well as takeaway
- Modern fitout, only 2 years old
- Very high volume of regular clientele
- Open 6 days – closed Mondays
- Gross Weekly Sales in Low Season \$7,000 to \$8,000 with a net profit to owner \$3,000 to \$3,500
- Gross Weekly Sales in High Season \$10,000 to \$12,000 with a net profit to owner \$3,900 to \$4,400

- Lease in place until 2022 + 2 year + further 4-year option
- Monthly rent \$4,244.97 + gst plus outgoings
- Training and recipes will be provided for a smooth transition
- Rave reviews on Google and Facebook

Step into a good business with nothing to spend on updating equipment or fittings. Enjoy a great lifestyle in a beautiful suburb of the Sunshine Coast!





FREEHOLD Auto Workshop, Towing Service and Car Yard – Bowen, QLD

Need an excuse to move to beautiful Bowen and enjoy a tropical lifestyle?

How about this amazing opportunity?

Bowen One Stop has been operated by the current owner for almost 40 years and now he wants to retire.

This well-established and trusted workshop is a one-stop auto shop offering mechanical servicing and repairs, a towing service and used car yard.



- Freehold property approx. 1506 sqm with workshop, office and car yard
- Mechanical servicing and repairs, roadworthy certificates, insurance repairs, panel beating and spray painting, towing service, roadside assist and used car sales
- Workshop includes 2 hoists, spray booth, and all tools and equipment
- 5-Tonne tilt tow truck and 8 tonne tilt tow truck
- Workshop ute plus 2 courtesy vehicles for customers

- Sale includes all used cars on the lot
- If you have experience in the motor industry you can walk straight into this all-inclusive business and start earning a good income immediately to support the family.

Everything you need is here, including a loyal customer base and plenty of repeat business.

Bring your partner, bring the kids, make your move today, they're going to love this tropical lifestyle!

WEB ID BS143163

1300 793 792

Price: Freehold & Business \$580,000 WIWO



Freehold Convenience Store, Takeaway and Family Home – Wallaville, QLD

Lifestyle Seekers – No direct competition – Further growth potential

When you see what the current owners have achieved in just 4 years, you won't want to miss out on buying this fantastic freehold package and continue to grow in sales and popularity.

A vacant shop for 15-20 years, the Old Mill Store is now a thriving convenience store and busy takeaway with no direct competition, a healthy turnover, and a large Queenslander home. The business has grown from strength-to-strength with more room for growth.

- Freehold Business + Property on a 980 m2 corner block
- Large air-conditioned convenience store, dine-in or takeaway selling wood-fired pizzas, fish and chips, burgers, pies etc plus also offers a catering service on or offsite
- Price includes mobile woodfired pizza trailer
- Customers inc. locals and farm workers - well-known reputation brings travelers from afar
- Large shop with front serving + retail section, 2 street frontages, inside dining
- Federation-style Queenslander home with 3 bedrooms, 2.5 bathrooms, air-conditioned, full secure fencing, in-ground pool, new undercover entertainment deck currently in progress, BBQ area + parking underneath for 2 vehicles

- 2 Fully equipped kitchen areas, pizza bar, barista area, 8 x 8 cold room + all equipment, fittings and fixtures owned - nothing leased except coffee bar

Wallaville is developing as one of Australia's most progressive food bowls with major International and Australian investment in the region. Cropping includes Macadamias, Citrus, Sugar Cane, peanuts, Forage Crops, Lettuce, Corn, Blueberries, Chilli, Garlic, Tumeric just to name a few, good soil with plenty of water.

The Old Mill Store is central to this development and there is no direct competition. Wallaville is a great small community and is an idyllic place to bring up the family with a great kindy and primary school plus a high school bus to Gin Gin, just 12 kms away.





TWO Retail Biltong Kiosks and Online Business

Brisbane, QLD

Located in prime shopping centers in Brisbane's Southern Suburbs, these 2 Black Protein Kiosks have been trading for over 5 years and have loyal clientele with exposure to significant customer traffic.

Black Protein, the brand, has also established an e-commerce platform that continues to grow via online sales across Australia. Additional digital marketing would further grow the business significantly. The brand also has potential to sell through additional retail outlets.

Business highlights:

- Fresh, unique range of Biltong flavours
- Sought-after product with over 60% repeat retail customers + 35%-plus repeat online business
- Market is growing significantly with the category shelf space for Biltong/Jerky growing in all major retailers
- Black Protein owns proprietary flavours that have been developed over 6 years - Original, Samurai, Mozambique, Mexican, The Hot One, Original Stx, Smokey Stx, Chilli Stx, Dryworse, Chilli Dryworse, Outback
- Retail & online business has grown during 2019 despite COVID
- 3 main demographics: Regular Biltong and Jerky customers; Nutrition-focused purchasers seeking high protein, low carb and Keto macro food, plus children aged 8-18 years looking at a snack on the go

- Primary advertising via online www.blackproteinsnacks.com.au & Facebook
- Retail stores maximise traffic flow from 2 major shopping centers with 20 mill plus customer visits per year
- Potential \$200k net profit p.a.

Garden City Kiosk: 12 m2 in one of the largest shopping centers in Queensland. 300+ retail outlets. Close to Coles and 8th Street food precinct in high income catchment area.

Hyperdome Kiosk: 9 m2 located centrally with highest customer flow location. 200+ retail outlets.

Owner moving overseas, 2-week handover with training in kiosk, online training and procedure training included for a smooth transition.



WEB ID BS145546

1300 793 792

Price includes both kiosks: \$295,000

Butchery Business with Current Owners for the past 9 years \$1.2 M in Revenue!

Sunshine Coast, QLD

Sourcing the best quality meats from Tasmania, Victoria and Gundawindi, this business offers a wide range of products and caters to gluten free customers.

The business has established a very strong relationship with our suppliers making sure we get the best quality meat we can.

- Best financial year in 2020
- Fully fitted front shop and cold room
- Profit to business operator of \$250,000 inclusive of wages
- Family owned and run business - husband and wife team along with 3 part time fully qualified and experienced butchers
- A strong client base of very loyal customers, built up over the past 9 years
- Ideally located in a village shopping Centre, the foot traffic is constantly increasing which gets reflected in the business revenue

This business is ideal for a butcher that wants to go to the next level or relocating to a growing area where lifestyle is still paramount.



WEB ID BS145435

(07) 3088 6639



Price: \$300,000 inc. Assets + Stock

Vehicle Recovery and Mechanical Workshop

Cape York Peninsula, QLD

\$4mil+ Turnover, Further Potential and Lifestyle, Top Reputation!

Weipa Auto and Marine provides a range of products and services from vehicle recovery and towing, vehicle and marine repairs and all related part sales to local residents, businesses and visitors to the Cape York Peninsula. Operates from a purpose built workshop, with 6 large bays and 100m² air-conditioned office located on 10,000m² land with significant hardstand areas.

- Turnover average \$4.6 million per annum (last 2 yrs)
- Profit to owner average \$355,000 per annum (last 2 yrs)
- Experienced employees to remain
- 5 x mechanics, including marine
- \$776,000 assets included (valued by owner)
- 6300 Facebook followers
- 4.8 out of 5.0 Star rating from over 50 reviews
- No one client accounts for than 15% turnover

After 15 years in the business, owner looking for a planned exit to pursue new experiences. This is a great opportunity if you're looking for lucrative profits in a pristine setting... escape the city.



WEB ID BS143941

(07) 3088 6639



Price: \$799,000 + SAV



Price: \$100,000 + SAV

Established and Successful Retail Business – Gympie, QLD

Toyworld Gympie is a member of the largest retail chain of specialist toy stores in the country. The business is part of a buying group, Associated Retailers Limited (ARL), which includes hundreds of successful retailers throughout Australia and New Zealand. This buying group is member –owned, providing marketing support to its members and does not have the restrictions of a franchise.

- Profit to owner-operator in excess of \$100K
- This business is located in the heart of Gympie's CBD (main street)
- Large, well-appointed 400 square-metre retail space downstairs
- Over 400 square-metre upstairs for storage of stock and layby's
- Dual street access available to rear of the premises for ease of bulk storage
- Favourable buying terms negotiated by ARL with major suppliers.
- Long-established relationships with a large variety of smaller suppliers
- Well-presented website toyworld.com.au and Facebook Page
- Vendors have owned the business for Long or 20 years and are prepared to provide initial mentoring to incoming buyers
- Successful trading to date throughout Covid period
- Asking price is \$100,000 and includes the fittings, furniture, Intellectual Property and goodwill + SAV (approx \$200,000)

This would be an ideal opportunity for an owner/ operator couple wanting to acquire a proven and well-established operation in a family-friendly business, located in a very desirable region of South East Queensland.

WEB ID BS144809

(07) 3088 6639



Price: \$129,000 WIWO

Fantastic Fitted Asian Restaurant and Takeaway

Hervey Bay, QLD

Well-presented and thoughtfully fitted out restaurant

This business is situated on a main street with future potential of expansion to next door or upstairs. The business services both dine in and takeaway. Well located on a busy intersection surrounded by businesses, this restaurant does busy lunchtime trades.

- Existing loyal customers for dine and take away
- Delivers meal to homes and Offices
- Low rent and Consistent turnover
- Fit out and assets worth \$200,000 included in sales price
- Potential for expansion to vacant next door or upstairs premises
- Owners will provide full training to incoming owners
- Selling due to personal circumstances
- Full handover training provided to new incoming owners for 2 weeks

Business is suitable for couple / experienced chef or family. Ready with all modern equipment and trendy fit outs.

WEB ID BS144570

(07) 3088 6639



Smash Repairs Business

Sunshine Coast, QLD

Established 25 Years with a Top Reputation!

This highly profitable smash repair business services the Sunshine Coast region in Queensland, providing high quality work with long term contracts. The repairs around 50 cars every week, making it one of the most successful in the region. Very desirable location and well equipped premises.

- Revenues exceeded \$5,000,000 in 2020
- Profit to working owners exceeded \$1,200,000 in 2020
- Assets valued by owner exceeding \$460,000 included
- Highly systemised, impressive software implementation
- 13 employees including a foreman and office manager to stay
- Sales price includes assets valued by owner at \$465,600 PLUS Stock at Value and Work in Progress, providing a return of nearly 45% for working owners

The owners have spent 25 years building business and are now ready to handover to new operators to carry on a tradition of high quality workmanship and enviable team culture. The business has been priced to sell and will be snapped up by a savvy investor, businessperson or an industry operator.

WEB ID BS144833

(07) 3088 6639



Tree Services Business

Brisbane and Gold Coast, QLD

The business, established in 2006, provides a range of tree services to the Gold Coast and Southern reaches of the Brisbane metro area. The business operates a modern well maintained fleet of equipment including excavators, chippers, tippers, stump grinder, utes and elevated working platform, enabling high throughput and projecting a highly professional image.

- Turnover Circa \$1.4 Million
- Profit to part-time owners \$437,699/year (avg. last 2 years)
- Run under management - owners work around 10 hours per week between them.
- 6 experienced employees, including qualified arborists with extensive experience, Manager and Foreman
- It is anticipated employees will remain with the business
- Potential to operate business from your home
- Proven marketing program with solid forward order pipeline
- The business currently operates from a home office and hardstand on an acreage property in the Gold Coast hinterland and can be easily relocated.
- The owner will also consider selling the property
- Sales price includes assets valued by owners at \$631,000, and all stock in trade

A smooth transition is anticipated, as limited input required from owners. Current owners will provide 2 weeks training. Genuine reason for sale.

WEB ID BS141241

(07) 3088 6639



Queensland



Price: \$2,700,000



Price: \$1,320,000, Inc. Assets and Stock



Price: \$1,100,000 + SAV

Profitable Queensland Distributor of Tractors and Implements

Lockyer Valley, QLD

The exclusive sales and distribution rights to an established brand of tractors and implements are now being offered for the whole of Queensland, including the existing customer database with more than 10 years of sales history. The product is highly capable, reliable and represents excellent value for money.

- Turnover exceeds \$3,000,000 per annum, last 2 years
- Profits to owner exceed \$475,000 in 2020 FY
- Queensland distribution business established over 10 years
- Potential to appoint regional distributors and resellers to increase profits
- Flexible options around stock holdings
- A large percentage of sales are initiated by a comprehensive website
- The business is highly systemised using cloud based management software specifically developed to manage and track every aspect of the operation
- The business is located strategically between Brisbane and Toowoomba, in the Lockyer Valley, however could be relocated
- The sale price includes all required plant and equipment, PLUS stock at value

The current owner, who holds the international distribution rights, wishes to focus on further developing other Australian and International markets, and would like to hand the established Queensland business to a capable owner.

WEB ID BS144835

(07) 3088 6639



Xclusive
Business Sales

Niche Motor Dealer and Wheelchair Vehicles

Brisbane, Queensland

This business supplies wheelchair access vehicles across Queensland and the whole of Australia.

The business imports used wheelchair access vehicles from Japan, and ensures compliance for Australian roads and customises configuration to suit the wheelchair passenger. Significantly, the business has recently registered as a provider to the National Disability Insurance Scheme (NDIS).

- Turnover Exceeded \$2.2 million in 2020
- Turnover \$1.28 million first 4 months 2021 FY
- Profits to owner circa \$400,000
- 78 vehicles sold in 2020, 40% growth YTD 2021
- Easily operated from secure premises
- Motor Dealer Licence and NDIS will be transferred
- Full training and a smooth transition will be provided

Be quick, fast growth opportunities normally get snapped up. This is a proven model and is one of those businesses where you can make profits AND provide a valuable service to the community. There is also an exciting opportunity to establish a fleet of vehicles for hire to holidaymakers, families with someone in aged care and people in transition to NDIS.



Price: \$750,000 + SAV
(Stock Est. \$300k to \$400k)

WEB ID BS145000

(07) 3088 6639



Xclusive
Business Sales

Furniture and Bedding Retailer

Far North, QLD

Established for over 40 years, this highly successful and well-regarded retailer provides high-quality office and home furniture, bedding, soft furnishings and homeware products. Servicing an exclusive territory, the business has agreements with well-known suppliers and national brands. Co-operative buying power, proven marketing strategies and the national reputation of licensed brand names provides a competitive advantage, which translates into substantial profits to owners.

- Turnover over \$2.8million in 2020, even with Covid19
- Sales up an incredible 60% YTD in 2021
- Profit to owners \$620,529 in 2020
- Profit to owners \$576,448/annum average last 3 years
- EBITDA estimated at \$515,529 for 2020
- Well located premises, with a well-stocked 1200m2 showroom
- One owner works in the business full-time and the 2nd owner assists part-time
- The business currently employs nine people and trades 7 days per week
- Owner offering 6 week training & transition

The asking price for the includes assets valued by owner at \$79,195 PLUS Stock at Cost which is estimated at around \$400,000

Whilst the business is producing significant returns to its owners, there are future opportunities to expand some niche areas and broaden social media and online interactions. After 25 years in the business, it's now time for the owners to retire.

WEB ID BS144892

(07) 3088 6639



Price: \$990,000

Helicopter Operation

Established 29 Years

QLD

\$2.75 million Assets included, \$450K profit to Owners

This business has been operating in Queensland and provides services throughout Queensland and Northern Territory.

There are a broad range of clients, many of which require services all year round. The business also owns helicopters, hangers, ground support trucks, numerous implements and a significant stock of parts.

- Turnover exceeds \$1.35 million
- Profit to owners \$452,041
- Assets included valued by owner at circa \$2.75 mil
- Consistent all year round demand
- Asking price is \$3.3 million, including assets valued by owner at circa \$2.75 million

The business presents as a very attractive opportunity for a buyer with a love of operating aircraft. It will also be attractive to existing aerial operators looking to expand their footprint around Queensland or diversify. Significant opportunities exist to expand the business.

WEB ID BS145197

(07) 3088 6639



Price: \$3.3 Million



Price: \$2,500,000

Architectural Building Products Manufacturer

Sunshine Coast, QLD

Turnover Circa \$7mil, Modern Factory/Premises, Growing Online Sales

This award-winning business has, for 15 years, specialised in the manufacture of high-end architectural building products on Queensland's Sunshine Coast. The Sunshine Coast is famous for its world-class beaches, is a sought after holiday destination and is only an hour north of Brisbane.

- Turnover pro-rata \$7.75million FY 2021 Jul-Nov
- Turnover circa \$6.6million/annum avg. last 3 years
- Profit to Owners \$822,276 FY 2018 / Profit to Owners \$549,016 FY 2019
- Productive team of 20 includes operation & factory managers
- Significant assets included, original cost circa \$1mil
- Well presented 1,100m2 premises including an upstairs office, expansive show room and modern factory
- Corporate website + impressive DIY website
- Top reputation in local market

The asking price is \$2.5 million including assets valued by owner at \$599,510, PLUS Stock at Cost, PLUS Work in Progress. Massive pipelines of forward orders have been secured and continue to build.

WEB ID BS145073

(07) 3088 6639



Price: \$199,000 WIWO Inc. Stock \$15,000

Automotive Workshop - High Performance & Dyno Tuning

Brisbane, QLD

Established for over 40 years, this business provides a range of automotive services with an emphasis on performance and turbo charged vehicles. Whilst repairs and service provide solid returns, tuning and modifications make a considerable contribution to the overall makeup of sales.

- Annual turnover in excess of \$500,000
- Assets valued by owner at \$104,590 included with sale
- Projected profits to owner circa \$125,000/annum
- Low rent - 318m2 workshop is well equipped and includes 3 hoists and the specialised Dynamometer
- Opportunity to massively expand turnover and profits
- Currently booked 6 weeks in advance
- Staff includes one mechanic and an apprentice, however the premises and equipment could support up to 3 or 4 full time mechanics
- The business is priced for a quick sale WIWO which includes stock valued at approximately \$15,000 and assets valued by owner at \$104,590

This is an excellent opportunity for a mechanically minded person to re-ignite untapped potential, while enjoying a solid income and low overheads. It is also a rare opportunity for a local mechanic wishing to become their own boss, without huge overheads and high risks, at an affordable price.

WEB ID BS145016

(07) 3088 6639





Western Australia



Population
2.76 million



Area
2,529,875 km²



Largest City
Perth



GSP Per Capita
\$115,685 (June 2019)



Real Estate Marketing Franchise

Perth, WA

Work from Home – Turnover from \$50,000 to \$200,000

With little competition, low overheads and the freedom to work from home, this could be exactly what you're looking for.

This Real Estate marketing franchise is a one-stop-shop for Photography, Video, Drone Photography, Floorplans, Signboard and Brochures.



- Established in Australia since 2000 - WA since 2004
- Clients include Professionals, LJ Hooker, Ray White, Harcourts plus many Boutique Agencies
- Annual turnover from \$50,000 to \$200,000
- No Leases - Work from home, outgoings mainly running costs + any outsourcing
- Signwritten vehicle not included in price but can be negotiated into the price
- Flexible trading hours, working around agents - can include some twilight shoots
- Licence only required if you do Drone Photography
- Training will be an additional charge as it is done by other franchisees - usually 6 weeks whilst you work
- Franchise marketing material available, including packages with new agents

Whilst there is some competition out there, not many offer the same service and quality.

If you're ready for something new and love the idea of working from home and choosing your own hours, this franchise is a great choice. You can earn a good income whilst being part of an innovative, cutting edge team. Their exclusive tools and systems will allow you to stay ahead of the pack and excel in your business.

WEB ID BS144845

1300 793 792

Price on Application



Tyre and Automotive Service and Repair Centre Morley, WA

Turnover: \$1,819,040 (2019) – YTD \$354,513

This family-owned business has been operating under the Bridgestone banner for around 30 years. One-stop automotive shop for all repairs and servicing, electrical, air con + electronic work, tyre and wheel retailer.

- Provide tyres and alignments to other local mechanical workshops
- 4WD lift kits specialist with good reputation for performance car set-ups
- Additional income from fleet management customers, including WA Police, City of Bayswater vehicles, Toll Woolies, Coles small trucks
- Exceptionally high Google review listing bringing many new customers
- Customers include general public, other local mechanical workshops, Smash Repair outlets + mining firm
- Sale includes 3 2-post hoists, one belly ramp, laser alignment ramp, 2 tyre fitting machines and balancers, plus loan cars and work ute
- Bespoke management system supported and implemented by Bridgestone + ecommerce website for online tyre sales and quote enquiries
- Bridgestone dealer portal for training, technical support, business management tools

- Staff: Owners (P/T) + store manager/fully qualified mechanic, 2 further mechanics, 2 tyre-fitters
- 440m2 workshop with staff kitchen, offices, main reception, retic system for grassed areas + monitored alarm system
- Handover period + full franchise training and ongoing support

Bridgestone is one of the most trusted brands in Australia, the biggest tyre manufacturers in the world and a huge organisation offering significant backing, training and ongoing support. Whilst most customers come in through referrals and word-of-mouth, the business also has the backing of the Bridgestone marketing team, with excellent monthly or bi-monthly sales campaigns.

This investment also comes with opportunities for expansion, including an empty unit next door plus another unowned franchise store in Embleton. The recent introduction of online sales will help to increase turnover, and many more people are moving to the area.



WEB ID BS144297

1300 793 792

Price: \$325,000 + stock



Price: \$50,000 Negotiable

Restaurant and Takeaway Market Stall

Fremantle Markets, WA

Market stall only for sale in a High foot traffic location!

This successful leasehold Market Stall is located in the middle of the Yard of the busy Fremantle Markets - the best location for selling food. It's a great place to start a new business with high foot traffic & test out the market.

- Market stall only for sale - not the current business
- Monthly rent \$2,200 - Lease expires end of May 2021
- Exclusivity based on different food offerings from current market food
- Location ensures high foot traffic, marketing/advertising support, market events
- Long list of inclusions
- Markets open Fri-Sun, 8am-6pm - Choose your own hours to work!
- Selling due to expanding kitchen / brand - opening at a new location

There are many future opportunities to start your business here - e.g. the office building across the street from the markets is adding 2000 office workers + the City of Fremantle is renovating many locations.



WEB ID BS144752

1300 793 792



Price: \$48,000 WIWO

Leasehold Massage Studio in CBD Busselton, WA

Average Turnover \$120,000 + - Top Location in CBD

Established for 5 years in a busy arcade in the CBD of Busselton, Golden Orchid Thai Massage has an excellent reputation for its range of professional massage services.

- Full massage services by trained owner operator + 2/3 casual staff
- Offers traditional Thai massage, Relaxing massage, Deep Tissue massage, Body and Facial massage, Hot Stone massage, Foot and Leg massage, Reflexology
- Fully airconditioned Thai-themed studio with 4 private massage rooms, reception area, staff/kitchen room, quality sound/music system
- Very strong local customer base + new customers every week
- Top location in busy arcade with good foot traffic and easy parking
- Marketed by Word-of-Mouth, customer reviews on Google and Facebook, plus brochures distributed to local tourist accommodation places

Owner retiring - Ideally WIWO but willing to assist in any way to help the new owner take over.

Busselton is a fast-growing regional area in WA, offering many growth opportunities, such as expanding into the sports health industry.



WEB ID BS145045

1300 793 792

Freehold Pub, Restaurant + Accommodation on 1.04 hectares

Badgingarra, WA

Turnover: \$440,000 – Huge growth potential

This is a rare opportunity to buy 1.04 hectares of land and buildings, plus 3 well-established businesses in one, for less than the price of a suburban house!

Located 2 hours north of Perth in a peaceful farming community, the pub has been an integral part of the town since it was built 43 years ago.

- Solid brick tavern on the Main Street
- 11 self-contained accommodation units
- Rustic bar with all the classic pub trimmings, including 4 taps, pool table, jukebox, AC and log fire
- Separate restaurant/dining section with clean and well-maintained kitchen and cool-room
- Outside stage and seating, 2 beer gardens, 3 outdoor BBQ areas
- Heaps of parking for trucks, caravans etc
- Low overheads due to solar panels and rainwater tanks

Currently, the tavern is managed remotely and only trades for 23 hours per week yet self-sustains through takeaways and accommodation. A new owner could instantly boost revenue growth and profit through increased hours and meal service alone, with the flexibility to choose your own hours and achieve the perfect work-life balance.

Just 10 minutes from the local primary school, this would be a great option for a young family seeking a better life, or for someone keen to try something new.



WEB ID BS145015

1300 793 792

Audiocom Mobile Electronics

Western Australia

BUSINESS IS BOOMING....

Two locations; Midland and Cannington, WA

Audiocom is WA's favourite and most trusted vehicle electronics specialist for road, land and marine. Specialising in all forms of vehicle electronics upgrades. Stocking the biggest and latest brands with two great workshops and a dedicated team of trained professionals to complete safety and entertainment upgrades quickly and reliably.

- Annual Turnover \$2 million plus, showing consistent growth
- Strong business with sales continuing to grow even through Covid restrictions
- Online and retail service centres; Midland and Cannington
- All inclusive, full set of workshop tools and equipment for each location
- Three vehicles included Hyundai iLoad Van, Izuzu D Max Ute and Kia Cerato
- Retail to vehicle owners, wholesale business to business to vehicle fleets
- Unique market placement with very few competitors in the field

This is a great opportunity for the astute buyer to purchase a solid low risk business in a growing industry!



WEB ID BS144374

1300 793 792



Western Australia



Price: \$420,000 all inclusive



Price: \$2.5 million



Build/Refurbish Concrete Swimming Pools

Perth, WA

Average Annual Turnover \$1m+ - Operating since 2006

Dynamic Pools builds and refurbishes commercial and residential concrete swimming pools and water play parks. The majority of work over the last 3 years has been for local government clients. Residential pools market are projects to values between \$70k to \$300k. Based in Bibra Lake in Perth, the company operates throughout WA.

- Recent work includes construction of commercial hydrotherapy pools, retirement village pools, refurbishing school swimming pools plus refurbishing and repairing aquatic centres
- Residential market is generally high-income earning professionals such as accountants, solicitors etc - projects of value > \$70K
- Commercial customers are sometimes large construction companies but mostly Local and State government
- Suite of documentation to enhance tender submissions plus OHS documentation for site purposes
- 313m2 workshop based in a complex of industrial units – Leased to March 2024 - \$3,295.33pm + GST - Purchase price \$560,000 + GST
- 5 employees currently - No specific training required - handover over 1-2 months

Current government funding means there are promising opportunities for more commercial work, particularly in regional areas of WA. The mining sector is also improving which leads to more disposable income in the community generally, plus potential opportunities for mine camp pool facilities.

Financial results fluctuate year-to-year depending on the size and progression of the projects in progress ie when they start and finish and the billing stages of the project. In 2020, there was a delay between finishing one major project and the commencement of the next large project which started in the last quarter of the financial year, hence the reduction in revenue and profit.



WEB ID BS144946

1300 793 792

**Price: \$350,000 + Stock \$38,500 + \$133,000
Plant and Equipment**



Kangaroo Lake Homestead Accommodation Barragup, WA



Freehold 5.6-hectare property with large residence and visitor accommodation business.

Secluded native bush setting, nestled on the shores of Lake Goegerup, just 10 minutes from Mandurah and 1 hour from Perth. This is a popular staycation destination for families and groups with many local activities that draw weekenders from Perth. The main house can sleep up to 20 people and the property can accommodate many more. There is significant potential to build business with current business growth areas such as events, glamping, caravanning, cycling and walking tours. The property offers many business and lifestyle features:

- Large home with 5 bedrooms and 2 bathrooms
- Set on 5.6 hectares of native bushland next to wildlife reserve
- Huge kitchen, dining area, two living areas and theatre room
- Verandah all round with several BBQ and seating areas with lake and bush views
- 18m x 10m separate office building with 3 phase power and separate driveway, Carpeted, internal lining, bathroom and kitchenette. Easily converted to Granny Flat or studio residence. Tenant in place for 6-month lease of \$3,000 per month or will move as required.
- Two driveways, plenty of parking, room for caravans and tents for large groups or events
- Lake views, bush trails, close to beaches and 5mins to major shopping centre
- Existing booking system with all major booking sites including Air BnB, Booking.com and Homeaway/ Stayz with excellent reviews (Airbnb Superhost)
- Consistent bookings (booking spike with Covid due to proximity/distance to capital city for weekend stays, family reunions and special events)
- Hand-over would include existing website, social media, and advance bookings

Mandurah is less than 10 minutes away with shops, restaurants and cafes, the beautiful Foreshore, beaches, cinema, medical facilities, etc.

This is the perfect lifestyle business or residential property with ongoing multiple income stream.

WEB ID BS145031

1300 793 792

Price: \$850,000 WIWO



Florist Kiosk and Online Website

Geraldton, WA

Kiosk in Busy Shopping Centre...Online Orders with Ecommerce Website



At The Flower Pot is a locally owned business that has been trading since 1994, with the current owner for the last 12 years. It began trading as the Corner Studio but changed its name to At The Flower Pot when it relocated to its present location in the Stirling Centre. Kiosk style open shop in the middle of a busy area of the centre; entrance to Woolworths, and close to Priceline.

Stocking fresh flowers, silk flowers, gourmet and gift lines for special occasions, birthdays, weddings, funerals, hospital etc. Fresh flowers are delivered daily from the Perth Markets and local growers including gerberas, lilies, carnations, roses and the all-impressive oriental lilies.

They stock a variety of containers such as boxes, tins, buckets, coloured pots, terracotta pots, wooden boxes and cane baskets for arrangements. Arrangements can be enhanced by the addition of chocolates, toys, gifts or wine.

The business delivers daily to all parts of Geraldton and the surrounding districts, also agents for Interflora and Easyflowers for nation and worldwide online orders. One of their specialties and well-known for is bridal floristry.

Ideal small boutique business for a florist with little outlay and a good little money earner!

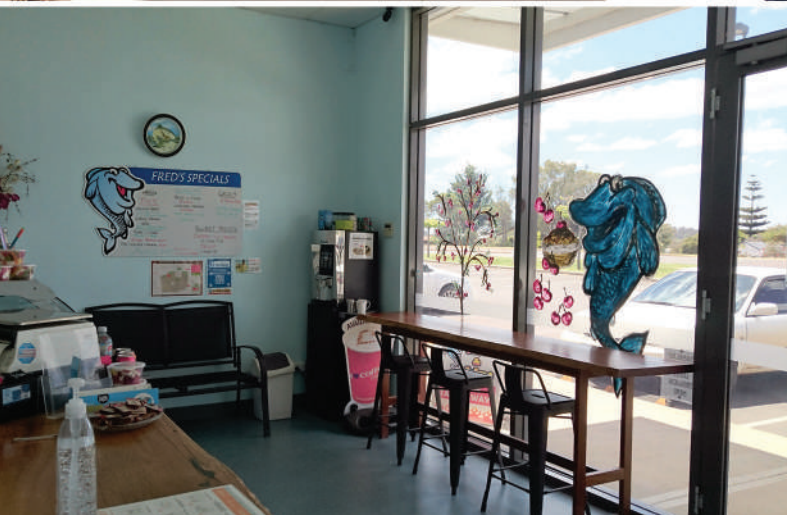
WEB ID BS145359

1300 793 792

Price \$28,500 negotiable



Western Australia



Go Fresh Fish and Go Fish & Chips Retailer with 2 Locations – Southern WA



This is a golden opportunity to buy the well-known Go Fish and Chips Retailer with two locations.

Go Fresh Fish and Go Fish & Chips is a retail business with two retail locations in WA's Southern Region, Manjimup and Mount Barker. Specialising in the sale of both cooked fish and chips (and associated food products), as well as the sale of fresh and frozen fish to retail shoppers and surrounding businesses.

- Go Fresh Fish established in 2010 and introduced Go Fish and Chips in 2012 in Manjimup and opening a shop in Mt Barker
- Two business identities with registered trademark names and logos
- Well-known brand achieved through local radio, TV and print media, which brings customers from afar
- OHS compliant, significant manuals and procedures will be provided
- Website and Social Media accounts with Facebook
- TripAdvisor and 4.3 Star rating on Google with excellent reviews
- Opportunity to extend trading hours especially Mt Barker which is currently only trading 4 nights a week
- Potential Franchise opportunities or Food Van, Expand Product/Services available.

Manjimup

Currently trading 7 days a week – 11am-8pm. Highly desirable location in the same complex as major retailers such as Woolworths and BWS with significant foot traffic. Low overheads due to solar panels. Manjimup is 3 hours from Perth, a popular tourist destination for local and overseas visitors alike, due to the area's natural beauty and high-quality food and wine. Host to annual events such as the Truffle Kerfuffle and Cherry Festival.

Mount Barker

Currently trading 4 nights a week – 4pm – 8pm. No other specialty fish and chip shops in town. Mount Barker is 50km from Albany, with significant visitor traffic due to highway. Gateway to the very popular Porongurup region, famous for its majestic mountains and high-quality wine producers.

Two great businesses with sustainable future longevity and unlimited potential, perfect for a family business.

WEB ID BS145323

1300 793 792

Price: \$299,700 WIWO negotiable



Freehold Post Office, Café, Local Store plus Residence Yarloop, WA



A Rare Opportunity to acquire a FREEHOLD business and become an integral part of a growing community in regional WA in the growth corridor between Perth and Bunbury.

If this is your first home you may be eligible for the WA First Home grant.

Downsize from the city, become self-employed and enjoy a 26-hour working week

The business includes a Licensed Post Office, Lotteries West outlet, newspapers, coffee shop, a few convenience lines with space to grow

- Australia Post compliant fitout and delivery contract \$45k + GST
- New Lotto Fitout just done 10% commissions
- Small modern apartment style residence built in 2019 behind commercial building
- Reverse cycle air conditioning, quality kitchen appliances, solar hot water and power.
- Wood fire, outdoor kitchen and 25,000 litres water storage
- 4 car garage, low maintenance garden and energy efficient buildings
- Dedicated fly wired growing room double glazed with solar powered fans and heated water tub

Property and business are being sold as a going concern on a walk-in walk-out basis with all home, shed and business contents plus vehicles 2017 Nissan X-Trail and Hybrid Trike.

Yarloop is a rural town located along the South Western Highway with rail access to Perth between Waroona and Harvey, just 90 minutes' drive from Perth. Surrounded by farmland, Yarloop is close to the Coast and State Forests. It is the perfect location to escape the city and live life at a slower pace within the comforts of a growing community, whilst still being close to major cities. Check out the drone video on the website.

For further details please visit:
<https://www.yarloopemporium.com/>

WEB ID BS144740

1300 793 792

Freehold Price: \$390,000 ONO



Tasmania



Population
524,170



Area
68,401 km²



Largest City
Hobart



GSP Per Capita
A\$63,954 (June 2019)



Price: \$150,000

Equipment Hire and Transport / Delivery Service – North West Tasmania

The TFH Hire is an equipment hire distributorship. All equipment is owned by the TFH Hire Head Office and percentages of goods hired plus labour and transport are claimed from TFH head office. The Only Fence hire company on the NW coast. Equipment hire includes portable toilets, temporary fencing, crowd barriers etc.

- Transport Service is the other side of the business which includes two contracts with Bunnings for the delivery of goods in NW coast.
- Goodwill for both businesses \$150k – can be sold separately price by negotiation.
- Equipment and vehicles priced individually as outlined below;
- 1998 Isuzu FRR 10t GVM flat tray with crane \$25k
- 2006 GD Hino 10t GVM flat tray with crane \$35k
- 2007 GT Hino 12t GVM 4X4 flat tray with Palfinger Crane \$45k
- 2.5t Mitsubishi petrol forklift \$5k
- Karcher mini street sweeper \$4k
- 3 Portable buildings – 3 x 6mtrs \$12k each
- Various other equipment available by negotiation

Both sides of the business are financially rewarding. This a great opportunity to buy yourself a secure income or add to an existing business in a similar field. Business can be relocated at buyers' expense.



WEB ID BS144676

1300 793 792

Freehold Hardware Store / Commercial Property - Dover TAS

Ideal Family Business - 3 separate titles on 1600m2 of land

This FREEHOLD business and Commercial Property opportunity give you an impressive 1600m2 of land in total, on 3 separate titles, offering huge potential for growth and expansion.

Dover is a lovely – and growing - seaside town just over an hour's drive from Hobart.

- Sells plumbing items, homewares, camping gear, timber, paint, power tools, garden products, plants and seeds
- Dual access property (entrances off Station Rd and Huon Highway)
- Space includes a storeroom (with toilet and kitchen area) plus garage
- 3 covered shipping containers in the yard providing dry, secure storage with metal racks for storing timber, pipes etc
- Additional yard space which could be used for landscaping supplies etc plus off-street parking
- Purchase price includes all chattels, such as registered truck, forklift, shelving, point-of-sale materials, shipping containers etc

The owner would prefer to sell in one go, but there is potential for vendor-financed stock purchase if the buyer can secure bank finance for the building and land.



Price: \$389,000 neg plus SAV (approx. \$100k)

WEB ID BS143352

1300 793 792



Northern Territory



Population
244,761



Area
1.421 million km²



Largest City
Darwin



GSP Per Capita
A\$121,546 (June 2019)



Iconic Aussie Outback Pub/Roadhouse

Renner Springs Desert Inn, NT

TURNOVER \$2.2M+. Renner Springs Desert Inn is a BP Branded Roadhouse/Wayside Inn owned as a FREEHOLD Business. 12 Acres with 4 Titles. Offering multiple income streams from Motel, Caravan Park, Pub, Restaurant, Fuel Station and a small Convenience Shop.

An ICONIC destination and stopover situated midway between Darwin and Alice Springs on the Stuart Highway in the Northern Territory. This is your opportunity to own a piece of Australia's history, earn an excellent income and enjoy the laid outback lifestyle.

- Long established business with MULTIPLE INCOME STREAMS comes with a solid reputation, guaranteed income and excellent cash flow
- FREEHOLD 12 acres of land with 4 titles at Renner Springs, midway between Darwin and Alice Springs.
- 27 air-conditioned ensuite motel rooms
- Caravan/camping park with 14 powered sites and 50 grassed unpowered sites
- Fully licensed restaurant seating up to 60 guests, plus small bar area
- Café dining area and beer garden, can also be utilised for restaurant overflow
- General store selling basic essentials, takeaway food and drinks, ice creams and confectionary, cigarettes, souvenirs, travel products, Renner Springs branded clothing, beers and spirits
- 17m saltwater pool plus children's pool and covered patio area
- Amenity block with showers and toilets
- 2-bedroom self-contained residence, separate 1-bedroom manager's residence plus air-conditioned staff accommodation (6 rooms) with amenities and common area
- Fuel bowsers – ULP – pulp – LPG – Diesel (24 hr Card Reader)
- Multiple outbuildings, including a 5-bay shed, 3-bay workshop shed, 4-bay shed for cars and a double shed with concrete floor and roller door
- Self-contained operation with power supplied by diesel generators, water tank and bore
- Additional 24 Hr 60,000 Trans Tank with 24 hr BP OPT card reader now in place to capture Roadtrain Business.

INVESTOR ALERT!!! This property is ideally located for positioning to develop a new major Truck Service Centre for potential investors...No competition within 200 km radius.



WEB ID BS142843

1300 793 792

FREEHOLD Price: \$2m + SAV



Busy Automotive Workshop

Alice Springs NT

Owner's returns in excess of \$330,000!

A well maintained car or truck is vital in the outback and so this workshop is kept very busy all year round. All maintenance services are included from service work and mechanical repairs through to steering and suspension work with the Pedders Group.

Consistent revenue and profits are produced through the modern and well-equipped production floor. Terrific online reviews identify the great workmanship here and the reputation that has been well earned over many years.

- Straightforward operation with well trained staff in place
- Long lease or freehold available
- Great location in industrial park
- Huge work area – 7 hoists and 10 bays
- Air conditioned office
- Trades 5 days a week

The owners are retiring and the energy of a new owner will kick this business along, as there could be a 50% growth in revenue before any capital expense required. Nothing to spend except the asking price and a reliable income is yours.



BS144184 FRANCHISE CAFE IN A VERY BUSY CENTRE MERRYLANDS, NSW

Run Under Full Management in Stockland Mall this is a great opportunity for a first time business owner or investor to acquire a well-established cafe. Join a leading franchise in the coffee industry. Currently trading 20-25kg of coffee per week.

Price: \$200,000



BS142395 UNIQUE RESTAURANT / CAFE AND CELLAR DOOR COWRA, NSW

The Quarry – built and established in 1980 – sells wine from 6 local vineyards and is known for providing wonderful fresh local produce. This amazing opportunity includes the Restaurant, Cellar Door and Residence. Turnover: \$328,000 average over last 4 years.

Price: \$775,000 + SAV



BS144275 CAFE IN BUSY BUSINESS CENTRE TULLAMARINE, VIC

This well-established and well-known eatery is located in a busy business hub near the airport. Servicing the building and surrounding warehouses, factories and tradies, it is being offered WIWO with equipment and stock valued at around \$36,000 included.

Price: \$79,000 WIWO



BS144770 POPULAR TAKEAWAY AND CAFE FOR SALE PICTON, NSW

Georges on Argyle is a popular eatery located just out of town, the business is also close to the industrial estates, which helps boost customer numbers. There is great potential to grow the business further by opening for dinner & extending daytime hours. Turnover EFYO 2020 \$501,500 – Average profit \$30,000 – \$40,000 pa.

Price: \$160,000



BS142043 CAFE IN AN UNBEATABLE LOCATION PRAHRAN, VIC

Leasehold Café – Profits to owner \$107k+ pa Turnover: \$12,000 PW. Services include coffee, breakfast, lunch and catering. Good turnover and cashflow. Trading hours are Monday to Saturday, 7am to 3pm. Liquor license from 7am to 11pm.

Price: \$150,000



BS142383 MEDITERRANEAN RESTAURANT AND TAKEAWAY URUNGA, NSW

If you're looking for the dream combo of seaside living with a successful business, be quick to check out this opportunity on NSW's sought-after Mid North Coast. Recently renovated with a freshly painted interior and the wooden floors have been re-sanded and polished its all ready for a new owner to step in and continue the success of this busy restaurant.

Price: \$130,000 - \$150,000 Negotiable



BS143236 MOBILE COFFEE VAN & ESTABLISHED DAILY RUN SHELLHARBOUR, NSW

Running 14 years and over 20 regular businesses to service daily, from 7am to midday. It also covers numerous weekend events. Coffee Van 2006 Mercedes Vito Manual. Custom fit out with nothing to spend, ready to go!

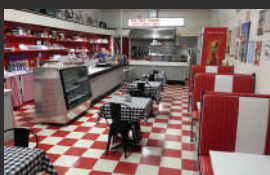
Price: \$59,999 Negotiable



BS144507 RESTAURANT FOR SALE IN EDGE HILL CAIRNS, QLD

Award winning restaurant in the heart of Edge Hill Collins Avenue. Strong local support and tourist customers. Over \$300k fitout. Inside and outside dining areas. Very cheap rent which includes outgoings. No body corporate fees. Selling below cost. Will take any serious offer.

Price \$99,999



BS141729 ICONIC CAFE AND CATERING SERVICE HORSHAM, VIC

The Café Red Cherry must be one of the best-known businesses in Horsham. Established in some form or location in the town for over 60 years, it's definitely a landmark! Thanks to a great mix of customers – and its popular outside catering service – the café is showing a consistent increase in turnover.

Price: \$75,000 WIWO



BS142630

PIZZA, PASTA AND BURGER BAR

FORESTVILLE, NSW

High traffic location in an affluent suburb. Making good profits during COVID-19. Profit of \$3000 – \$4000 PW. Dine in, takeaway and home delivery! URGENT SALE - Owner selling due to ill health and requiring surgery. Vendor is able to provide 50% vendor finance if needed to an approved purchaser.

Price: \$180,000 Negotiable



BS6234

CAFE AND DELICATESSEN FOR SALE

FYSHWICK MARKETS, ACT

Unaffected by COVID-19 restrictions with continued trading and strong sales! Euro Deli is a family-run business selling a wide range of delicious and popular European delicacies and groceries along with a busy Cafe.

Price: Offers invited over \$290,000



BS144321

WATERFRONT CAFE, JUICE BAR & TAKEAWAY

TIN CAN BAY, QLD

Prime location opposite the foreshore and picnic area, 46kms from Gympie and 210kms from Brisbane. Good lease in place for café and a separate private residential lease for a three-bedroom unit above café, the two leases will run concurrently.

Price: \$75,000 WIWO Negotiable



BS144267

THREE WELL ESTABLISHED CAFES

CENTRAL COAST, NSW

These are very established businesses located in good positions in a major shopping location with year round foot traffic. Reluctant sale due to family circumstances. Each business location is well fitted out with well-maintained equipment in good working order.

Price: \$550,000



BS141982

BOOMING INDUSTRIAL CAFÉ - LUNCHBOX @ 53

BRISBANE, QLD

A busy industrial café that locals just love for coffee, smoko, breakfast and lunch. Serving everything from sandwiches and wraps to hot roast rolls and home-made pies, the business also caters for meetings. Net profit has gone from \$30,000 to \$115,000 in 3 years!

Price: \$98,500 + Stock



BS141213

RESTAURANT AND PIZZERIA

CENTRAL COAST, NSW

Owner earning approx. \$200,000 pa - Situated in one of the Central Coast's best beach locations, this pizzeria/restaurant has all the boxes ticked. The pizzeria is very profitable and trades dinners only except for one lunch (Sundays). Excellent mix of locals and tourists.

Price: \$365,000



BS143097

LICENSED CAFE AND TAPAS BAR

PORT STEPHENS, NSW

This Cafe / Tapas Bar is one of the regions 'hidden' gems. Its narrow frontage is deceiving as the interior opens up at the rear to offer a number of distinct dining areas including a beautifully fitted room that can be closed off for private parties etc. Average weekly sales \$9,500pw.

Price: \$115,000



BS143140

PIZZA AND ITALIAN RESTAURANT TAKE AWAY

SYDNEY, NSW

T/O \$846,000 pa. (Avg, \$16,300 p.w) Owner's Income \$348,000 per year. Very profitable 63.39% gross. The restaurant has been servicing the local residential and industrial estate in Western Sydney and has limited competition.

Price: \$549,000



BS144061

QUIRKY CAFE IN BUSY LOCATION

SOUTH BRISBANE, QLD

Cafe and takeaway conveniently located underneath 180 serviced apartments in the heart of Brisbane's cultural district. Lots of foot traffic. Easily run by single owner and a casual. Open Mon-Fri 5am to 2pm and weekends 5am – lunchtime. Rent \$2,200 PM, current rent reduction to \$1,500 in place due to COVID-19.

Price: \$70,000 Negotiable WIWO

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- Social Media Marketing
- Video Presentation
- EDM to our Database of Buyers
- Digital copy of "7 Step Guide to Selling Your Business"
- Business Profile Template
- Confidentiality Agreement
- No Commission and No Exclusive Contract
- All Enquiries Logged and Recorded
- Complimentary CTC Magazine

Seller Assist Package

SELL YOUR BUSINESS WITH BROKER ASSISTANCE

PACKAGE PRICE **\$3600***

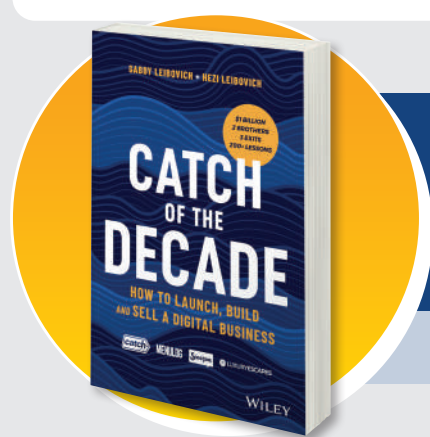
- Opinion of Market Price
- Mentoring and Support by Broker for 6 Months
- Handling of Confidentiality Agreements
- Business Profile Brochure
- Professional Advertisement Creation
- **FULL** Page Advert in **1 Magazine Issue**
- 9 Business Websites for 6 Months
- Social Media Marketing
- Video Presentation
- EDM to our Database of Buyers
- All Enquiries Logged and Recorded
- Digital copy of "7 Step Guide to Selling Your Business"
- Complimentary CTC Magazine
- Business Sale Commission \$5000+GST

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BEST VALUE PACKAGE FOR ADVERTISING A FRANCHISE

PACKAGE PRICE **\$2500***

- Professional Advertisement Creation
- **FULL** Page Advert in **2 Magazine Issues**
- 9 Business Websites for 6 Months
- **SEEK BOOST** for **60 Days**
- Social Media Marketing
- Video Presentation
- EDM to our Database of Buyers
- Business Profile Template
- Confidentiality Agreement
- No Commission and No Exclusive Contract
- All Enquiries Logged and Recorded
- Complimentary CTC Magazine



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